

Exhibit 45

UNITED STATES DISTRICT COURT
NORTHERN DISTRICT OF CALIFORNIA
SAN JOSE DIVISION

UNITED STATES OF AMERICA,) CR-18-00258-EJD
)
PLAINTIFF,) SAN JOSE, CALIFORNIA
)
VS.) VOLUME 20
)
ELIZABETH A. HOLMES,) OCTOBER 15, 2021
)
DEFENDANT.) PAGES 3758 - 3880
)
_____)

TRANSCRIPT OF TRIAL PROCEEDINGS
BEFORE THE HONORABLE EDWARD J. DAVILA
UNITED STATES DISTRICT JUDGE

A P P E A R A N C E S:

FOR THE PLAINTIFF: UNITED STATES ATTORNEY'S OFFICE
BY: JOHN C. BOSTIC
JEFFREY B. SCHENK
150 ALMADEN BOULEVARD, SUITE 900
SAN JOSE, CALIFORNIA 95113

BY: ROBERT S. LEACH
KELLY VOLKAR
1301 CLAY STREET, SUITE 340S
OAKLAND, CALIFORNIA 94612

(APPEARANCES CONTINUED ON THE NEXT PAGE.)

OFFICIAL COURT REPORTERS:

IRENE L. RODRIGUEZ, CSR, RMR, CRR
CERTIFICATE NUMBER 8074
LEE-ANNE SHORTRIDGE, CSR, CRR
CERTIFICATE NUMBER 9595

PROCEEDINGS RECORDED BY MECHANICAL STENOGRAPHY
TRANSCRIPT PRODUCED WITH COMPUTER

10:55AM

1

THANK YOU.

10:55AM

2

THE NEXT PAGE, DO YOU SEE THE SPECIFIC PERSONNEL WHO ARE

10:55AM

3

INVOLVED IN ALL OF THESE OPERATIONS ARE IDENTIFIED?

10:55AM

4

A. YES.

10:55AM

5

Q. AND THIS WAS A BIG OPERATION; IS THAT RIGHT?

10:55AM

6

A. A LARGE NUMBER OF PEOPLE, YES.

10:55AM

7

Q. YEAH. AND IF YOU GO TO PAGE 11. YOUR CREDENTIALS ARE

10:55AM

8

IDENTIFIED THERE.

10:55AM

9

DO YOU SEE THAT?

10:55AM

10

A. YES.

10:55AM

11

Q. AND IF YOU GO -- AND WE'VE TALKED ABOUT THOSE IN YOUR

10:55AM

12

DIRECT AND IN OUR INTRODUCTORY INTERACTIONS.

10:55AM

13

IF YOU GO TO THE NEXT PAGE, YOU SEE DR. DANIEL YOUNG --

10:55AM

14

A. YES.

10:55AM

15

Q. -- IS IDENTIFIED THERE.

10:55AM

16

AND DO YOU RECALL AT THIS TIME, IN ADDITION TO THE HIGH

10:55AM

17

COMPLEXITY LABORATORY THAT YOU SERVED AS THE LAB DIRECTOR FOR,

10:56AM

18

THERE WAS A MODERATE COMPLEXITY LABORATORY IN ARIZONA?

10:56AM

19

A. YES, AND MY UNDERSTANDING WAS THAT DR. YOUNG WAS THE LAB

10:56AM

20

DIRECTOR THERE.

10:56AM

21

Q. HE SERVED AS THE LAB DIRECTOR THERE; CORRECT?

10:56AM

22

A. YES.

10:56AM

23

Q. AND THAT'S REFLECTED HERE.

10:56AM

24

DO YOU SEE THAT?

10:56AM

25

A. YES.

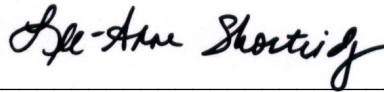
CERTIFICATE OF REPORTERS

WE, THE UNDERSIGNED OFFICIAL COURT REPORTERS OF THE
UNITED STATES DISTRICT COURT FOR THE NORTHERN DISTRICT OF
CALIFORNIA, 280 SOUTH FIRST STREET, SAN JOSE, CALIFORNIA, DO
HEREBY CERTIFY:

THAT THE FOREGOING TRANSCRIPT, CERTIFICATE INCLUSIVE, IS
A CORRECT TRANSCRIPT FROM THE RECORD OF PROCEEDINGS IN THE
ABOVE-ENTITLED MATTER.



IRENE RODRIGUEZ, CSR, CRR
CERTIFICATE NUMBER 8076



LEE-ANNE SHORTRIDGE, CSR, CRR
CERTIFICATE NUMBER 9595

DATED: OCTOBER 15, 2021

UNITED STATES DISTRICT COURT
NORTHERN DISTRICT OF CALIFORNIA
SAN JOSE DIVISION

UNITED STATES OF AMERICA,) CR-18-00258-EJD
)
PLAINTIFF,) SAN JOSE, CALIFORNIA
)
VS.) VOLUME 24
)
ELIZABETH A. HOLMES,) OCTOBER 26, 2021
)
DEFENDANT.) PAGES 4577 - 4869
) **PAGES 4674 TO 4677 SEALED**

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TRANSCRIPT PRODUCED WITH COMPUTER

02:48PM 1 I'M SORRY -- THE COMPANY SENT YOU A LIST OF ALL OF THEIR
02:48PM 2 INTELLECTUAL PROPERTY MATERIALS; CORRECT?

02:48PM 3 A. YES.

02:48PM 4 Q. AND DID YOU DO -- DID YOU REVIEW THIS AND LOOK AT THE
02:49PM 5 PATENTS THAT THE COMPANY HAD FILED?

02:49PM 6 A. WE, WE KNEW THAT THEY HAD PATENTS. I CAN'T SAY THAT I
02:49PM 7 REVIEWED THEM OR KNEW WHAT THE PATENTS WERE.

02:49PM 8 Q. OKAY. SO THIS WASN'T REVIEWED IN DETAIL?

02:49PM 9 A. THIS LENDS CREDIBILITY TO THE FACT THAT IT WORKS. YES, I
02:49PM 10 FLIPPED THROUGH EVERYTHING.

02:49PM 11 Q. OKAY.

02:49PM 12 A. BUT I'M NOT A SCIENTIST, SO I DON'T KNOW EXACTLY WHAT SOME
02:49PM 13 OF THESE ARE SAYING.

02:49PM 14 BUT I DO -- I CAN FIGURE OUT WHETHER THINGS ARE LENDING
02:49PM 15 CREDIBILITY TO WHAT THEY WERE TELLING US.

02:49PM 16 Q. NO, I UNDERSTAND. I JUST -- YOU UNDERSTAND THAT OFTEN IN
02:49PM 17 DUE DILIGENCE ON TECHNOLOGY COMPANIES THAT PEOPLE DO PRETTY
02:49PM 18 DETAILED REVIEWS OF INTELLECTUAL PROPERTY PORTFOLIOS; RIGHT?

02:49PM 19 A. OKAY.

02:49PM 20 Q. THEY'LL HIRE EXPERTS. ARE YOU AWARE OF THAT?

02:49PM 21 A. YES.

02:49PM 22 Q. AND DID YOU DO THAT?

02:49PM 23 A. NO.

02:49PM 24 Q. AND YOU DIDN'T HIRE AN EXPERT; CORRECT?

02:49PM 25 A. NO.

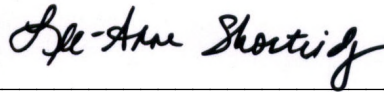
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DATED: OCTOBER 26, 2021

UNITED STATES DISTRICT COURT
NORTHERN DISTRICT OF CALIFORNIA
SAN JOSE DIVISION

UNITED STATES OF AMERICA,) CR-18-00258-EJD
)
PLAINTIFF,) SAN JOSE, CALIFORNIA
)
VS.) VOLUME 25
)
ELIZABETH A. HOLMES,) OCTOBER 27, 2021
)
DEFENDANT.) PAGES 4870 - 4902
)
_____)

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UNITED STATES DISTRICT JUDGE

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08:38AM 1 MS. PETERSON, YOUR HONOR. IT DIDN'T COME UP YESTERDAY, BUT
08:38AM 2 AFTER REVIEWING THE TRANSCRIPT, I WANTED TO RAISE IT.

08:38AM 3 THERE WERE A NUMBER OF -- PRIOR TO TRIAL, THE GOVERNMENT
08:38AM 4 BROUGHT A MOTION IN LIMINE TO PRECLUDE EVIDENCE AND ARGUMENT OF
08:38AM 5 VICTIM BLAMING. THE COURT GRANTED THAT MOTION AT PAGE 80 TO 82
08:38AM 6 OF ITS MOTION IN LIMINE ORDER. THE COURT INSTRUCTED THE
08:38AM 7 DEFENSE IF IT WAS GOING TO GET INTO AREAS WHERE IT WAS BLAMING
08:38AM 8 THE VICTIM, TO FRONT THAT TYPE OF EVIDENCE.

08:38AM 9 YESTERDAY DURING THE CROSS-EXAMINATION, THE DEFENSE ASKED
08:38AM 10 A NUMBER OF QUESTIONS ABOUT RDV'S DUE DILIGENCE AND COMPARED
08:38AM 11 THAT DUE DILIGENCE TO WHAT IS TYPICAL OR WHAT IS COMMON.

08:38AM 12 I THINK THE STRONGEST EXAMPLE I SAW IN THE TRANSCRIPT WAS
08:39AM 13 AT PAGE 4784 AND 4786 WHERE THE QUESTION WAS, "OFTEN IN DUE
08:39AM 14 DILIGENCE ON TECH COMPANIES, PEOPLE DO PRETTY DETAILED REVIEWS
08:39AM 15 OF INTELLECTUAL PROPERTY; ISN'T THAT RIGHT?"

08:39AM 16 I THINK THIS TYPE OF COMPARING THE QUESTIONS THAT WERE
08:39AM 17 ASKED HERE TO QUESTIONS THAT ARE TYPICALLY ASKED SERVE NO
08:39AM 18 PURPOSE OTHER THAN TO FAULT RDV'S DUE DILIGENCE, TO ESSENTIALLY
08:39AM 19 SAY THE NEGLIGENCE OF THE VICTIM IS RELEVANT HERE.

08:39AM 20 AS THE COURT KNOWS, THE NEGLIGENCE OF THE VICTIM -- OR THE
08:39AM 21 DILIGENCE OF THE VICTIM IS IRRELEVANT IN A WIRE FRAUD CASE, AND
08:39AM 22 WE THINK A CURATIVE INSTRUCTION UNDER THE CIRCUMSTANCES IS
08:39AM 23 APPROPRIATE.

08:39AM 24 THE COURT: THANK YOU.

08:39AM 25 DO YOU WANT TO BE HEARD, MR. WADE?

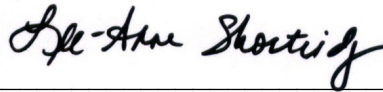
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CERTIFICATE NUMBER 9595

DATED: OCTOBER 27, 2021

UNITED STATES DISTRICT COURT
NORTHERN DISTRICT OF CALIFORNIA
SAN JOSE DIVISION

UNITED STATES OF AMERICA,) CR-18-00258-EJD
)
PLAINTIFF,) SAN JOSE, CALIFORNIA
)
VS.) VOLUME 27
)
ELIZABETH A. HOLMES,) NOVEMBER 3, 2021
)
DEFENDANT.) PAGES 5187 - 5382
)
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02:45PM 1 THROUGH THE FIVE AND A HALF HOURS OF YOUR EXAMINATION OF THIS
02:45PM 2 WITNESS IS IT ALMOST SOUNDS LIKE YOU'RE GOING TO BLAME THE
02:45PM 3 VICTIMS, THESE INVESTORS AND THINGS, AND I JUST -- I HAVEN'T
02:45PM 4 HEARD ANY OBJECTIONS ABOUT THAT, BUT -- AND OF COURSE NOW IS
02:45PM 5 NOT THE TIME TO OBJECT TO THAT AS IT WOULD BE IN CLOSING
02:45PM 6 ARGUMENTS.

02:45PM 7 BUT I JUST WANTED TO REMIND EVERYONE ABOUT THAT CAVEAT.
02:45PM 8 WE CAN'T DO THAT IN ARGUMENT, OF COURSE.

02:45PM 9 MR. WADE: OF COURSE NOT, YOUR HONOR.

02:45PM 10 AND IT IS NOT OUR INTENT IN ANY WAY TO BLAME THE VICTIM.

02:45PM 11 BUT THE INFORMATION THAT THEY HAD AND THAT THEY CONSIDERED
02:45PM 12 DURING THIS TIME PERIOD IS RELEVANT. THE GOVERNMENT PRESENTED
02:45PM 13 SUBSTANTIALLY ALL EVIDENCE THAT RELATES TO SEPTEMBER 2ND, 2014,
02:45PM 14 AND BY AND LARGE IT STOPPED.

02:45PM 15 AND THE REALITY IS THAT THIS WITNESS HAD A LOT OF ONGOING
02:45PM 16 INTERACTIONS THEREAFTER, SOME OF WHICH WE CAN'T EXPLORE BECAUSE
02:45PM 17 OF PRIVILEGE ISSUES.

02:45PM 18 BUT I THINK IT'S FAIR TO PUT INTO THE CASE ALL OF THE
02:45PM 19 INFORMATION THAT WAS AVAILABLE TO THE INVESTOR IN CONNECTION
02:45PM 20 WITH WHAT COULD HAVE BEEN MATERIAL TO THE INVESTOR IN MAKING
02:45PM 21 THE INVESTMENT DECISION.

02:45PM 22 THE COURT: YOU MEAN THESE OTHER INVESTORS, NOT THIS
02:45PM 23 INVESTOR?

02:45PM 24 MR. WADE: WELL, THIS INVESTOR.

02:45PM 25 THE COURT: HE'S MADE HIS INVESTMENT, THOUGH, AT THE

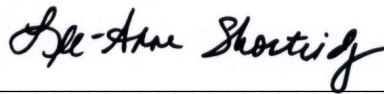
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CERTIFICATE NUMBER 9595

DATED: NOVEMBER 3, 2021

Exhibit 46



December 3, 2021

Via Email

John C. Bostic, Esq.
Robert S. Leach, Esq.
Jeffrey B. Schenk, Esq.
Kelly I. Volkar, Esq.
Assistant United States Attorneys
United States Attorney's Office
Northern District of California
150 Almaden Blvd. Suite 900
San Jose, CA 95113

Orrick, Herrington & Sutcliffe LLP

701 Fifth Avenue
Suite 5600
Seattle, WA 98104-7097

+1 206 839 4300

orrick.com

Jeffrey B Coopersmith

E jcoopersmith@orrick.com

D +1 206 839 4339

F +1 206 839 4301

Re: United States v. Ramesh "Sunny" Balwani
No. CR-18-00258-EJD (N.D. Cal.)

Dear Counsel:

We write in connection with your motion in limine No. 15 filed on November 19, 2021. We learned for the first time when you filed that motion that the government views our expert disclosures served on November 12, 2021 as inadequate. Had we heard from you between November 12 and November 19, we could have avoided burdening the Court with unnecessary motion practice. Nevertheless, notwithstanding your failure to meet and confer—and although we believe our initial disclosures met the requirements of Federal Rule of Criminal Procedure 16(b)(1)(C)—we provide the following supplemental information to avoid putting unnecessary disputes before the Court.

In addition to the information we provided on November 12, 2021, below is additional information summarizing the expected testimony of expert witnesses Mr. Balwani may call, and the bases for those experts' opinions:

Xavier Oustalniol

With respect to Xavier Oustalniol, Mr. Balwani's initial disclosure informed the government that Mr. Oustalniol "may testify as an expert or summary witness." In addition to or instead of potential expert testimony, Mr. Oustalniol may present evidence pursuant to Federal Rule of Evidence 1006 on the topics below.

If called as an expert, Mr. Oustalniol may testify regarding Theranos' receipt of funds and how Theranos used those funds. He may testify as to Theranos' expenses over time, including its operating

December 3, 2021

Page 2



costs. Mr. Oustalniol may provide analyses of Theranos' books and records, including its cash flows and cash positions at various points throughout the company's life, how much the company spent in various expense/cost categories such as payroll, and other factors. Mr. Oustalniol may also testify regarding Theranos' cash position at various times, including at the time Mr. Balwani left Theranos in mid-2016.

In forming the opinions we currently believe he may testify to, Mr. Oustalniol reviewed and considered the materials listed in Exhibit A, in addition to relying on the information included in Mr. Balwani's November 12, 2021 disclosure.

Richard Sonnier

Mr. Balwani filed a declaration from Mr. Sonnier on November 19, 2021. Dkt. No. 1158. The declaration provides comprehensive detail regarding Mr. Sonnier's potential opinions, a complete listing of the specific materials he considered in forming those opinions, and several exhibits supporting the declaration. *Id.*

Scott Weingust

If called, Scott Weingust may testify as an expert in intellectual property ("IP") valuation based on his knowledge, skill, experience, training, and education in that area. *See* Fed. R. Evid. 702. Mr. Weingust may provide expert testimony on patents and the process for obtaining them. He may also explain how IP portfolios are generally valued and the process for calculating their value. Specific to Theranos, Mr. Weingust may testify about the value of Theranos' IP portfolio as of the time Mr. Balwani left Theranos in mid-2016. His testimony would be based on his review of IP valuations and related materials listed in Exhibit B.

Mr. Weingust may also testify generally regarding what constitutes a trade secret and indicators of a trade secret's value. He may testify regarding why companies must actively protect trade secrets and the consequences of failing to do so. Mr. Weingust may testify as to best practices and industry standards regarding how companies can best protect their trade secrets. He may further testify that steps Theranos took to protect its trade secrets and other confidential information (including Theranos policies and practices) were consistent with industry standards and were required in order for its trade secrets to remain protected.

In forming the opinions we currently believe he may testify to, Mr. Weingust reviewed and considered the materials listed in Exhibit B, in addition to relying on the information included in Mr. Balwani's November 12, 2021 disclosure.

December 3, 2021

Page 3



As Mr. Balwani included in his November 12, 2021 disclosure, each witness described above may offer testimony and opinions responsive to evidence presented in the government's case-in-chief. Mr. Balwani reserves his right to supplement these disclosures in the event the expert witnesses learn of or rely on additional information, including evidence the government presents in its case-in-chief.

We are also sending via secure FTP a production of documents Bates-labeled BALWANI000004 – BALWANI000086. The password for that production is: **X8B9#ZLz=2**. Mr. Balwani may use these documents in connection with the expert witnesses as part of his case-in-chief at trial, should he decide to present such a case.

Sincerely,

A handwritten signature in blue ink, appearing to read "Jeffrey B. Coopersmith", with a long, sweeping horizontal line extending to the right.

Jeffrey B. Coopersmith

Exhibit A

No.	Beginning Bates	Ending Bates	Description
1	ABC00001	ABC000327	2013- 2016 W-2s, Stock related spreadsheets
2	THE_ABC000094	THE_ABC000095	Theranos Waiver of Transfer Restrictions for Theranos Shares
3	THE_ABC000097	THE_ABC000097	Balwani expenses from corporate credit card - Amex (52022)
4	THE_ABC000187	THE_ABC000187	Balwani expenses from corporate credit card - Amex (52022)
5	THE_ABC000202	THE_ABC000202	Summary of balances for bank accounts
6	THE_ABC000203	THE_ABC000203	Balwani expenses from corporate credit card - Amex (52022)
7	THE_ABC000204	THE_ABC000204	Balwani expenses from corporate credit card - Amex (52022)
8	THE_ABC000205	THE_ABC000205	Balwani expenses from corporate credit card - Amex (52022)
9	THE_ABC000338	THE_ABC000338	Balwani expenses from corporate credit card - Amex (52022)
10	THE_ABC000381	THE_ABC000381	Balwani expenses from corporate credit card - Amex (52022)
11	THE_ABC000416	THE_ABC000416	Account records January 2015
12	THE_ABC000475	THE_ABC000476	Theranos Waiver of Transfer Restrictions for Theranos Shares
13	THE_ABC000519	THE_ABC000519	Balwani expenses from corporate credit card - Amex (52022)
14	THE_ABC000539	THE_ABC000539	Balwani expenses from corporate credit card - Amex (52022)
15	THE_ABC000540	THE_ABC000540	Balwani expenses from corporate credit card - Amex (52022)
16	THE_ABC000583	THE_ABC000583	Balwani expenses from corporate credit card - Amex (52022)
17	THE_ABC000649	THE_ABC000649	Repurchased, Granted and Exercised stock summaries
18	THE_ABC000665	THE_ABC000665	Account records May 2015
19	THE_ABC000666	THE_ABC000666	Paystub for Balwani for the period 6/30/2014 - 7/10/2014
20	THE_ABC000744	THE_ABC000746	Theranos Balance Sheet, Operating Statement and Cash Flow Statement for YE 12/31/2012
21	THE_ABC000747	THE_ABC000747	Theranos financials between 2012 and 2013 (Balance Sheet, Income Statement, Cash Flow, Trial Balance)
22	THE_ABC000748	THE_ABC000750	Theranos financials between 2010, 2011 and 2012 (Balance Sheet, Income Statement, Cash Flow, Trial Balance)
23	THE_ABC000754	THE_ABC000754	GL Excerpts of Cash accounts
24	THE_ABC000755	THE_ABC000755	Excerpts of Comerica transactions
25	THE_ABC000758	THE_ABC000758	GL Excerpts
26	THE_ABC000759	THE_ABC000759	GL Excerpts
27	THE_ABC000796	THE_ABC000796	Theranos Balance Sheet
28	THE_ABC000797	THE_ABC000797	GL Excerpts
29	THE_ABC000810	THE_ABC000810	Monthly Income Statements - Jan - Apr 2017
30	THE_ABC000811	THE_ABC000811	Theranos Balance Sheet, Operating Statement and Cash Flow Statement for QE 3/31/2018
31	THE_ABC000882	THE_ABC000882	Monthly Income Statements - Jan - June 2017
32	THE_ABC000883	THE_ABC000883	Theranos Balance Sheets - Monthly Dec 2016 - May 2017
33	THE_ABC000884	THE_ABC000884	Cash Flow Statements - Monthly Jan - May 2017
34	THE_ABC000901	THE_ABC000901	Theranos Balance Sheet, Operating Statement and Cash Flow Statement - Monthly Dec 2016 - Aug 2017
35	THE_ABC000902	THE_ABC000902	Theranos Balance Sheet, Operating Statement and Cash Flow Statement - Monthly Jan - Feb 2018

No.	Beginning Bases	Ending Bases	Description
36	THE_ABC000905	THE_ABC000905	Theranos Balance sheet - Monthly Jan - Apr 2018
37	THE_ABC000916	THE_ABC000916	Theranos B/S, CF and I/S - Oct - Dec 2017
38	THE_ABC000945	THE_ABC000945	Theranos I/S - Jan - April 2018
39	THE_ABC000968	THE_ABC000968	Theranos B/S, CF and I/S - Q1 and Q2 2018
40	THE_ABC000991	THE_ABC000991	Theranos B/S - Monthly Jan - Sept 2017
41	THE_ABC000996	THE_ABC000996	Balwani expenses from corporate credit card - Amex (52022)
42	THE_ABC000997	THE_ABC000997	Balwani expenses from corporate credit card - Amex (52022)
43	THE_ABC000998	THE_ABC000998	Theranos B/S, I/S - Monthly Jan - June 2018
44	THE_ABC001093	THE_ABC001093	Balwani expenses from corporate credit card - Amex (52022)
45	THE_ABC001138	THE_ABC001138	Theranos B/S, I/S, C/F for Q1 and Q2 2011
46	THE_ABC001139	THE_ABC001139	Comerica Commercial Card Statement for Balwani
47	THE_ABC001165	THE_ABC001165	Balwani expenses from corporate credit card - Amex (52022)
48	THE_ABC001166	THE_ABC001166	Balwani expenses from corporate credit card - Amex (52022)
49	THE_ABC001210	THE_ABC001873	Organization and Series A Preferred Stock Financing, December 17, 2004, January 21, 2004, February 7, 2005
50	THE_ABC001874	THE_ABC001885	Amended and Restated Voting Agreement
51	THE_ABC001895	THE_ABC001948	Amended and Restated Investors' Rights Agreement
52	THE_ABC001968	THE_ABC001975	Telanos Partnership - 50,000 Shares
53	THE_ABC001976	THE_ABC001976	GL Excerpts
54	THE_ABC002025	THE_ABC002045	2013 Stock Incentive Plan
55	THE_ABC002048	THE_ABC002048	Trial Balance as of 12/31/2013
56	THE_ABC002049	THE_ABC002049	Theranos B/S, I/S and C/F - 2010 - 2012
57	THE_ABC002050	THE_ABC002050	GL Excerpts
58	THE_ABC002051	THE_ABC002051	Wells Fargo Bank Transactions for September 2016
59	THE_ABC002054	THE_ABC002054	GL Excerpts
60	THE_ABC002055	THE_ABC002069	Amended and Restated Right of First Refusal and Co-Sale Agreement
61	THE_ABC002070	THE_ABC002070	Summary of prepaids and deposits in July 2018
62	THE_ABC002071	THE_ABC002071	Summary of prepaids and deposits in July 2018
63	THE_ABC002072	THE_ABC002072	Summary of prepaids and deposits in July 2018 and Legal retainers
64	THE_ABC002073	THE_ABC002073	A/P Accruals
65	THE_ABC002074	THE_ABC002074	List of Deposits
66	THE_ABC002075	THE_ABC002087	Emails regarding outstanding invoices for Theranos
67	THE_ABC002088	THE_ABC002088	Summary of Capital Leases
68	THE_ABC002089	THE_ABC002112	Series C-3 Preferred Stock Purchase Agreement
69	THE_ABC002113	THE_ABC002118	List of Series C Investors
70	THE_ABC002119	THE_ABC002133	Amended and Restated Right of First Refusal and Co-Sale Agreement
71	THE_ABC002141	THE_ABC002146	Exchange Agreement between Theranos and Holmes
72	THE_ABC002147	THE_ABC002147	Theranos - B/S and I/S - Monthly Jan - July 2018
73	THE_ABC002148	THE_ABC002148	Theranos - B/S and I/S - Monthly Jan - May 2018
74	THE_ABC002149	THE_ABC002149	Theranos - B/S - Monthly Jan - July 2018
75	THE_ABC002150	THE_ABC002150	Theranos - I/S - Monthly Jan - May 2018
76	THE_ABC002151	THE_ABC002151	Theranos - B/S - Monthly Jan - Oct 2017
77	THE_ABC002153	THE_ABC002153	Theranos I/S - Dec 2017 and Jan 2018

No.	Beginning Bates	Ending Bates	Description
78	THE_ABC002191	THE_ABC002191	Balwani expenses from corporate credit card - Amex (52022)
79	THE_ABC002192	THE_ABC002192	Balwani expenses from corporate credit card - Amex (52022)
80	THE_ABC002320	THE_ABC002320	Stock Power & Assignment Separate from Certificate
81	THE_ABC002321	THE_ABC002321	Balwani expenses from corporate credit card - Amex (52022)
82	THE_ABC002334	THE_ABC002334	Balwani expenses from corporate credit card - Amex (52022)
83	THE_ABC002353	THE_ABC002353	Balwani expenses from corporate credit card - Amex (52022)
84	THE_ABC002484	THE_ABC002484	Balwani expenses from corporate credit card - Amex (52022)
85	THE_ABC002485	THE_ABC002485	Balwani expenses from corporate credit card - Amex (52022)
86	THE_ABC002486	THE_ABC002486	Balwani expenses from corporate credit card - Amex (52022)
87	THE_ABC002487	THE_ABC002487	Balwani expenses from corporate credit card - Amex (52022)
88	THE_ABC002498	THE_ABC002498	Balwani expenses from corporate credit card - Amex (52022)
89	THE_ABC002676	THE_ABC002676	Balwani expenses from corporate credit card - Amex (52022)
90	THE_ABC002890	THE_ABC002890	Transaction report for March 2015
91	THE_ABC002914	THE_ABC002921	Telanos Partnership - 50,000 Shares
92	THE_ABC002922	THE_ABC002929	Telanos Partnership - 50,000 Shares
93	THE_ABC002973	THE_ABC002974	Waiver of Transfer Restrictions for Proposed Transfers
94	THE_ABC003066	THE_ABC003077	Theranos Amended and Restated Stock Agreement
95	THE_ABC003082	THE_ABC003082	Theranos B/S as of 9/30/15
96	THE_ABC003086	THE_ABC003086	GL Excerpts
97	THE_ABC003087	THE_ABC003087	GL Excerpts
98	THE_ABC003088	THE_ABC003088	Account transactions for Wells Fargo for December 2016
99	THE_ABC003089	THE_ABC003089	Balwani expenses from corporate credit card - Amex (52022)
100	THE_ABC003090	THE_ABC003090	GL Excerpts
101	THE_ABC003091	THE_ABC003091	GL Excerpts
102	THE_ABC003102	THE_ABC003102	GL Excerpts
103	THE_ABC003103	THE_ABC003103	Balwani expenses from corporate credit card - Amex (52022)
104	THE_ABC003111	THE_ABC003111	GL Excerpts
105	THE_ABC003112	THE_ABC003112	Consulting fees
106	THE_ABC003127	THE_ABC003127	Theranos I/S - Monthly Jan - Sept 2017
107	THE_ABC003128	THE_ABC003138	Amended and Restated Voting Agreement
108	THE_ABC003147	THE_ABC003147	Theranos B/S - Monthly Jan - Aug 2017
109	THE_ABC003148	THE_ABC003148	Theranos I/S - Monthly Jan - Oct 2017
110	THE_ABC003149	THE_ABC003149	Theranos C/F - Monthly Jan - April 2017
111	THE_ABC003150	THE_ABC003150	Theranos B/S as of 12/31/2014
112	THE_ABC003181	THE_ABC003181	Theranos I/S - Monthly Jan - Dec 2016
113	THE_ABC003182	THE_ABC003235	Amended and Restated Investors' Rights Agreement
114	THE_ABC003256	THE_ABC003256	Theranos B/S - Monthly Jan - Sept 2017
115	THE_ABC003407	THE_ABC003417	Amended and Restated Voting Agreement
116	THE_ABC003432	THE_ABC003432	Theranos I/S - Jan - Sept 2017
117	THE_ABC003445	THE_ABC003445	Theranos I/S - Jan - Dec 2017
118	THE_ABC003466	THE_ABC003466	Summary of Accrued Expenses - Monthly Dec 2016 - June 2018
119	THE_ABC003467	THE_ABC003540	Legal expenses
120	THE_ABC003550	THE_ABC003550	Theranos B/S - Monthly Jan - Mar 2018

No.	Beginning Bates	Ending Bates	Description
121	THE_ABC003558	THE_ABC003588	Amended and Restated Voting Agreement
122	THE_ABC003657	THE_ABC003657	Balwani expenses from corporate credit card - Amex (52022)
123	THE_ABC003714	THE_ABC003714	Comerica Commercial Card Statement for Balwani
124	THE_ABC003749	THE_ABC003750	Theranos B/S as of 9/30/2015
125	THE_ABC003751	THE_ABC003751	KPMG Company Financial Assessment 2/11/2013
126	THE_ABC003764	THE_ABC003764	GL Excerpts
127	THE_ABC003796	THE_ABC003796	GL Excerpts
128	THE_ABC003797	THE_ABC003826	Amended and Restated Investors' Rights Agreement
129	THE_ABC003838	THE_ABC003838	GL Excerpts
130	THE_ABC003839	THE_ABC003841	Amendment to Certificate of Incorporation
131	THE_ABC003842	THE_ABC003844	Certificate of Increase of Series C-2 Preferred Stock of Theranos
132	THE_ABC003847	THE_ABC003849	Termination Certificate of the Amended and Restated Co-Sale Agreement dated 7/1/10
133	THE_ABC003850	THE_ABC003850	Theranos B/S, I/S and C/F - Nov and Dec 2017
134	THE_ABC003851	THE_ABC003851	Theranos B/S, I/S and C/F - Monthly Jan - June 2018
135	THE_ABC003852	THE_ABC003881	Amended and Restated Investors' Rights Agreement
136	THE_ABC003882	THE_ABC003891	Amended and Restated Voting Agreement
137	THE_ABC003892	THE_ABC003895	Certificate of Designation of Series C-3 Preferred Stock
138	THE_ABC003896	THE_ABC003900	Series C Investors
139	THE_ABC003901	THE_ABC004386	Series C Preferred Stock Financing
140	THE_ABC004387	THE_ABC004387	List of transactions in Nov 2016
141	THE_ABC004388	THE_ABC004399	Amended and Restated Voting Agreement
142	THE_ABC004400	THE_ABC004403	Certificate of Designation of Series C-3 Preferred Stock
143	THE_ABC004408	THE_ABC004408	Summary of Accrued Expenses - Monthly Jan - Jul 2018, Prepaids, Legal Expenses and Deposits
144	THE_ABC004409	THE_ABC004409	Prepaid Insurance detail as of July 2018
145	THE_ABC004410	THE_ABC004410	Prepaid Insurance detail as of July 2018
146	THE_ABC004411	THE_ABC004411	Summary of deposits in June 2016
147	THE_ABC004412	THE_ABC004412	Theranos B/S - Monthly Jan - Dec 2016
148	THE_ABC004413	THE_ABC004413	Theranos C/F - Monthly Jan - May 2017
149	THE_ABC004414	THE_ABC004414	Theranos B/S - Monthly Jan - May 2017
150	THE_ABC004415	THE_ABC004415	Theranos B/S, I/S and C/F - Monthly Dec 2016 - Oct 2017
151	THE_ABC004417	THE_ABC004417	Theranos B/S, I/S - Monthly Jan - April 2018
152	THE_ABC004418	THE_ABC004418	Theranos B/S, I/S - Monthly Jan - June 2018
153	THE_ABC004419	THE_ABC004419	Stock Certificate Ledger
154	THE_ABC004421	THE_ABC004421	Chart of Accounts
155	THE_ABC004430	THE_ABC004430	Accrual of Balwani Expense Reports as of 12/31/2009
156	THE_ABC004431	THE_ABC004431	Stock Certificate Ledger
157	THE_ABC004523	THE_ABC004523	Balwani expenses from corporate credit card - Amex (52022)
158	THE_ABC004585	THE_ABC004585	Balwani expenses from corporate credit card - Amex (52022)
159	THE_ABC004586	THE_ABC004586	Balwani expenses from corporate credit card - Amex (52022)
160	THE_ABC004691	THE_ABC004691	Balwani expenses from corporate credit card - Amex (52022)
161	THE_ABC004692	THE_ABC004692	Balwani expenses from corporate credit card - Amex (52022)
162	THE_ABC004703	THE_ABC004703	Balwani expenses from corporate credit card - Amex (52022)

No.	Beginning Bates	Ending Bates	Description
163	THE_ABC004704	THE_ABC004704	Balwani expenses from corporate credit card - Amex (52022)
164	THE_ABC004705	THE_ABC004705	Balwani expenses from corporate credit card - Amex (52022)
165	THE_ABC004706	THE_ABC004706	Balwani expenses from corporate credit card - Amex (52022)
166	THE_ABC004707	THE_ABC004707	Balwani expenses from corporate credit card - Amex (52022)
167	THE_ABC004708	THE_ABC004708	Balwani expenses from corporate credit card - Amex (52022)
168	THE_ABC004899	THE_ABC004899	Balwani expenses from corporate credit card - Amex (52022)
169	THE_ABC004927	THE_ABC004927	Account records in January 2015
170	THE_ABC004970	THE_ABC004975	Subpoena to Produce Documents to Theranos Assignee
171	THE_ABC004976	THE_ABC004976	List of contacts info for vendors
172	THE_ABC004977	THE_ABC004977	Schedule of Stocks Exercised, Granted and Repurchased
173	THE_ABC004981	THE_ABC004981	Account records July 2015
174	THE_ABC004985	THE_ABC004992	Investment Representation Statement
175	THE_ABC005063	THE_ABC005086	Summary of Deposits with invoice support
176	THE_ABC005087	THE_ABC005103	2013 Stock Incentive Plan
177	THE_ABC005104	THE_ABC005108	2004 Stock Plan - Stock Option Agreement
178	THE_ABC005109	THE_ABC005109	Theranos B/S, I/S, T/B, C/F - Dec 2012 and Jan 2013
179	THE_ABC005110	THE_ABC005110	Theranos B/S and T/B as of 1/8/2014
180	THE_ABC005111	THE_ABC005118	Wells Fargo Bank Transactions for August 2017 - Theranos Operating Account
181	THE_ABC005120	THE_ABC005120	GL Excerpts
182	THE_ABC005121	THE_ABC005121	Transactions from Theranos Operating and Payroll Accounts
183	THE_ABC005150	THE_ABC005150	GL Excerpts
184	THE_ABC005151	THE_ABC005151	Balwani expenses from corporate credit card - Amex (52022)
185	THE_ABC005156	THE_ABC005156	GL Excerpts
186	THE_ABC005160	THE_ABC005160	GL Excerpts
187	THE_ABC005180	THE_ABC005180	Theranos I/S - Monthly Jan - July 2017
188	THE_ABC005200	THE_ABC005200	Theranos I/S - Monthly Jan - May 2017
189	THE_ABC005213	THE_ABC005213	Theranos B/S - Monthly Jan - Dec 2016
190	THE_ABC005214	THE_ABC005214	GL Excerpts
191	THE_ABC005251	THE_ABC005275	Series C-2 Preferred Stock Purchase Agreement
192	THE_ABC005276	THE_ABC005285	Amended and Restated Voting Agreement
193	THE_ABC005286	THE_ABC005309	Series C-3 Preferred Stock Purchase Agreement
194	THE_ABC005371	THE_ABC005371	Theranos B/S, I/S, C/F and D&A - Monthly Oct - Dec 2017
195	THE_ABC005400	THE_ABC005402	Termination Certificate of the Amended and Restated Co-Sale Agreement dated 7/1/10
196	THE_ABC005417	THE_ABC005417	Theranos I/S - Monthly Jan- March 2018
197	THE_ABC005418	THE_ABC005418	Theranos B/S, I/S - Monthly Jan- March 2018
198	THE_ABC005419	THE_ABC005452	Series C-1 Preferred Stock Purchase Agreement
199	THE_ABC005453	THE_ABC005453	Theranos B/S, I/S - Monthly Jan- June 2018
200	THE_ABC005455	THE_ABC005455	Balwani expenses from corporate credit card - Amex (52022)
201	THE_ABC005457	THE_ABC005457	Balwani expenses from corporate credit card - Amex (52022)
202	THE_ABC005518	THE_ABC005518	Balwani expenses from corporate credit card - Amex (52022)
203	THE_ABC005541	THE_ABC005541	Comerica Commercial Card Statement
204	THE_ABC005545	THE_ABC005545	Account records for April 2015

No.	Beginning Bates	Ending Bates	Description
205	THE_ABC005570	THE_ABC005570	Balwani expenses from corporate credit card - Amex (52022)
206	THE_ABC005571	THE_ABC005571	Balwani expenses from corporate credit card - Amex (52022)
207	THE_ABC005572	THE_ABC005572	Theranos I/S as of 9/30/2015
208	THE_ABC005573	THE_ABC005575	Theranos B/S, Statement of Operations and C/F as of 12/31/2011
209	THE_ABC005576	THE_ABC005576	Theranos I/S, B/S, C/F and T/B as of 12/31/2011
210	THE_ABC005577	THE_ABC005577	Transactions from Theranos Operating and Payroll Accounts
211	THE_ABC005581	THE_ABC005581	Account records June 2015
212	THE_ABC005595	THE_ABC005595	GL Excerpts
213	THE_ABC005596	THE_ABC005596	GL Excerpts
214	THE_ABC005613	THE_ABC005617	2004 Stock Plan - Stock Option Agreement
215	THE_ABC006194	THE_ABC006194	GL Excerpts
216	THE_ABC006195	THE_ABC006199	Certificate of Designation of Series C-3 Preferred Stock
217	THE_ABC006200	THE_ABC006205	Exchange Agreement between Theranos and Holmes
218	THE_ABC006206	THE_ABC006206	Theranos B/S, I/S and C/F - Monthly Jan - Apr 2018
219	THE_ABC006763	THE_ABC006764	Share assignments
220	THE_ABC006765	THE_ABC006765	Capital Lease Schedules
221	THE_ABC006770	THE_ABC006770	Theranos B/S and I/S - Monthly Jan - May 2018
222	THE_ABC006771	THE_ABC006772	Theranos Cash Summary - Monthly Jan - Jul 2017
223	THE_ABC006773	THE_ABC006773	Theranos I/S - Monthly Jan - Aug 2017
224	THE_ABC006774	THE_ABC006774	Theranos B/S - Monthly Aug - Nov
225	THE_ABC006775	THE_ABC006775	Theranos B/S, C/F and I/S - Monthly Jan - Oct 2017
226	THE_ABC006778	THE_ABC006778	Theranos B/S, I/S and C/F - Monthly Dec 2017 and Jan 2018
227	THE_ABC006779	THE_ABC006779	Schedule of Stocks Exercised, Granted and Repurchased
228	THE_ABC006780	THE_ABC006780	Balwani's 2013 W-2
229	THE_ABC006781	THE_ABC006781	Paystub for Balwani for the period 6/30/2016 - 7/8/2016
230	THE_ABC006782	THE_ABC006782	Refundable Options Reconciliation as of 12/31/2012
231	THE_ABC006783	THE_ABC006783	Theranos expense report for Ramesh Balwani
232	THE_ABC006784	THE_ABC006784	Balwani's 2010 W-2
233	THE_ABC006785	THE_ABC006785	Paystub for Balwani for the period 6/30/2015 - 7/10/2015
234	THE_ABC006884	THE_ABC006885	Cash rollforward - Week ended March 23 and March 30
235	THE_ABC006886	THE_ABC006887	Cash rollforward - Week ended April 27
236	THE_ABC007006	THE_ABC007007	Waiver of Transfer Restrictions for Proposed Transfers
237	THE_ABC007008	THE_ABC007008	Summary of Don Lucas stock transfers
238	THE_ABC007013	THE_ABC007013	Balwani expenses from corporate credit card - Amex (52022)
239	THE_ABC007018	THE_ABC007018	Balwani expenses from corporate credit card - Amex (52022)
240	THE_ABC007109	THE_ABC007109	Balwani expenses from corporate credit card - Amex (52022)
241	THE_ABC007110	THE_ABC007110	Balwani expenses from corporate credit card - Amex (52022)
242	THE_ABC007153	THE_ABC007153	Balwani expenses from corporate credit card - Amex (52022)
243	THE_ABC007154	THE_ABC007154	Balwani expenses from corporate credit card - Amex (52022)

No.	Beginning Bates	Ending Bates	Description
244	THE_ABC007155	THE_ABC007155	Balwani expenses from corporate credit card - Amex (52022)
245	THE_ABC007156	THE_ABC007156	Balwani expenses from corporate credit card - Amex (52022)
246	THE_ABC007233	THE_ABC007233	1032 - Merchant Account
247	THE_ABC007246	THE_ABC007246	Bank reconciliation and cash balance per GL - monthly Jan - Dec 2016
248	THE_ABC007252	THE_ABC007252	Bank reconciliation and cash balance per GL - monthly Dec 2014 - Dec 2016
249	THE_ABC007329	THE_ABC007329	KPMG Company Financial Assessment 5/29/2012
250	THE_ABC007330	THE_ABC007332	Theranos B/S, I/S and C/F - 2010 - 2011
251	THE_ABC007354	THE_ABC007354	Balwani's 2014 W-2
252	THE_ABC007373	THE_ABC007373	Paystub for Balwani for the period 1/15/2015 - 1/26/2015
253	THE_ABC007374	THE_ABC007449	Theranos 2016 Tax return
254	THE_ABC007450	THE_ABC007450	Paystub for Balwani for the period 12/31/2015 - 1/8/2016
255	THE_ABC007454	THE_ABC007454	Report to accrue Balwani's expense reports
256	THE_ABC007455	THE_ABC007455	Stock Power and Assignment Separate from Certificate
257	THE_ABC007540	THE_ABC007540	Theranos B/S as of 1/8/2014
258	THE_ABC007542	THE_ABC007542	Theranos B/S, I/S, C/F and T/B - 2010, 2011, 2012
259	THE_ABC007543	THE_ABC007543	Theranos B/S, I/S, C/F - 2010
260	THE_ABC007544	THE_ABC007544	GL Excerpts
261	THE_ABC007545	THE_ABC007545	Wells Fargo and Theranos Operating account transactions
262	THE_ABC007546	THE_ABC007546	Balwani expenses from corporate credit card - Amex (52022)
263	THE_ABC007552	THE_ABC007552	GL Excerpts
264	THE_ABC007553	THE_ABC007553	GL Excerpts
265	THE_ABC007554	THE_ABC007554	Balwani expenses from corporate credit card - Amex (52022)
266	THE_ABC007556	THE_ABC007556	Balwani expenses from corporate credit card - Amex (52022)
267	THE_ABC007557	THE_ABC007557	GL Excerpts
268	THE_ABC007558	THE_ABC007591	Series C-1 Preferred Stock Purchase Agreement
269	THE_ABC007592	THE_ABC007592	Theranos B/S - Monthly Jan - Apr 2017
270	THE_ABC007593	THE_ABC007593	GL Excerpts
271	THE_ABC007616	THE_ABC007644	Series C-1 Preferred Stock Purchase Agreement
272	THE_ABC007675	THE_ABC007675	Theranos Forecasted financials (B/S and I/S) - Oct - Dec 2017
273	THE_ABC007676	THE_ABC007676	Theranos B/S, I/S and C/F - Monthly Dec 2016 - July 2017
274	THE_ABC007677	THE_ABC007677	Theranos Forecasted financials (B/S and I/S) - Oct - Dec 2017
275	THE_ABC007705	THE_ABC007707	Theranos B/S, I/S and C/F - Monthly Dec 2016 - July 2017
276	THE_ABC007708	THE_ABC007708	Theranos B/S, I/S and C/F - Monthly Dec 2016 - June 2017
277	THE_ABC007712	THE_ABC007712	Stock Power and Assignment Separate from Certificate
278	THE_ABC007745	THE_ABC007745	Theranos B/S, I/S - Monthly Jan - Sept 2017
279	THE_ABC007746	THE_ABC007775	Amended and Restated Investors' Rights Agreement
280	THE_ABC007788	THE_ABC007788	Theranos B/S, I/S - Monthly Jan - July 2018
281	THE_ABC007789	THE_ABC007789	Theranos B/S, I/S - Monthly Jan - May 2018
282	THE_ABC007790	THE_ABC007790	Capital Lease Schedules

No.	Beginning Bates	Ending Bates	Description
283	THE_ABC007809	THE_ABC007809	Balwani expenses from corporate credit card - Amex (52022)
284	THE_ABC007822	THE_ABC007823	Waiver of Transfer Restrictions for Proposed Transfers
285	THE_ABC007838	THE_ABC007838	Comerica Commercial Card Statement
286	THE_ABC007851	THE_ABC007851	Balwani expenses from corporate credit card - Amex (52022)
287	THE_ABC007852	THE_ABC007852	Balwani expenses from corporate credit card - Amex (52022)
288	THE_ABC007873	THE_ABC007873	Account records February 2015
289	THE_ABC007888	THE_ABC007888	Balwani expenses from corporate credit card - Amex (52022)
290	THE_ABC007932	THE_ABC007934	Theranos B/S, I/S and C/F as of 12/31/2010
291	THE_ABC007946	THE_ABC007970	Series C-2 Preferred Stock Purchase Agreement
292	THE_ABC007971	THE_ABC008001	Amended and Restated Voting Agreement
293	THE_ABC008002	THE_ABC008002	GL Excerpts
294	THE_ABC008003	THE_ABC008010	Telanos Partnership - 50,000 Shares
295	THE_ABC008011	THE_ABC008018	Telanos Partnership - 50,000 Shares
296	THE_ABC008019	THE_ABC008047	Amended and Restated Series C-1 Preferred Stock Purchase Agreement
297	THE_ABC008048	THE_ABC008055	Telanos Partnership - 50,000 Shares
298	THE_ABC008078	THE_ABC008079	Theranos B/S, I/S as of 12/31/2014
299	THE_ABC008082	THE_ABC008082	Theranos I/S as of 12/31/2014
300	THE_ABC008107	THE_ABC008107	Theranos B/S as of 1/8/2014
301	THE_ABC008108	THE_ABC008108	Theranos B/S, I/S, C/F and T/B - 12/31/2012
302	THE_ABC008109	THE_ABC008129	2013 Stock Incentive Plan
303	THE_ABC008130	THE_ABC008130	GL Excerpts
304	THE_ABC008144	THE_ABC008173	Amended and Restated Investors' Rights Agreement
305	THE_ABC008174	THE_ABC008176	Amendment to Certificate of Incorporation
306	THE_ABC008177	THE_ABC008183	Amended and Restated Voting Agreement
307	THE_ABC008184	THE_ABC008188	Certificate of Designation of Series C-3 Preferred Stock
308	THE_ABC008189	THE_ABC008202	List of Series C Investors
309	THE_ABC008203	THE_ABC008203	Theranos B/S - Jan and Feb 2018
310	THE_ABC008204	THE_ABC008208	List of Series C Investors
311	THE_ABC008209	THE_ABC008209	Theranos B/S, I/S, C/F - Monthly Jan - July 2018
312	THE_ABC008210	THE_ABC008215	List of Series C Investors
313	THE_ABC008216	THE_ABC008701	Series C Preferred Stock Financing
314	THE_ABC008702	THE_ABC008702	Theranos B/S - Monthly Jan - Oct 2017
315	THE_ABC008703	THE_ABC008727	Amended and Restated Investors' Rights Agreement
316	THE_ABC008732	THE_ABC008732	Theranos B/S - Monthly Jan - Apr 2018
317	THE_ABC008733	THE_ABC008762	Amended and Restated Investors' Rights Agreement
318	THE_ABC008763	THE_ABC008763	Theranos B/S, I/S, C/F - Monthly Dec 2017, Jan 2018
319	THE_ABC008764	THE_ABC008765	Waiver of Transfer Restrictions for Proposed Transfers
320	THE_ABC008766	THE_ABC008766	Theranos B/S, I/S - Monthly Jan - June 2018
321	THE_ABC008767	THE_ABC009430	Series A Preferred Stock Financing
322	THE_ABC009431	THE_ABC009455	Amended and Restated Investors' Rights Agreement
323	THE_ABC009456	THE_ABC009469	List of Series C Investors
324	THE_ABC009470	THE_ABC009476	Amended and Restated Voting Agreement
325	THE_ABC009484	THE_ABC009513	Amended and Restated Investors' Rights Agreement
326	THE_ABC009514	THE_ABC009516	Certificate of Increase of Series C-2 Preferred Stock of Theranos
327	THE_ABC009517	THE_ABC009517	Theranos I/s - Monthly Jan - Feb 2018

No.	Beginning Bases	Ending Bases	Description
328	THE_ABC009518	THE_ABC009518	Theranos B/S, I/S - Monthly Jan - May 2018
329	THE_ABC009519	THE_ABC009519	Summary of accrued expenses - Dec 2016 - May 2018
330	THE_ABC009520	THE_ABC009563	Financial reports as of May 2018 - including AP Accruals
331	THE_ABC009564	THE_ABC009603	June 5, 2018 email attaching open invoices
332	THE_ABC009604	THE_ABC009604	Invoice from IncRev Corporation
333	THE_ABC009605	THE_ABC009607	Theranos B/S, I/S and C/F - Monthly Jan - Jul 2017
334	THE_ABC009608	THE_ABC009608	Theranos B/S - Monthly Jan - Jun 2017
335	THE_ABC009609	THE_ABC009609	Theranos B/S, I/S and C/F - Monthly Jan - Nov 2017
336	THE_ABC009610	THE_ABC009610	Theranos I/S - Monthly Jan - Oct 2017
337	THE_ABC009612	THE_ABC009612	Theranos B/S - Monthly Dec 2016 - Dec 2017
338	THE_ABC009613	THE_ABC009613	Capital Lease Schedules
339	MA - 00000142	MA - 00000142	Theranos 2014 Tax Return - AZ State
340	SEC-TX-000002604	SEC-TX-000002719	Theranos 2015 Tax Return - Federal
341	THPFM0005428896	THPFM0005428970	Theranos 2011 Tax Return - Federal
342	THPFM0005428971	THPFM0005429047	Theranos 2012 Tax Return - Federal
343	THPFM0005429151	THPFM0005429257	Theranos 2013 Tax Return - Federal
344	TS-0267088	TS-0267088	Annual General Ledger Detail
345	TS-0267089	TS-0267089	Annual General Ledger Detail
346	TS-0267090	TS-0267090	Annual General Ledger Detail
347	TS-0267091	TS-0267091	Annual General Ledger Detail
348	TS-0267092	TS-0267092	Annual General Ledger Detail
349	TS-0267093	TS-0267093	Annual General Ledger Detail
350	TS-0267094	TS-0267094	Annual General Ledger Detail
351	TS-0341386	TS-0341500	Theranos 2013 Tax Return - CA State
352	TS-0341501	TS-0341521	Theranos 2013 Tax Return - AZ State
353	THPFM0003023004	THPFM0003023004	Email from Danise Yam to Jeanne Gee at FTI
354	THPFM0003023008	THPFM0003023008	Financials as of 7/14/2016
355	BALWANI009	BALWANI010	Email between Danise Yam, Balwani and Holmes regarding Theranos cash requirement April - June 2010
356	BALWANI000011	BALWANI000011	Summary of cash requirement for April - June 2010
357	THER-4476982	THER-4476982	Summary of cash burns for May - July 2010
358	BALWANI000053	BALWANI000053	Email from Danise to Holmes and Balwani summarizing cash position as of 12/25/2011
359	BALWANI000083	BALWANI000083	Email from Danise to Holmes and Balwani attaching cash reports and salary detail.
360	BALWANI000081	BALWANI000081	Email from Danise to Holmes and Balwani attaching cash reports and salary detail.
361	BALWANI000008	BALWANI000008	Email from Danise to Holmes and Balwani attaching cash reports and salary detail
362	BALWANI000056	BALWANI000056	Email from Danise Yam to Elizabeth Holmes and Sunny Balwani regarding cash transfer
363	BALWANI000085	BALWANI000085	Email from Danise to Holmes and Balwani attaching check payment, cash reports and salary detail.
364	BALWANI000012	BALWANI000012	Email from Danise to Holmes and Balwani attaching check payment, cash reports and salary detail.
365	BALWANI000060	BALWANI000060	Email from Danise to Holmes and Balwani re cash situation.
366	BALWANI000014	BALWANI000014	Email from Danise to Holmes and Balwani attaching check payment, cash reports and salary detail.
367	BALWANI000017	BALWANI000017	Mazak payment history
368	BALWANI000018	BALWANI000018	Email from Danise Yam to Elizabeth Holmes and Sunny Balwani attaching cash reports and salary detail.

No.	Beginning Bates	Ending Bates	Description
369	BALWANI000020	BALWANI000020	Email from Danise Yam to Elizabeth Holmes and Sunny Balwani attaching check schedule
370	BALWANI000079	BALWANI000079	Emails from Danise Yam to Elizabeth Holmes and Sunny Balwani attaching check schedule
371	BALWANI000022	BALWANI000022	Email from Danise Yam to Elizabeth Holmes and Sunny Balwani attaching cash reports and salary detail
372	BALWANI000031	BALWANI000031	Email from Danise Yam to Elizabeth Holmes and Sunny Balwani attaching cash reports
373	BALWANI000028	BALWANI000028	Email from Danise Yam to Elizabeth Holmes and Sunny Balwani attaching cash reports and salary detail.
374	BALWANI000076	BALWANI000076	Email from Danise Yam to Elizabeth Holmes and Sunny Balwani attaching cash reports
375	BALWANI000025	BALWANI000025	Email from Danise Yam to Elizabeth Holmes and Sunny Balwani attaching cash reports and salary detail.
376	BALWANI000006	BALWANI000007	Email from Danise Yam to Elizabeth Holmes and Sunny Balwani summarizing cash outlay
377	THPFM0004645095	THPFM0004645095	Email from Danise Yam to Elizabeth Holmes and Sunny Balwani attaching cash reports
378	BALWANI000073	BALWANI000073	Email from Danise Yam to Elizabeth Holmes and Sunny Balwani attaching cash reports
379	BALWANI000075	BALWANI000075	Summary of total cash balances weekly from 12/1/2014 - 2/8/2015
380	THER-AZ-04780685	THER-AZ-04780685	Payment analysis YTD 021215
381	BALWANI000072	BALWANI000072	Summary of total cash balances weekly from 12/1/2014 - 2/8/2015
382	BALWANI000047	BALWANI000048	Email from Danise Yam to Elizabeth Holmes and Sunny Balwani attaching cash reports
383	BALWANI000044	BALWANI000045	Email from Danise Yam to Elizabeth Holmes and Sunny Balwani attaching cash reports a
384	BALWANI000040	BALWANI000042	Email from Danise Yam to Elizabeth Holmes and Sunny Balwani attaching cash reports
385	BALWANI000038	BALWANI000038	Email from Danise Yam to Elizabeth Holmes and Sunny Balwani attaching cash reports
386	BALWANI000033	BALWANI000033	Email from Danise Yam to Elizabeth Holmes and Sunny Balwani attaching cash reports
387	BALWANI000065	BALWANI000065	Email from Danise Yam to Elizabeth Holmes and Sunny Balwani attaching cash reports
388	THER-AZ-04730770	THER-AZ-04730770	Cash balance summary weekly from 1/3/2011 to 6/26/2016
389	THER-4476981	THER-4476982	Email from Danise to Holmes and Balwani attaching a schedule of cash burns for May - July 2010
390	BALWANI000063	BALWANI000063	Summary of AP payments for 5/21/12 - 6/1/12
391	BALWANI000016	BALWANI000016	Summary of purchase orders
392	BALWANI000021	BALWANI000021	Summary of AP payments for 9/24/12 - 9/30/12
393	BALWANI000080	BALWANI000080	Summary of AP payments for 9/24/12 - 9/30/12
394	THER-AZ-04780682	THER-AZ-04780684	Email from Danise Yam to Elizabeth Holmes and Sunny Balwani with a report of payments by category to date
395	BALWANI000067	BALWANI000070	Emails between Danise Yam to Elizabeth Holmes and Sunny Balwani regarding cash reports
396	BALWANI000071	BALWANI000071	Vendor cash list
397	BALWANI000035	BALWANI000036	Email exchange between Danise Yam to Elizabeth Holmes and Sunny Balwani
398	BALWANI000037	BALWANI000037	Cash spend analysis June-August 2015
399	THER-AZ-01661372	THER-AZ-01661431	Theranos Employee Handbook - updated June 2013

No.	Beginning Bates	Ending Bates	Description
400	THER-AZ-06274852	THER-AZ-06274867	Theranos Travel and Expense Policy - December 2016
401	THER-4627805	THER-4627813	Theranos Corporate Policy - Travel Expenses
402	THER-4646954	THER-4646957	Draft Theranos Travel and Expense Policy
403	THER-5824779	THER-5824795	December 2016 Travel and Expense Policy
404	THER-6460531	THER-6460551	Theranos Travel and Other Expense Reimbursement Policies - 11/4/2009
405	THER-6465200	THER-6465220	Theranos Travel and Other Expense Reimbursement Policies - Updated 7/1/2010
406	THER-AZ-04698017	THER-AZ-04698017	Trial Balance as of 12/31/2011
407	THPFM0000690039	THPFM0000690039	Monthly 2009 Jan - Dec B/S, I/S and C/F
408	THPFM0001167616	THPFM0001167618	Annual B/S, I/S and C/F for 2010 - 2011
409	PFM-DEPO-00008469	PFM-DEPO-00008470	Balance sheet for 1/8/14
410	WS.00019	WS.00019	Balance sheet for 9/30/14
411	WS.00107	WS.00107	Balance sheet for 7/31/15
412	PFM-DEPO-00008515	PFM-DEPO-00008516	B/S and I/S for 9/30/2016
413	KOVACEVICH_THERANOS_0000424	KOVACEVICH_THERANOS_0000424	Balance sheet for January 2015
414	US-REPORTS-0002226	US-REPORTS-0002231	Summary capitalization - 2015-2016 and B/S at Dec 2014
415	US-REPORTS-0002505	US-REPORTS-0002505	Annual B/S as of 12/31/2012 and 1/14/2013
416	US-REPORTS-0002506	US-REPORTS-0002507	Annual B/S and C/F as of 12/31/2012 and 1/31/2013
417	THPFM0001167615	THPFM0001167615	Company Financials Assessment as of 2010-2011
418	THER-AZ-04713369	THER-AZ-04713369	R&D supplies 2013
419	THER-AZ-04713365	THER-AZ-04713365	Asset rollforward for YE 12/31/2013
420	THER-AZ-04713370	THER-AZ-04713370	Trial Balance for 2009-2013
421	US-REPORTS-0002496	US-REPORTS-0002499	Trial Balance as of 12/31/2012
422	SEC-USAO-EPROD-000371530	SEC-USAO-EPROD-000371596	Theranos Tax Return for 2010 by Mohler, Nixon & Williams
423	SEC-MOSSADAMS-E-0000018	SEC-MOSSADAMS-E-0000020	Acceptance of 2011 Theranos Tax Return
424	SEC-MOSSADAMS-E-0000008	SEC-MOSSADAMS-E-0000010	Acceptance of 2012 Theranos Tax Return - signed by the President - Signature hard to read
425	SEC-MOSSADAMS-E-0000583	SEC-MOSSADAMS-E-0000702	2013 Moss Adams tax provision
426	TS-0273271	TS-0273377	Theranos Tax Return for 2014 by Moss Adams
427	TheranosABC00001558	TheranosABC00001558	2018 Budget Workbook
428	TheranosABC00002249	TheranosABC00002263	Profit Sharing 401k Plan Audit Report for 2016 and 2017
429	TheranosABC00002310	TheranosABC00002310	Theranos payroll report of employees with gross payroll greater than 200k
430	TheranosABC00034901	TheranosABC00034915	October 15, 2018 Profit Sharing Audit by Frank, Rimerman & Co. LLP
431	TheranosABC00035180	TheranosABC00035180	GL data entries for August 2016
432	TheranosABC00037246	TheranosABC00037246	Payments Reimbursements YR 2013-2016
433	THPFM0000651432	THPFM0000651452	2013 - AZ Corp Income Tax Return
434	THPFM0000651208	THPFM0000651315	2013 - IRS e-file Signature Authorization for Form 1120
435	THPFM0000651316	THPFM0000651431	2013 - CA Franchise/Income Tax Return
436	THPFM0000660887	THPFM0000660953	2012 - CA e-file return authorization for corporations
437	THPFM0000660954	THPFM0000661030	2012 - IRS e-file Signature Authorization for Form 1120
438	THPFM0003011202	THPFM0003011287	ADP payroll register for Theranos
439	THPFM0003021396	THPFM0003021456	2013 - Tax Provision workpapers
440	THPFM0003021752	THPFM0003021809	2013 - Tax Provision workpapers
441	THER-0902735	THER-0902809	2011 - IRS e-file Signature Authorization for Form 1120
442	THER-0902813	THER-0902887	2011 - IRS e-file Signature Authorization for Form 1120
443	THPFM0004654891	THPFM0004654965	2011 - IRS e-file Signature Authorization for Form 1120

No.	Beginning Bates	Ending Bates	Description
444	KPMG_Theranos_000164	KPMG_Theranos_000188	2007 and 2008 Consolidated Financials - E&Y
445	KPMG_Theranos_000164	KPMG_Theranos_000164	2007 and 2008 Consolidated Financials - E&Y
446	KPMG_Theranos_001644	KPMG_Theranos_001722	2009 - Tax Provision workpapers
447	KPMG_Theranos_003611	KPMG_Theranos_003678	2008 - US Corporation Income Tax Return -1120
448	KPMG_Theranos_003737	KPMG_Theranos_003804	2009 - US Corporation Income Tax Return -1120
449	KPMG_Theranos_004047	KPMG_Theranos_004125	2009 - Tax Provision workpapers
450	KPMG_Theranos_006419	KPMG_Theranos_006476	2013 - Tax Provision workpapers
451	KPMG_Theranos_011639	KPMG_Theranos_011656	2004 & 2005 Financials for Theranos - E&Y
452	MA - 00000069	MA - 00000069	2015 - US Corporation Income Tax Return -1120
453	MA - 00000072	MA - 00000072	2015 - AZ Corp Income Tax Return
454	MA - 00000073	MA - 00000073	2015 - AZ Corp Income Tax Return
455	MA - 00000078	MA - 00000078	2015 - IRS e-file Signature Authorization for Form 1120
456	MA - 00000155	MA - 00000155	2014 - US Corporation Income Tax Return -1120
457	MA - 00000341	MA - 00000341	2013 - IRS e-file Signature Authorization for Form 1120
458	MA - 00000350	MA - 00000350	2015 - IRS e-file Signature Authorization for Form 1120
459	MA - 00000375	MA - 00000375	2008 - US Corporation Income Tax Return -1120
460	MA - 00000380	MA - 00000380	2009 - US Corporation Income Tax Return -1120
461	MA - 00000385	MA - 00000385	2010 - IRS e-file Signature Authorization for Form 1120
462	SEC-ARANCA-E-0002361	SEC-ARANCA-E-0002380	2005 and 2006 Consolidated Financials - E&Y
463	SEC-MOSSADAMS-E-0000816	SEC-MOSSADAMS-E-0000888	2007 - CA Franchise/Income Tax Return
464	SEC-MOSSADAMS-E-0000977	SEC-MOSSADAMS-E-0000998	2014 - AZ Corp Income Tax Return
465	SEC-MOSSADAMS-E-0001154	SEC-MOSSADAMS-E-0001207	2013 - Tax Provision workpapers
466	SEC-MOSSADAMS-E-0001283	SEC-MOSSADAMS-E-0001373	2011 - Mohler, Nixon & Williams Tax supporting documents
467	SEC-MOSSADAMS-E-0001607	SEC-MOSSADAMS-E-0001704	2009 - Mohler, Nixon & Williams Tax supporting documents
468	SEC-MOSSADAMS-E-0001820	SEC-MOSSADAMS-E-0001896	2012 - IRS e-file Signature Authorization for Form 1120
469	SEC-MOSSADAMS-E-0001897	SEC-MOSSADAMS-E-0001966	2009 - Mohler, Nixon & Williams Tax supporting documents
470	SEC-MOSSADAMS-E-0002204	SEC-MOSSADAMS-E-0002270	2010 - IRS e-file Signature Authorization for Form 1120
471	SEC-MOSSADAMS-E-0002770	SEC-MOSSADAMS-E-0002892	2013 - Moss Adams Tax supporting documents
472	THPFM0000403000	THPFM0000403074	2011 - IRS e-file Signature Authorization for Form 1120
473	SEC-EXHIBIT-00000171	SEC-EXHIBIT-00000171	2015 - IRS e-file Signature Authorization for Form 1120
474	THER-AZ-01148775	THER-AZ-01148816	2012 - US Corporation Income Tax Return -1120 (For INCREV CORPORATION)
475	TS-0491330	TS-0491397	June 21, 2010 - Independent Appraisal Report - Common Stock FMV as of 12/31/2009
476	THPFM0003012659	THPFM0003012729	January 13, 2011 - Independent Appraisal Report - Common Stock FMV as of 7/1/2010
477	THPFM0003040271	THPFM0003040348	July 26, 2013 - Independent Appraisal Report - Common Stock FMV as of 7/1/2011
478	THPFM0002342857	THPFM0002342927	September 26, 2013 - Independent Appraisal Report - Common Stock FMV as of 7/1/2012
479	THPFM0001449932	THPFM0001450000	December 5, 2013 - Independent Appraisal Report - Common Stock FMV as of 9/30/2013
480	THPFM0003104511	THPFM0003104579	December 6, 2013 - Independent Appraisal Report - Common Stock FMV as of 9/30/2013

No.	Beginning Bates	Ending Bates	Description
481	SEC-ARANCA-E-0003170	SEC-ARANCA-E-0003259	October 20, 2014 - Independent Appraisal Report - Common Stock FMV as of 3/31/2014
482	SEC-ARANCA-E-0002997	SEC-ARANCA-E-0003084	October 21, 2014 - Independent Appraisal Report - Common Stock FMV as of 9/30/2014
483	TS-0886316	TS-0886400	12/12/2014 Amended report to December 6, 2013 - Independent Appraisal Report - Common Stock FMV as of 9/30/2013
484	THPFM0002104423	THPFM0002104518	December 15, 2014 - Independent Appraisal Report - Common Stock FMV as of 12/31/2014
485	SEC-ARANCA-E-0007058	SEC-ARANCA-E-0007147	April 6, 2015 - Independent Appraisal Report - Common Stock FMV as of 3/25/2015
486	THPFM0005416268	THPFM0005416355	September 9, 2015 - Independent Appraisal Report - Common Stock FMV as of 5/1/2015
487	THER-0895009	THER-0895009	Workbook with support for FMV as of 2/7/2014
488	THPFM0001552495	THPFM0001552495	Email dated 9/18/2013 from Danise Yam to Elizabeth Holmes and Sunny Balwani attaching models
489	THPFM0001552496	THPFM0001552496	Workbook with support for FMV as of 7/1/2012
490	THPFM0001552497	THPFM0001552497	Workbook with support for FMV as of 7/1/2013
491	THPFM0001452100	THPFM0001452102	Theranos, Inc. and Subsidiary Balance Sheet as of 1/8/2014
492	THPFM0003028864	THPFM0003028866	IS/BS/CF statements as of 6/30/2013 for Theranos, Inc. and Subsidiary
493	THPFM0000669012	THPFM0000669017	IS/BS/CF statements as of 10/4/2013 for Theranos, Inc. and Subsidiary
494	KPMG eAudit 00000001	KPMG eAudit 00000001	KPMG Audit File - 2009
495	KPMG eAudit 0001016	KPMG eAudit 0001016	KPMG Audit File - 2010
496	KPMG eAudit 0001950	KPMG eAudit 0001950	KPMG Audit File - 2011
497	Balwani-2055	Balwani-2055	Email to Seth Bermel at Luminous Capital regarding \$5M wire from Theranos to Sunny for repayment of \$12M LOC
498	Balwani-2209	Balwani-2209	Email between Sunny Balwani and Set Bernal confirming 7/1/2010 wire receipt
499	Balwani-3073	Balwani-3075	Email chain between Sunny Balwani and Luminous Capital regarding Loan Documents
500	Balwani-3092	Balwani-3093	Email between Luminous Capital to Danise Yam regarding Loan Document
501	Balwani-3094	Balwani-3095	Statement of Purpose for an Extension of Credit by a Creditor (Federal Reserve Form T-4)
502	Balwani-4552	Balwani-4553	Email from Eric Ball at Oracle regarding Theranos' credit facilities associated with the IMSS contract
503	Balwani-3782	Balwani-3783	Email between Sunny Balwani and Luminous Capital regarding Asset Allocation
504	TS-0344921	TS-0344923	Non-Purpose Loan Customer Agreement with Fidelity
505	TS-0344918	TS-0344920	August 13, 2009 Loan Agreement signed by Sunny Balwani
506	TS-0344924	TS-0344928	Reaffirmation Agreement between Sunny Balwani and Theranos regarding guarantee on the Non-Purpose Loan taken out by Theranos
507	KPMG_Theranos_013263	KPMG_Theranos_013263	Statement of Purpose for an Extension of Credit by a Creditor (Federal Reserve Form T-4)
508	TS-0234359	TS-0234382	Fidelity Investment Report as of December 2010
509	THPFM0002528189	THPFM0002528198	Exhibit 29 (PFM Deposition) for Mona Ramamurthy
510	THPFM0004806495	THPFM0004806496	July 6, 2016 Confidentiality Letter to Sunny Balwani
511	THPFM0004806497	THPFM0004806497	Notice to Terminating Employees from CA Department of Health Care Services - Health Insurance Premium Payment Program

No.	Beginning Bates	Ending Bates	Description
512	THPFM0004806498	THPFM0004806498	Termination Certification
513	THPFM0004806499	THPFM0004806499	July 6, 2016 Letter from Mona Ramamurthy to Sunny Balwani
514	THPFM0005579161	THPFM0005579217	Sunny Balwani's Employment Application for Theranos - dated 9/1/2009
515	THPFM0005579166	THPFM0005579177	At Will Employment, Confidential Information, Invention Assignment, and Arbitrations Agreement
516	TS-0999608	TS-0999613	Board Minutes - July 19, 2016
517	Balwani-2565	Balwani-2565	Check Image - from Sunny Balwani to Theranos for \$566,500 on 12/16/2011
518	THER-0933887	THER-0933904	Compensation Committee Minutes - May 18, 2009
519	TS-0490281	TS-0490331	Compensation Committee Minutes - February 11, 2009 Compensation Committee Minutes - May 18, 2009 Compensation Committee Minutes - August 12, 2009
520	THER-0335871	THER-0335887	Board Minutes - March 2, 2010
521	THER-0933851	THER-0933859	Board Minutes - October 30, 2009
522	THER-3116993	THER-3116994	Joinder Agreement 12/18/2013
523	THPFM0000662676	THPFM0000662683	Common Stock Purchase Warrant dated 10/30/2009 (Executed)
524	THPFM0000667107	THPFM0000667125	Early Exercise Stock Option Agreement under the 2004 Stock Plan - 4/27/2011 (VCD 010111)
525	THPFM0000667127	THPFM0000667146	Early Exercise Stock Option Agreement under the 2004 Stock Plan - 8/10/2010 (VCD 010110)
526	THPFM0003014957	THPFM0003014978	Early Exercise Stock Option Agreement under the 2004 Stock Plan - 12/16/2011 (VCD 121611)
527	THPFM0005009889	THPFM0005009911	Early Exercise Stock Option Agreement under the 2004 Stock Plan - 12/13/2013
528	THPFM0005244339	THPFM0005244358	Early Exercise Stock Option Agreement under the 2004 Stock Plan - 10/30/2009 (VCD 090109)
529	THPFM0005244359	THPFM0005244378	Early Exercise Stock Option Agreement under the 2004 Stock Plan - 10/30/2009 (VCD 090109)
530	MA - 00000083	MA - 00000083	Workbook detailing stock options and awards granted
531	MA - 00000084	MA - 00000084	Workbook detailing stock options and awards granted
532	MA - 00000085	MA - 00000085	Workbook detailing stock options and awards granted
533	MA - 00000087	MA - 00000087	Warrants Valuation
534	MA - 00000089	MA - 00000089	Workbook detailing stock options and awards granted
535	MA - 00000228	MA - 00000228	Workbook detailing stock options exercised
536	MA - 00000229	MA - 00000229	Workbook detailing stock options exercised
537	MA - 00000230	MA - 00000230	Workbook detailing stock options exercised
538	MA - 00000317	MA - 00000317	Theranos financial documents for year ending 12/31/2011
539	MA - 00000358	MA - 00000358	2009-2011 - Draft form of consolidated financials
540	MA - 00000397	MA - 00000397	2012-2013 - Draft form of consolidated financials
541	MA - 00000461	MA - 00000461	Email chain regarding 2015 tax returns
542	MA - 00000463	MA - 00000463	Workbook with Adjustments
543	MA - 00000490	MA - 00000490	Email chain regarding tax treatment
544	MA - 00000595	MA - 00000595	Email chain regarding tax treatment

No.	Beginning Bases	Ending Bases	Description
545	MA - 00000809	MA - 00000809	2014 Trial Balance provided by Danise Yam to Moss Adams on August 14, 2015
546	MA - 00000837	MA - 00000837	Analysis of deferred rent and rent expense
547	SEC-MOSSADAMS-E-0002898	SEC-MOSSADAMS-E-0002917	Audited Consolidated Financial Statements for the Periods Ended 12/31/2008 and 12/31/2007
548	MA - 00000183	MA - 00000183	EY Consolidated Financial Statements years ended 12/31/07, 12/31/08
549	KPMG eAudit 0000938	KPMG eAudit 0000938	KPMG assessment of valuation of warrants granted to Ramesh Balwani per loan agreement with Fidelity.
550	KPMG eAudit 0001437	KPMG eAudit 0001437	KPMG summaries of 2010 Theranos Board of Directors meeting
551	KPMG eAudit 0001438	KPMG eAudit 0001442	Written Resolutions of the Board of Directors of the Company Passed on December 21, 2010
552	KPMG eAudit 0001607	KPMG eAudit 0001607	AP Accrual Listing 12/31/2010
553	KPMG eAudit 0001489	KPMG eAudit 0001526	Board of Directors Meeting Minutes - August 10, 2010
554	KPMG eAudit 0001320	KPMG eAudit 0001320	KPMG FY'10 Account Summary
555	KPMG eAudit 0001648	KPMG eAudit 0001648	Equity Rollforward 2010
556	KPMG eAudit 0001701	KPMG eAudit 0001701	Option Rollforward 2010
557	KPMG eAudit 0001705	KPMG eAudit 0001709	KPMG Memo regarding share-based compensation
558	KPMG eAudit 0001811	KPMG eAudit 0001811	2010 Final Analytics FY 10
559	KPMG eAudit 0001944	KPMG eAudit 0001944	Details personnel expenses in general categories
560	KPMG eAudit 0001949	KPMG eAudit 0001949	Details other expenses in general categories
561	KPMG eAudit 0002353	KPMG eAudit 0002354	February 13, 2012 letter amending April 20, 2010 engagement letter
562	THPFM0005579161	THPFM0005579217	Sunny Balwani's Employment Application for Theranos - dated 9/1/2009
563	KPMG eAudit 0002453	KPMG eAudit 0002453	2011 Final Analytics/Planning Analytics FY 11
564	KPMG eAudit 0002454	KPMG eAudit 0002473	Board minutes - April 27, 2011
565	KPMG eAudit 0002627	KPMG eAudit 0002627	Accrued Compensation Lead sheet 2011
566	KPMG eAudit 0002792	KPMG eAudit 0002792	Management's Calculation FY 2011
567	KPMG eAudit 0002850	KPMG eAudit 0002850	Stock Option Grant Testwork 12/31/2011
568	KPMG eAudit 0002851	KPMG eAudit 0002851	Stock Option Exercise Testwork 12/31/2011
569	KPMG eAudit 0002922	KPMG eAudit 0002922	Refundable Options Reconciliation as of 12/31/2011
570	KPMG eAudit 0002923	KPMG eAudit 0002926	Early Exercise Liability Memo 3/13/2012
571	KPMG eAudit 0002927	KPMG eAudit 0002927	Early Exercise Liability Testwork 12/31/2011
572	KPMG eAudit 0002928	KPMG eAudit 0002928	KPMG Sampling Plan 10/11
573	KPMG eAudit 0002998	KPMG eAudit 0002999	Draft Independent Auditor's Report
574	KPMG eAudit 0000428	KPMG eAudit 0000428	2009 Lead sheet - Account Summary
575	KPMG eAudit 0000429	KPMG eAudit 0000435	April 20, 2010 Engagement Letter
576	KPMG eAudit 0000466	KPMG eAudit 0000466	2009 Lead sheet - PPE Net
577	KPMG eAudit 0000467	KPMG eAudit 0000467	2009 Lead sheet - Investments
578	KPMG eAudit 0000468	KPMG eAudit 0000468	2009 Lead sheet - Trade Receivables
579	KPMG eAudit 0000469	KPMG eAudit 0000469	2009 Lead sheet - Cash
580	KPMG eAudit 0000474	KPMG eAudit 0000476	Theranos Risk Assessment Meeting Agenda
581	KPMG eAudit 0000477	KPMG eAudit 0000477	12/31/2009 Planning analytics - Balance Sheet
582	KPMG eAudit 0000761	KPMG eAudit 0000761	Accrued Expense Schedule as of 12/31/2009
583	KPMG eAudit 0000762	KPMG eAudit 0000762	2009 Lead sheet - Accrued Compensation
584	KPMG eAudit 0000763	KPMG eAudit 0000763	2009 Lead sheet - Deferred Rent - LT
585	KPMG eAudit 0000764	KPMG eAudit 0000764	2009 Lead sheet - Long-Term Debt
586	KPMG eAudit 0000765	KPMG eAudit 0000765	2009 Lead sheet - Short-Term Debt
587	KPMG eAudit 0000766	KPMG eAudit 0000766	2009 Lead sheet - Accrued Expenses
588	KPMG eAudit 0000767	KPMG eAudit 0000767	2009 Lead sheet - Deferred Revenue
589	KPMG eAudit 0000770	KPMG eAudit 0000770	Summary of Theranos Debt Agreement to which Sunny Balwani Guaranteed
590	KPMG eAudit 0000783	KPMG eAudit 0000783	2009 Lead sheet - Trade Payables
591	KPMG eAudit 0000853	KPMG eAudit 0000853	12/31/2009 Options Rollforward

No.	Beginning Bates	Ending Bates	Description
592	KPMG eAudit 0000862	KPMG eAudit 0000862	Summary by Quarter of expense related to options
593	KPMG_Theranos_002385	KPMG_Theranos_002385	Summary of Uncorrected Audit Differences 12/31/2009
594	KPMG eAudit 0003592	KPMG eAudit 0003592	2.5.2 Inquiries
595	KPMG_Theranos_003204	KPMG_Theranos_003204	Email regarding valuation reports
596	KPMG_Theranos_003207	KPMG_Theranos_003207	Draft financials for 2009 -2011
597	KPMG_Theranos_003243	KPMG_Theranos_003243	Email chain regarding Safeway and Walgreens accounting
598	KPMG_Theranos_003249	KPMG_Theranos_003249	Trial balance and other financials
599	KPMG_Theranos_003252	KPMG_Theranos_003258	Draft March 31, 2012 Management Representation letter
600	KPMG_Theranos_003370	KPMG_Theranos_003371	Email thread regarding James Berdell
601	KPMG_Theranos_003393	KPMG_Theranos_003394	Client Risk Assessment Report Period End Date 12/31/2012
602	KPMG_Theranos_003490	KPMG_Theranos_003496	Email thread regarding Theranos Audit
603	KPMG_Theranos_004462	KPMG_Theranos_004468	Email chain regarding Theranos Audit
604	KPMG_Theranos_003507	KPMG_Theranos_003507	Theranos Inc. Status Meeting April 6, 2012
605	KPMG_Theranos_003526	KPMG_Theranos_003527	Email from Danise Yam regarding Theranos valuation
606	KPMG_Theranos_003546	KPMG_Theranos_003553	Email regarding 2010 Theranos Review
607	KPMG_Theranos_004549	KPMG_Theranos_004549	Additional Requests - Theranos 11/14/2014
608	KPMG_Theranos_004559	KPMG_Theranos_004559	Excel spreadsheet with financials for 2009-2013
609	KPMG_Theranos_004652	KPMG_Theranos_004652	Excel spreadsheet with financials for 2009-2013
610	KPMG_Theranos_004880	KPMG_Theranos_004882	Draft version of a KPMG engagement letter for the 2012 and 2013 audits
611	KPMG_Theranos_005124	KPMG_Theranos_005124	Cash and investment schedule for 2013
612	KPMG_Theranos_005134	KPMG_Theranos_005134	Operating expenses for 2013 provided by Danise to KPMG
613	KPMG_Theranos_005684	KPMG_Theranos_005684	Refundable Options Reconciliation as of 12/31/2012
614	KPMG_Theranos_006187	KPMG_Theranos_006187	Rent expenses and lease detail for various lease agreements
615	KPMG_Theranos_005683	KPMG_Theranos_005683	Cash and investment schedule for 2012
616	KPMG_Theranos_006188	KPMG_Theranos_006192	Email between Danise Yam and KPMG discussing 2012 and 2013 grants
617	KPMG_Theranos_006204	KPMG_Theranos_006204	SBC Expense Comparison
618	KPMG_Theranos_006330	KPMG_Theranos_006331	Client Risk Assessment Report Period End Date 12/31/2013
619	KPMG_Theranos_006332	KPMG_Theranos_006336	Email chain regarding questions for Aranca
620	KPMG_Theranos_006482	KPMG_Theranos_006483	Common Stock Valuation Review as of September 30, 2013 ("Valuation Date")
621	KPMG_Theranos_006749	KPMG_Theranos_006768	Theranos, Inc. and Subsidiary Consolidated Financial Statements for 12/31/2007 and 2008 signed by KPMG in August 2011
622	KPMG_Theranos_006769	KPMG_Theranos_006769	KPMG email regarding Theranos Review
623	KPMG_Theranos_006836	KPMG_Theranos_006836	Financials sent by Danise Yam to KPMG
624	KPMG_Theranos_006947	KPMG_Theranos_006947	Theranos Inc. Planning Meeting Agenda November 19, 2014
625	KPMG_Theranos_006988	KPMG_Theranos_006988	Email chain regarding Theranos Engagement
626	KPMG_Theranos_007000	KPMG_Theranos_007006	Questions for Aranca and Theranos Inc.
627	KPMG_Theranos_007017	KPMG_Theranos_007017	Workbook with a summary of options exercised, granted, etc. From 2004 to 12/4/2014
628	KPMG_Theranos_008688	KPMG_Theranos_008692	Revised draft engagement letter from audit to "review" of the 2012-2013 periods
629	KPMG_Theranos_007183	KPMG_Theranos_007184	Email regarding Theranos valuation
630	KPMG_Theranos_007674	KPMG_Theranos_007674	Theranos Inc. OPEX flux year ending 12/31/2012
631	KPMG_Theranos_007765	KPMG_Theranos_007765	Expense analytic comparing expense accounts YoY from 2011-2013

No.	Beginning Bates	Ending Bates	Description
632	KPMG_Theranos_008848	KPMG_Theranos_008850	Client Risk Assessment Report Period End Date 12/13/2014
633	KPMG_Theranos_009013	KPMG_Theranos_009014	August 12, 2015 letter from KPMG to Theranos Inc. attaching Appendix II included with February 13, 2012 engagement letter
634	KPMG_Theranos_010592	KPMG_Theranos_010608	Email regarding Option Rollforward 2010
635	KPMG_Theranos_010610	KPMG_Theranos_010610	Options Rollforward FYE 12/31/2010
636	KPMG eAudit 0003977	KPMG eAudit 0003977	2011 Lead Sheet - Investments
637	KPMG eAudit 0004123	KPMG eAudit 0004123	2011 Lead Sheet - Prepaid Expenses
638	KPMG eAudit 0004135	KPMG eAudit 0004135	PPE Lead Sheet 2011
639	KPMG eAudit 0004167	KPMG eAudit 0004167	A/P Lead sheet 2011
640	KPMG eAudit 0004189	KPMG eAudit 0004189	Accrued Compensation Lead sheet 2011
641	KPMG eAudit 0004191	KPMG eAudit 0004191	Personnel Expense Lead sheet 2011
642	KPMG eAudit 0004328	KPMG eAudit 0004328	Stock Option Grant Testwork 12/31/2011
643	KPMG eAudit 0004330	KPMG eAudit 0004330	Stock Option Exercise Testwork 12/31/2011
644	KPMG eAudit 0004497	KPMG eAudit 0004497	Refundable options reconciliation 12/31/2011
645	KPMG eAudit 0004499	KPMG eAudit 0004502	KPMG Early Exercise Liability Memo 3/13/12
646	KPMG eAudit 0004504	KPMG eAudit 0004504	Early Exercise Liability Testwork 12/31/2011
647	KPMG eAudit 0004508	KPMG eAudit 0004510	300.5 Conclusion Summary
648	KPMG eAudit 0004515	KPMG eAudit 0004515	Personnel Expense Lead sheet 2011
649	KPMG eAudit 0004925	KPMG eAudit 0005264	Collection of BOD minutes, templates for exercise agreements, 2013 Aranca report
650	KPMG eAudit 0005270	KPMG eAudit 0005270	2011 Final Analytics
651	KPMG eAudit 0005273	KPMG eAudit 0005274	4.5.1 Management bias
652	KPMG eAudit 0005301	KPMG eAudit 0005301	Summary of Corrected Audit Misstatements for FY ended 12/31/2011
653	KPMG eAudit 0005894	KPMG eAudit 0005904	Amended and Restated 2004 Stock Plan
654	KPMG eAudit 0005906	KPMG eAudit 0005906	Details options by person including Balwani
655	KPMG eAudit 0005961	KPMG eAudit 0005961	SR-2 Equity -Accounting for equity instruments and share based payments
656	KPMG eAudit 0006004	KPMG eAudit 0006004	Trial Balance as of 12/31/13
657	KPMG eAudit 0007606	KPMG eAudit 0007606	Cash Lead sheet Period End 12/31/12 and 12/31/13
658	KPMG_Theranos_010809	KPMG_Theranos_010833	Exhibit A to the minutes is the 2011 Director and Management Compensation Matrix
659	KPMG eAudit 0007176	KPMG eAudit 0007176	12/7/2014 Review Note
660	KPMG eAudit 0007609	KPMG eAudit 0007609	2012 Lead Sheet - PPE
661	KPMG eAudit 0007617	KPMG eAudit 0007617	2012 Lead Sheet - AP
662	KPMG eAudit 0007620	KPMG eAudit 0007620	2012/2013 Lead Sheet - Other Current Liabilities
663	KPMG eAudit 0007750	KPMG eAudit 0007750	2012/2013 Lead Sheet - Equity
664	KPMG eAudit 0008395	KPMG eAudit 0008395	SR-2 Equity -Accounting for Equity Instruments and Share Based Payments
665	KPMG eAudit 0009100	KPMG eAudit 0009100	EQU.3 Design and implementation of relevant controls
666	KPMG eAudit 0009140	KPMG eAudit 0009140	2014 Lead Sheet - Cash
667	KPMG eAudit 0009196	KPMG eAudit 0009196	2014 Lead Sheet - Investment
668	KPMG eAudit 0009242	KPMG eAudit 0009242	2014 Lead Sheet - PPE
669	KPMG eAudit 0009263	KPMG eAudit 0009263	2013/2014 Lead Sheet - AP
670	KPMG eAudit 0009278	KPMG eAudit 0009278	2013/2014 Lead Sheet - Notes Payable
671	KPMG eAudit 0009290	KPMG eAudit 0009290	Lead Sheet - Accrued Compensation (Period End 12/31/2013)
672	KPMG eAudit 0009292	KPMG eAudit 0009292	Lead Sheet - Accrued Expenses (Period End 12/31/2012)
673	KPMG eAudit 0009294	KPMG eAudit 0009294	Lead Sheet - Personnel Expense (Period End 12/31/2012)
674	KPMG_Theranos_011561	KPMG_Theranos_011561	Options Rollforward (Post-split) FYE 12/31/2011
675	KPMG_Theranos_011699	KPMG_Theranos_011699	AP Accrual Reconciliation 12/2011
676	KPMG_Theranos_011698	KPMG_Theranos_011698	2010 AP aging spreadsheet 2/10/12
677	KPMG_Theranos_011803	KPMG_Theranos_011806	Email chain regarding Question Log
678	KPMG_Theranos_011807	KPMG_Theranos_011812	Email chain regarding Question Log

No.	Beginning Bates	Ending Bates	Description
679	KPMG_Theranos_011857	KPMG_Theranos_011862	Email chain regarding Question Log
680	KPMG_Theranos_011835	KPMG_Theranos_011835	Summary of Fair Market Value of options as of YE 2011
681	KPMG_Theranos_011846	KPMG_Theranos_011855	Email chain regarding valuation report
682	KPMG_Theranos_011914	KPMG_Theranos_011917	September 11, 2015 KPMG Memo re: AS 73 Review of the Common Equity Valuation of Theranos, Inc. as of July 1, 2010
683	KPMG_Theranos_011937	KPMG_Theranos_011939	Email between KPMG employees regarding 2014 valuation report
684	KPMG_Theranos_011940	KPMG_Theranos_011941	KPMG Preliminary Questions, Review of Theranos, Inc. Stock Valuation as of September 30, 2014 ("Valuation Date")
685	KPMG_Theranos_012017	KPMG_Theranos_012020	Email between KPMG employees regarding 2014 valuation report
686	KPMG_Theranos_012021	KPMG_Theranos_012027	Aranca/Management - Aranca Responses
687	KPMG_Theranos_012071	KPMG_Theranos_012076	Series C Preferred Stock Purchase Warrant Agreement between Theranos and The Board of Trustees of the Leland Stanford Junior University
688	KPMG_Theranos_012120	KPMG_Theranos_012121	Series C Preferred Stock Purchase Warrant Agreement between Theranos and The Board of Trustees of the Leland Stanford Junior University
689	KPMG_Theranos_012225	KPMG_Theranos_012235	Email between KPMG employees regarding common stock valuation as of July 2010
690	KPMG_Theranos_012451	KPMG_Theranos_012452	Email chain regarding Theranos Audit
691	KPMG_Theranos_012453	KPMG_Theranos_012455	Email chain regarding Theranos Audit
692	KPMG_Theranos_012456	KPMG_Theranos_012459	Email chain regarding Wall Street Journal Article
693	KPMG_Theranos_012466	KPMG_Theranos_012470	Email chain regarding termination agreement
694	KPMG_Theranos_012750	KPMG_Theranos_012755	July 30, 2010 Option Agreement between Theranos and Safeway
695	KPMG_Theranos_012479	KPMG_Theranos_012497	Mutual Termination and Release Agreement draft 12/16/2015
696	KPMG_Theranos_012646	KPMG_Theranos_012652	Draft KPMG Representation letter
697	KPMG_Theranos_012964	KPMG_Theranos_012969	Draft KPMG Representation letter
698	KPMG_Theranos_012661	KPMG_Theranos_012672	Email chain regarding 2007/2008 Financials
699	KPMG_Theranos_013010	KPMG_Theranos_013010	Email from KPMG attaching 2007/2008 financial statements
700	KPMG_Theranos_013011	KPMG_Theranos_013030	Theranos Consolidated Financial Statements December 31, 2008 and 2007
701	KPMG_Theranos_011121	KPMG_Theranos_011122	Email chain regarding Theranos Audit
702	KPMG_Theranos_011158	KPMG_Theranos_011158	Question Log - FY09-11 audit
703	KPMG_Theranos_011157	KPMG_Theranos_011157	Warrants valuation - Series C warrant (Stanford lease) FYE 2011
704	KPMG_Theranos_011165	KPMG_Theranos_011165	Email regarding stock warrant liability (Stanford lease) amounts
705	KPMG_Theranos_011172	KPMG_Theranos_011172	Options Rollforward FYE 12/31/2009
706	KPMG_Theranos_011168	KPMG_Theranos_011170	Email chain regarding Option rollforward 2009
707	KPMG_Theranos_011174	KPMG_Theranos_011198	Question Log - FY09-11 audit
708	KPMG_Theranos_011402	KPMG_Theranos_011402	Question Log - FY09-11 audit 8/25/2015
709	KPMG_Theranos_011414	KPMG_Theranos_011414	Stock based compensation expense for 2011 details by option number
710	KPMG_Theranos_011463	KPMG_Theranos_011463	2010 Option Rollforward (provided as part of wrap up review in 2015)
711	KPMG_Theranos_011462	KPMG_Theranos_011462	2009 Option Rollforward (provided as part of wrap up review in 2015)
712	KPMG_Theranos_011465	KPMG_Theranos_011465	2011 Option Rollforward (provided as part of wrap up review in 2015)
713	KPMG_Theranos_013208	KPMG_Theranos_013208	Trial Balance for 2009 and 2008

No.	Beginning Bates	Ending Bates	Description
714	KPMG_Theranos_013267	KPMG_Theranos_013267	Summary Capitalization schedule for 12/31/2009 containing options and warrants for Sunny Balwani
715	KPMG_Theranos_013342	KPMG_Theranos_013342	FYE 2009 Expense Allocation Summary for options to employees
716	KPMG_Theranos_014517	KPMG_Theranos_014519	Email chain regarding loan agreement
717	KPMG_Theranos_014525	KPMG_Theranos_014535	Theranos Bank Statements for Comerica Commercial Checking Account No 1892535137 for the month of August 2009
718	KPMG_Theranos_014537	KPMG_Theranos_014537	Account Reconciliation 12/2009
719	KPMG_Theranos_014546	KPMG_Theranos_014546	2010 Cash and Investment schedule
720	KPMG_Theranos_014551	KPMG_Theranos_014551	Trial Balance for 2010
721	KPMG_Theranos_014600	KPMG_Theranos_014602	ADP Report of PTO hours
722	KPMG_Theranos_015027	KPMG_Theranos_015027	FYE 2010 Expense Allocation Summary for options to employees
723	KPMG_Theranos_015823	KPMG_Theranos_015834	4/16/12 KPMG Memo re: Safeway and Walgreens Agreements
724	KPMG_Theranos_015875	KPMG_Theranos_015877	Email chain regarding status meeting with Theranos
725	KPMG_Theranos_015917	KPMG_Theranos_015918	Email chain regarding Financing
726	KPMG_Theranos_015923	KPMG_Theranos_015926	Email chain with Danise Yam regarding option pricing
727	KPMG_Theranos_015963	KPMG_Theranos_015966	KPMG email to Danise regarding status for completion of the 2009-2011 audits
728	KPMG_Theranos_015968	KPMG_Theranos_015969	KPMG email with Danise Yam regarding open tax questions
729	KPMG_Theranos_016258	KPMG_Theranos_016259	Email chain regarding 409A reports
730	KPMG_Theranos_016336	KPMG_Theranos_016341	Email from KPMG engagement partner
731	KPMG_Theranos_016333	KPMG_Theranos_016335	Email from KPMG audit partner
732	KPMG_Theranos_016414	KPMG_Theranos_016414	Email from KPMG audit partner
733	KPMG_Theranos_016678	KPMG_Theranos_016678	Email from KPMG Senior Manager
734	KPMG_Theranos_016789	KPMG_Theranos_016789	Grant comparison and stock expense allocation schedules for 2012 and 2013
735	KPMG_Theranos_017333	KPMG_Theranos_017333	2011 Trial balance
736	KPMG_Theranos_017341	KPMG_Theranos_017341	Email from KPMG Senior Manager
737	KPMG_Theranos_017417	KPMG_Theranos_017417	Cash analytic comparing 2011 - 2013 cash spend
738	KPMG_Theranos_017419	KPMG_Theranos_017419	PPE, Depreciation Lead sheet for 2013 and 2012
739	KPMG_Theranos_017422	KPMG_Theranos_017422	Balance sheet analytic for 2011 - 2013 comparison YoY
740	KPMG_Theranos_017442	KPMG_Theranos_017442	Stock Based compensation workpaper for 2012 and 2013
741	KPMG_Theranos_017445	KPMG_Theranos_017451	Theranos responses to certain audit queries
742	KPMG_Theranos_017472	KPMG_Theranos_017472	A/R Lead sheet for 2013 and 2012
743	KPMG_Theranos_017499	KPMG_Theranos_017499	Deferred Revenue Lead sheet for 2013 and 2012
744	KPMG_Theranos_017544	KPMG_Theranos_017544	KPMG email chain regarding 2014 trial balance
745	KPMG_Theranos_000196	KPMG_Theranos_000198	Letter from Ernst & Young regarding YE 2007 deficiencies and observations
746	KPMG_Theranos_000208	KPMG_Theranos_000231	Theranos Consolidated Financial Statements Years Ended December 31, 2007 and 2006 and for the period from April 13, 2004 (Inception) through December 31, 2007 from Ernst & Young
747	KPMG eAudit 0009189	KPMG eAudit 0009189	2014 Lead Sheet - Cash
748	KPMG eAudit 0009300	KPMG eAudit 0009300	2013 Lead Sheet - Personnel Expense
749	KPMG eAudit 0009322	KPMG eAudit 0009322	2013 Lead Sheet - Equity
750	KPMG eAudit 0008442	KPMG eAudit 0008442	Trial Balance for Period End 12/31/2013

No.	Beginning Bates	Ending Bates	Description
751	KPMG eAudit 0008448	KPMG eAudit 0008448	2013 Planning Analytics 11/3/2015
752	KPMG_Theranos_017497	KPMG_Theranos_017497	KPMG Financial Statement Review December 13, 2013 and 2012
753	KPMG_Theranos_017779	KPMG_Theranos_017781	Email chain regarding valuation
754	KPMG_Theranos_018019	KPMG_Theranos_018029	Memo by KPMG on the treatment of the Amended and Restated Master Services Agreement with Walgreens
755	KPMG_Theranos_018073	KPMG_Theranos_018073	Deferred Revenue December 31, 2012 and 2013
756	KPMG_Theranos_018074	KPMG_Theranos_018075	Email from KPMG Senior Manager regarding audit work
757	KPMG_Theranos_018140	KPMG_Theranos_018141	Email chain with KPMG and D. Yam regarding audit work
758	KPMG_Theranos_018197	KPMG_Theranos_018197	Calendar invitation regarding valuation report
759	KPMG_Theranos_018545	KPMG_Theranos_018548	Email chain with KPMG audit personnel regarding lease
760	KPMG_Theranos_018581	KPMG_Theranos_018582	Email chain with KPMG audit personnel regarding audit work.
761	KPMG_Theranos_018765	KPMG_Theranos_018765	Theranos fiscal year 2009 financial statement documents
762	KPMG_Theranos_018764	KPMG_Theranos_018764	Theranos fiscal year 2010 financial statement documents
763	KPMG_Theranos_018787	KPMG_Theranos_018787	Theranos pro forma financial documents for 2012-2013 and draft trial balances for 2009-2011
764	KPMG_Theranos_019153	KPMG_Theranos_019166	KPMG workpaper memo
765	KPMG_Theranos_019191	KPMG_Theranos_019192	Email chain among KPMG personnel regarding audit work
766	KPMG_Theranos_020194	KPMG_Theranos_020195	Email chain among KPMG personnel regarding audit work
767	KPMG_Theranos_019353	KPMG_Theranos_019354	Email chain among KPMG personnel regarding audit work
768	KPMG_Theranos_019673	KPMG_Theranos_019673	Draft KPMG memorandum regarding treatment of stock options
769	KPMG_Theranos_019675	KPMG_Theranos_019675	Summary of audit differences for 2009-2011
770	KPMG_Theranos_019689	KPMG_Theranos_019691	KPMG memorandum regarding cash and cash equivalents
771	KPMG_Theranos_019702	KPMG_Theranos_019702	2010 Lead sheet - Account Summary
772	KPMG_Theranos_020137	KPMG_Theranos_020138	Email chain regarding Master Purchase Agreement with Safeway
773	KPMG_Theranos_020203	KPMG_Theranos_020205	Email chain among KPMG personnel regarding audit work
774	KPMG_Theranos_020349	KPMG_Theranos_020352	Email chain regarding referrals
775	KPMG_Theranos_020353	KPMG_Theranos_020357	Email chain regarding referrals
776	KPMG_Theranos_020723	KPMG_Theranos_020724	Email chain regarding referrals
777	KPMG_Theranos_021152	KPMG_Theranos_021153	Email chain regarding referrals
778	KPMG_Theranos_021205	KPMG_Theranos_021208	Email chain regarding referrals
779	KPMG_Theranos_021409	KPMG_Theranos_021409	Signed Management rep letter for the 2007-2008 audits
780	KPMG_Theranos_021960	KPMG_Theranos_021963	KPMG memorandum regarding non-GAAP accounting
781	KPMG_Theranos_022294	KPMG_Theranos_022294	Email regarding valuation firms
782	KPMG_Theranos_022587	KPMG_Theranos_022587	Email chain regarding debt testing
783	KPMG_Theranos_022687	KPMG_Theranos_022690	Email chain among KPMG personnel regarding audit work
784	KPMG_Theranos_022922	KPMG_Theranos_022926	Email chain regarding stock grants
785	KPMG_Theranos_023677	KPMG_Theranos_023677	Balance Sheet, Income Statement and TB as of 12/31/2009

No.	Beginning Bates	Ending Bates	Description
786	KPMG_Theranos_023678	KPMG_Theranos_023678	Balance Sheet, Income Statement and TB as of 12/31/2009
787	KPMG_Theranos_023680	KPMG_Theranos_023680	Balance Sheet, Income Statement and TB as of 12/31/2009
788	KPMG_Theranos_024130	KPMG_Theranos_024130	Trail Balance as of 11/30/2014
789	KPMG_Theranos_024152	KPMG_Theranos_024152	Consolidated B/S 2009-2013
790	KPMG_Theranos_024576	KPMG_Theranos_024576	Email regarding audit work
791	KPMG_Theranos_024587	KPMG_Theranos_024587	Email regarding audit work
792	KPMG_Theranos_024802	KPMG_Theranos_024806	Draft KPMG engagement letter
793	KPMG_Theranos_024949	KPMG_Theranos_024950	Email chain regarding 2010 and 2013 valuations
794	KPMG_Theranos_024957	KPMG_Theranos_025029	Aranca valuation report
795	KPMG_Theranos_025106	KPMG_Theranos_025106	Listing of expenses for Theranos as of 12/31/2011
796	KPMG_Theranos_025114	KPMG_Theranos_025114	TB, B/S and I/S for 2009-2011
797	KPMG_Theranos_025145	KPMG_Theranos_025146	Email chain regarding prepaid expenses
798	KPMG_Theranos_026055	KPMG_Theranos_026056	2010 audit risk assessment
799	KPMG_Theranos_026701	KPMG_Theranos_026704	Email chain regarding audit work and inquiries
800	KPMG_Theranos_026727	KPMG_Theranos_026729	KPMG memo on Stock based compensation expense analysis for 2009 and 2010
801	KPMG_Theranos_026726	KPMG_Theranos_026726	KPMG memo on Stock based compensation expense analysis for 2009 and 2010
802	KPMG_Theranos_026736	KPMG_Theranos_026743	Retail Agreements Memo for the accounting treatment of Safeway and Walgreens
803	KPMG_Theranos_026811	KPMG_Theranos_026848	August 10, 2010 Board of Director Meeting Minutes
804	KPMG_Theranos_026849	KPMG_Theranos_026856	December 7, 2010 Board of Director Meeting Minutes
805	KPMG_Theranos_026940	KPMG_Theranos_026984	Various Board of Director Meeting Materials
806	KPMG_Theranos_026985	KPMG_Theranos_026986	KPMG Summary of all Board of Directors Meeting Minutes for 2010
807	KPMG_Theranos_027050	KPMG_Theranos_027053	Email chain regarding audit work and inquiries
808	KPMG_Theranos_027054	KPMG_Theranos_027054	Expense allocation as of December 31, 2010
809	KPMG_Theranos_027183	KPMG_Theranos_027183	Trial Balances, B/S and I/S for 2008-2009
810	KPMG_Theranos_027226	KPMG_Theranos_027232	Financials for 2009-2011 line draft form
811	KPMG_Theranos_027233	KPMG_Theranos_027248	Financials for 2009-2011 line draft form
812	KPMG_Theranos_000674	KPMG_Theranos_000676	March 11, 2011 letter amending April 20, 2010 engagement letter
813	KPMG_Theranos_001113	KPMG_Theranos_001134	Consolidated Financial Statements 2008,2009, 2010, and 2011
814	KPMG_Theranos_000981	KPMG_Theranos_000981	2010 AP aging spreadsheet
815	KPMG_Theranos_028572	KPMG_Theranos_028576	Email chain regarding audit work
816	KPMG_Theranos_029205	KPMG_Theranos_029205	2012 / 2013 Lead Sheet - Notes Payable
817	KPMG_Theranos_029218	KPMG_Theranos_029218	2012 / 2013 Lead Sheet - Equity
818	KPMG_Theranos_029462	KPMG_Theranos_029462	2012 / 2013 Lead Sheet - Accounts Receivable
819	KPMG_Theranos_029464	KPMG_Theranos_029464	2012 / 2013 Lead Sheet - Expenses
820	KPMG_Theranos_029466	KPMG_Theranos_029466	2012 / 2013 Lead Sheet - Inventory
821	KPMG_Theranos_029742	KPMG_Theranos_029742	2012 / 2013 Lead Sheet - Cash
822	KPMG_Theranos_029743	KPMG_Theranos_029743	2012 / 2013 Lead Sheet - PPE
823	KPMG_Theranos_029748	KPMG_Theranos_029748	2012 / 2013 Lead Sheet - Current Liabilities
824	PFM-00171758	PFM-00171758	Email dated 1/24/14 attaching Theranos Proforma Financials as of 1/8/2014
825	PFM-00171759	PFM-00171759	Theranos Proforma Financials for 2014 and 2015
826	THPFM0001449029	THPFM0001449039	Exhibit 434 to Yam (PFM): Email between Danise Yam and Aranca
827	TS-0393245	TS-0393245	Email dated 10/15/2014 between Balwani/Holmes and BDT Capital with attached proforma financials for Theranos for 2014-2016
828	TS-0393246	TS-0393246	Theranos Proforma Financials for 2014 -2016

No.	Beginning Bases	Ending Bases	Description
829	TS-0393235	TS-0393237	Email dated 10/16/2014 between Sunny Balwani and Elizabeth Holmes
830	TS-0393238	TS-0393238	Theranos Proforma Financials for 2014 -2016
831	THPFM0002348848	THPFM0002348865	Emails between Danise Yam and Aranca
832	THPFM0002348866	THPFM0002348953	Aranca Valuation Report for 9/30/2014
833	THPFM0001450740	THPFM0001450742	Emails between Danise Yam and Aranca
834	THPFM0001450743	THPFM0001450743	Theranos Proforma projections as of 3/31/2014
835	KPMG_Theranos_002586	KPMG_Theranos_002586	Theranos Tax Provision Workbook for 2011
836	KPMG_Theranos_001343	KPMG_Theranos_001368	To accrual for receivers cutoff 12/31/2011
837	KPMG_Theranos_000738	KPMG_Theranos_000738	Theranos financials for 2009 -2010 including Trial Balance, I/S, B/S, C/F
838	THER-AZ-05622274	THER-AZ-05622274	Theranos Financials as of 6/30/2013
839	H007R01_000135791	H007R01_000135791	Theranos quarterly financials from 2010 - 2012 (B/S, I/S, C/F)
840	TH-COL0003224745	TH-COL0003224785	Exhibit 80 to Yam (Colman) Depo: Presentation of a meeting of the BOD 9/14/2007
841	BALWANI-SEC_005468	BALWANI-SEC_005476	Exhibit 179 to Yam (Colman) Depo: Subpoena to testify
842	TH-COL0003257325	TH-COL0003257345	Exhibit 180 to Yam (Colman) Depo: Aranca Appraisal Report April 2006
843	TH-COL0003257322	TH-COL0003257323	Exhibit 181 to Yam (Colman) Depo: Email re: valuation reports in 2006
844	TH-COL0003361472	TH-COL0003361510	Exhibit 182 to Yam (Colman) Depo: Aranca Appraisal Report as of 12/31/2007
845	TH-COL0003361436	TH-COL0003361471	Exhibit 183 to Yam (Colman) Depo: email chain re: valuation reports 2007/2008
846	TH-COL0002435258	TH-COL0002435325	Exhibit 184 to Yam (Colman) Depo: Aranca Appraisal Report as of 12/31/2009
847	TH-COL0003489780	TH-COL0003489850	Exhibit 185 to Yam (Colman) Depo: Aranca Appraisal Report as of 7/1/2010
848	TH-COL0000631732	TH-COL0000631809	Exhibit 186 to Yam (Colman) Depo: Aranca Appraisal Report as of 7/1/2011
849	TH-COL0002448399	TH-COL0002448475	Exhibit 187 to Yam (Colman) Depo: Aranca Appraisal Report as of 7/1/2011
850	TH-COL0000631661	TH-COL0000631731	Exhibit 188 to Yam (Colman) Depo: Aranca Appraisal Report as of 7/1/2012
851	TH-COL0002447659	TH-COL0002447729	Exhibit 189 to Yam (Colman) Depo: Aranca Appraisal Report as of 7/1/2012 - DRAFT
852	TH-COL0002447656	TH-COL0002447658	Exhibit 190 to Yam (Colman) Depo: email between Danise and Aranca regarding the June/Sept 2013 valuation
853	TH-COL0000651703	TH-COL0000651771	Exhibit 191 to Yam (Colman) Depo: Aranca Appraisal Report as of 7/1/2013
854	TH-COL0002448392	TH-COL0002448398	Exhibit 192 to Yam (Colman) Depo: email between Danise and Aranca regarding various valuation reports
855	TH-COL0002437831	TH-COL0002437927	Exhibit 193 to Yam (Colman) Depo: Aranca Appraisal Report as of 12/15/2014
856	TH-COL0000622892	TH-COL0000622910	Exhibit 194 to Yam (Colman) Depo: Emails between Danise Yam and Aranca
857	TH-COL0000621280	TH-COL0000621281	Exhibit 195 to Yam (Colman) Depo: Emails between Danise and KPMG re: valuation
858	TH-COL0002434749	TH-COL0002434834	Exhibit 196 to Yam (Colman) Depo: Aranca Appraisal Report as of 5/1/2015
859	TH-COL0000622911	TH-COL0000622917	Exhibit 197 to Yam (Colman) Depo: List of inquiries from KPMG for Aranca / Management re: valuation
860	TH-COL0002437745	TH-COL0002437758	Exhibit 198 to Yam (Colman) Depo: Emails between Danise and Aranca. Danise attaches trial balance as of 3/31/2014.
861	BALWANI-SEC_006334	BALWANI-SEC_006340	Exhibit 199 to Yam (Colman) Depo: Theranos Trial Balance as of 3/31/2014

No.	Beginning Bates	Ending Bates	Description
862	BALWANI-SEC_006341	BALWANI-SEC_006343	Exhibit 200 to Yam (Colman) Depo: Theranos financials YE for 2011 - 2013 and Q1 2014
863	TH-COL0000623930	TH-COL0000623962	Exhibit 201 to Yam (Colman) Depo: emails between Danise and Aranca
864	TH-COL0000623963	TH-COL0000623964	Exhibit 202 to Yam (Colman) Depo: Questions related to the valuation
865	TH-COL0000642146	TH-COL0000642193	Exhibit 203 to Yam (Colman) Depo: emails between Danise and Aranca re: Aranca's engagement and questions regarding the valuation
866	BALWANI-SEC_006430	BALWANI-SEC_006434	Exhibit 204 to Yam (Colman) Depo: Theranos financials as of 5/1/2015
867	TH-COL0004030403	TH-COL0004030415	Exhibit 205 to Yam (Colman) Depo: Letter regarding sale of shares from John Levinson dated in August 2015
868	BALWANI-SEC_006449	BALWANI-SEC_006502	Exhibit 206 to Yam (Colman) Depo: Theranos Capitalization Summary
869	BALWANI-SEC_006503	BALWANI-SEC_006514	Exhibit 207 to Yam (Colman) Depo: GL Excerpts
870	BALWANI-SEC_006515	BALWANI-SEC_006519	Exhibit 208 to Yam (Colman) Depo: Monthly expenses listed by vendor for 2015 - 2016
871	PFM-DEPO-00008455	PFM-DEPO-00008467	Exhibit 430 to Yam (PFM): Subpoena
872	THPFM0001191045	THPFM0001191045	Exhibit 431 to Yam (PFM): Email attaching Theranos B/S as of 1/8/2014
873	THPFM0001203098	THPFM0001203099	Exhibit 432 to Yam (PFM): Email attaching Theranos B/S as of 1/8/2014
874	THPFM0000402196	THPFM0000402196	Exhibit 433 to Yam (PFM): Email between Danise Yam and Aranca
875	THPFM0000276887	THPFM0000276891	Exhibit 435 to Yam (PFM) Depo: Emails between Danise Yam, Sunny Balwani, and Elizabeth Holmes
876	THPFM0000675703	THPFM0000675708	Exhibit 436 to Yam (PFM) Depo: Emails between Danise Yam and Sunny Balwani
877	PFM-DEPO-00008511	PFM-DEPO-00008514	Exhibit 437 to Yam (PFM) Depo: Wall Street Journal Article
878	THPFM0005654458	THPFM0005654459	Exhibit 438 to Yam (PFM) Depo: Theranos financials 9/20/2016
879	WBA-PFM-0000048	WBA-PFM-0000084	Exhibit 439 to Yam (PFM) Depo: Amended and Restated Theranos Master Services Agreement with Walgreens dated 6/5/2012
880	Yam-PFM-000001	Yam-PFM-000117	Exhibit 440 to Yam (PFM) Depo: Employee transition materials
881	SEC-EXHIBIT-00000155	SEC-EXHIBIT-00000155	Exhibit 155 to Yam (SEC) Testimony: subpoena
882	SEC-ARANCA-E-0000943	SEC-ARANCA-E-0000948	Exhibit 156 to Yam (SEC) Testimony: Aranca valuation as of 5/1/2015
883	THPFM0002120828	THPFM0002120829	Exhibit 157 to Yam (SEC) Testimony: Theranos projected /proforma financials 2014-2016
884	THPFM0005204399	THPFM0005204403	Exhibit 158 to Yam (SEC) Testimony: emails between Danise Yam to Elizabeth Holmes and Sunny Balwani
885	SEC-ARANCA-E-0000435	SEC-ARANCA-E-0000530	Exhibit 159 to Yam (SEC) Testimony: Aranca Report as of 12/15/2014
886	THPFM0000889870	THPFM0000889871	Exhibit 160 to Yam (SEC) Testimony: emails between Danise Yam and Elizabeth Holmes
887	THER-2550987	THER-2550987	Exhibit 161 to Yam (SEC) Testimony: Theranos projected /proforma financials 2014-2016
888	THPFM0001791947	THPFM0001791949	Exhibit 162 to Yam (SEC) Testimony: emails Re: cash flow
889	THPFM0001462346	THPFM0001462347	Exhibit 163 to Yam (SEC) Testimony: emails between Danise Yam and Elizabeth Holmes

No.	Beginning Bates	Ending Bates	Description
890	THPFM0001792586	THPFM0001792591	Exhibit 164 to Yam (SEC) Testimony: Emails between Elizabeth Holmes and Danise Yam
891	THPFM0004652946	THPFM0004652946	Exhibit 165 to Yam (SEC) Testimony: Theranos trial balance 2014
892	SEC-MOSSADAMS-E-0000703	SEC-MOSSADAMS-E-0000704	Exhibit 166 to Yam (SEC) Testimony: 2013 Theranos tax filing cover sheet
893	SEC-MOSSADAMS-E-0000999	SEC-MOSSADAMS-E-0001024	Exhibit 167 to Yam (SEC) Testimony: Theranos 2013 Tax Return
894	SEC-MOSSADAMS-E-0003297	SEC-MOSSADAMS-E-0003297	Exhibit 168 to Yam (SEC) Testimony: Theranos 2014 Tax Return cover sheet
895	SEC-MOSSADAMS-E-0000705	SEC-MOSSADAMS-E-0000811	Exhibit 169 to Yam (SEC) Testimony: Theranos 2014 Tax Return
896	MA-00000655	MA-00000655	Exhibit 170 to Yam (SEC) Testimony: Theranos 2015 Tax Return cover sheet
897	MA-00000079.0001	MA-00000079.0116	Exhibit 171 to Yam (SEC) Testimony: Theranos 2015 Tax Return
898	COLM-001167	COLM-001309	Danise Yam Deposition Transcript - Colman
899	PFM-DEPO-00008232	PFM-DEPO-00008454	Danise Yam Deposition Transcript - PFM
900	SEC-TX-000002181	SEC-TX-000002244	Danise Yam Testimony Transcript - SEC

Exhibit B

EXHIBIT B: Materials Reviewed by Scott Weingust

Beginning Bates	Date	Description
n/a	7/28/2020	Third Superseding Indictment (Dkt. No. 469)
n/a	11/20/2020	Motion to Exclude Evidence of Theranos' Trade Secrets Practices (Dkt. No. 599)
n/a	1/8/2021	Opposition to Holmes' Motion to Exclude Theranos' Trade Secret Practices (Dkt. No. 672)
n/a	2/16/2021	Reply ISO Motion to Exclude Evidence of Theranos' Trade Secrets Practices (Dkt. No. 709)
n/a	5/22/2021	Order re: Motions in Limine (Dkt. No. 798)
THER-2579620	2/19/2009	Email re: Prior studies and names
SHTHER00693	10/8/2014	Email attaching Theranos patent US 2011/0093249 and Theranos Overview
BALWANI-USAO-000229	12/13/2017	IEEE Valuation
US-REPORTS-0015631	5/25/2012	Letter from Sunny Balwani to Diana Dupuy, Re: Termination of Employment
US-REPORTS-0015633	5/25/2012	Letter from Dan Doyle to Diana Dupuy, Re: Your Continuing Obligations to Protect Theranos' Confidential and Proprietary Information and Trade Secrets and to Not Solicit Theranos' Employees
US-REPORTS-0015862	5/25/2012	Email thread between Arnold Gelb and Diana Dupuy, Subject: RE: My belongings
US-REPORTS-0016077	5/25/2012	Letter from Sunny Balwani to Diana Dupuy, Re: Termination of Employment and Attachments
US-REPORTS-0015822	5/26/2012	Email thread between Diana Dupuy and Paul J, Subject: Saying Goodbye
US-REPORTS-0015809	5/27/2012	Email thread between Sunny Balwani and Diana Dupuy, Subject: RE: Observations
US-REPORTS-0015825	5/27/2012	Email thread between Sunny Balwani and Diana Dupuy, Subject: RE: Events
US-REPORTS-0015635	5/29/2012	Letter from David Doyle to Diana Dupuy, Re: Final Demand for Compliance with Your Legal Obligations to Theranos
US-REPORTS-0015833	5/29/2012	Email thread between Diana Dupuy, David Doyle and Gerard O'Shea, Subject: RE: Important notice from Theranos, and attached Declaration of Diana Dupuy
US-REPORTS-0015624	6/25/2012	Confidential Settlement Communication
US-REPORTS-0015627	7/6/2012	Letter from Gerard O'Shea, Wilson Sonsini Goodrich & Rosati to Jacob Sider, Law Office of Jacob Sider, Re: Former Theranos Employee Diana Dupuy
THPFM0001360951	7/22/2013	Email from Sunny Balwani To Adam Rosendorff, Kerry Elenitoba-Johnson
NUGENT-010	8/25/2013	Letter from Mona Ramamurthy to Tony Nugent, Re: Your Continuing Obligations to Protect Theranos' Confidential and Proprietary Information and Trade Secrets and to Not Solicit Theranos' Employees
ROSEN-0000067	12/3/2013	Email from Sunny Balwani To Adam Rosendorff, Daniel Young, Hoda Alamdar, Kerry Elenitoba- Johnson, Subject: Normandy Lab
THER-0260648	1/14/2014	Email from Sunny Balwani to Elizabeth Holmes
THPFM0000868711	1/22/2014	Email from Sunny Balwani to Elizabeth Holmes
THER-1995692	5/5/2014	Email thread from Brad Arington to Kellie Kelm (FDA), Elizabeth Holmes, Courtney Lias, Sally Hojvat, and Maria Chan, Subject: RE: Supplement to Pre-Submission Q140057

EXHIBIT B: Materials Reviewed by Scott Weingust

Beginning Bates	Date	Description
WG012278	10/20/2014	Email from Mahesh Raju to Casey Kozlowski and Nimesh Jhaveri, Patty Haworth & Ashley Samoila, Subject: RE: Theranos Intel re: Withdrawal from CAP Accreditation Process
SEC-ArendsenH-E-0000015	12/3/2013	Email from Adam Rosendorff to his Gmail account, Subject: Normandy Lab
THPFM0001829250	11/19/2014	Email from Maximillion Fosque to Christian Holmes, Sani Hadziahmetovic, Jeffrey Blickman, Subject: Fwd.: device info in LIS
THPFM0000153372	5/18/2015	Email from Chinmay Pangarkar to Sunny Balwani, Elizabeth Holmes and Sharada Sivaraman
SHTHER00031	8/9/2015	Exhibit 24: Email from Peter Anderson to Jeff Gerard and others, Subject: CONFIDENTIAL Theranos Update - to be shared on a need to know basis inside SH under NDA
PFM-DEPO-00000918	11/18/2016	Theranos Whistleblower Shook the Company--and His Family
BALWANI000056	11/6/2014	Email between Balwani, Paz, and Rivera regarding security in Newark CLIA lab
PFM-DEPO-00005078	6/26/2015	Letter from David Boies to Erika Cheung
TS-0042709	12/30/2014	Email from Mona Ramamurthy to Nancy Hersh and Lauren Diaz, Subject: RE: Adam Rosendorff
TS-0042716	12/31/2014	Email from Mona Ramamurthy to Nancy Hersh and Lauren Diaz, Subject: RE: Adam Rosendorff
TS-1157052	1/29/2013	Sample Theranos Confidential Information and Invention Assignment Agreement
FIG00000001		Diligence documents
FIG00000002		Diligence documents
FIG00000020		Diligence documents
FIG00000022		Diligence documents
FIG00000076		Diligence documents
FIG00000079		Diligence documents
FIG00000080		Diligence documents
FIG00000703		Diligence documents
FIG00000704		Diligence documents
FIG00000914		Diligence documents
FIG00000915		Diligence documents
FIG00000920		Diligence documents
FIG00000921		Diligence documents
FIG00001007		Diligence documents
FIG00001008		Diligence documents
FIG00001137		Diligence documents
FIG00001139		Diligence documents
FIG00001140		Diligence documents
FIG00001141		Diligence documents
FIG00001143		Diligence documents
FIG00001144		Diligence documents
FIG00001146		Diligence documents
FIG00001147		Diligence documents
FIG00001148		Diligence documents
FIG00001173		Diligence documents

EXHIBIT B: Materials Reviewed by Scott Weingust

Beginning Bates	Date	Description
FIG00001174		Diligence documents
FIG00001175		Diligence documents
FIG00001285		Diligence documents
FIG00001287		Diligence documents
FIG00001288		Diligence documents
FIG00001290		Diligence documents
FIG00001291		Diligence documents
FIG00001307		Diligence documents
FIG00001331		Diligence documents
FIG00001372		Diligence documents
FIG00001461		Diligence documents
FIG00001463		Diligence documents
FIG00001464		Diligence documents
FIG00001467		Diligence documents
FIG00001476		Diligence documents
FIG00001478		Diligence documents
FIG00001479		Diligence documents
FIG00001484		Diligence documents
FIG00001488		Diligence documents
FIG00001720		Diligence documents
FIG00001722		Diligence documents
FIG00001723		Diligence documents
FIG00001725		Diligence documents
FIG00001731		Diligence documents
FIG00001763		Diligence documents
FIG00001769		Diligence documents
FIG00001781		Diligence documents
FIG00001783		Diligence documents
FIG00001845		Diligence documents
FIG00001849		Diligence documents
FIG00001855		Diligence documents
FIG00001860		Diligence documents
FIG00002290		Diligence documents
FIG00002292		Diligence documents
FIG00002298		Diligence documents
FIG00002301		Diligence documents
FIG00002309		Diligence documents
FIG00002310		Diligence documents
FIG00003226		Diligence documents
FIG00003227		Diligence documents
FIG00003229		Diligence documents
FIG00006706		Interest from Other Companies
FIG00006707		Interest from Other Companies
FIG00006735		Interest from Other Companies
FIG00006736		Interest from Other Companies
FIG00006801		Interest from Other Companies
FIG00006805		Interest from Other Companies

EXHIBIT B: Materials Reviewed by Scott Weingust

Beginning Bates	Date	Description
FIG00007663		Interest from Other Companies
FIG00007680		Interest from Other Companies
FIG00007684		Interest from Other Companies
FIG00007685		Interest from Other Companies
FIG00007689		Interest from Other Companies
FIG00007690		Interest from Other Companies
FIG00007694		Interest from Other Companies
FIG00007705		Interest from Other Companies
FIG00007752		Interest from Other Companies
FIG00007765		Interest from Other Companies
FIG00007769		Interest from Other Companies
FIG00007774		Interest from Other Companies
FIG00007864		Interest from Other Companies
FIG00007872		Interest from Other Companies
FIG00008151		Interest from Other Companies
FIG00008152		Interest from Other Companies
FIG00008154		Interest from Other Companies
FIG00008156		Interest from Other Companies
FIG00008168		Interest from Other Companies
FIG00008169		Interest from Other Companies
FIG00008180		Interest from Other Companies
FIG00008227		Interest from Other Companies
FIG00008384		Interest from Other Companies
FIG00008385		Interest from Other Companies
FIG00008394		Interest from Other Companies
FIG00008396		Interest from Other Companies
FIG00008404		Interest from Other Companies
FIG00008409		Interest from Other Companies
FIG00008413		Interest from Other Companies
FIG00008421		Interest from Other Companies
FIG00008426		Interest from Other Companies
FIG00008431		Interest from Other Companies
FIG00008443		Interest from Other Companies
FIG00008451		Interest from Other Companies
FIG00002070		Board Materials
FIG00002072		Board Materials
FIG00002083		Board Materials
FIG00002298		Board Materials
FIG00002301		Board Materials
FIG00002309		Board Materials
FIG00002310		Board Materials
FIG00002315		Board Materials
FIG00002317		Board Materials
FIG00002321		Board Materials
FIG00002324		Board Materials
FIG00002377		Board Materials
FIG00002379		Board Materials

EXHIBIT B: Materials Reviewed by Scott Weingust

Beginning Bates	Date	Description
FIG00002394		Board Materials
FIG00002446		Board Materials
FIG00002447		Board Materials
FIG00002448		Board Materials
FIG00002449		Board Materials
FIG00002450		Board Materials
FIG00002451		Board Materials
FIG00002452		Board Materials
FIG00002453		Board Materials
FIG00002468		Board Materials
FIG00006419		Board Materials
FIG00006420		Board Materials
FIG00006538		Board Materials
FIG00006539		Board Materials
FIG00006543		Board Materials
FIG00006544		Board Materials
FIG00006548		Board Materials
MOS00000526	12/6/2017	Shareholder Communications
MOS00000527	12/6/2017	Shareholder Communications
MOS00000646	12/6/2017	Shareholder Communications
MOS00000657	12/6/2017	Shareholder Communications
MOS00001752	12/10/2017	Shareholder Communications
MOS00001871	12/10/2017	Shareholder Communications
MOS00001928	12/10/2017	Shareholder Communications
MOS00001939	12/10/2017	Shareholder Communications
MOS00001957	12/10/2017	Shareholder Communications
MOS00001999	12/10/2017	Shareholder Communications
MOS00002005	12/10/2017	Shareholder Communications
MOS00002030	12/10/2017	Shareholder Communications
MOS00002041	12/10/2017	Shareholder Communications
MOS00002051	12/10/2017	Shareholder Communications
CIH00003296	11/7/2017	Term Sheet
TRANSCRIPTS-001962	9/24/2021	Deposition of Erez Levy with Exhibits 190 - 198, SEC v. Balwani
PC0000048	5/12/2017	Perkins Coie Theranos Evaluation
PC0000001	8/17/2017	Perkins Coie Redacted Overview of Theranos' IP Assets
THPFM0005430214	3/17/2009	Theranos Employee Handbook
THPFM0005007892	6/1/2013	Theranos Employee Handbook
THPFM0005750176	11/1/2016	Theranos Employee Handbook
N/A	3/6/2020	Letter to Defense re 404(b) Notice
N/A	9/28/2020	Letter to Defense re 404(b) Notice

Exhibit 47

UNITED STATES DISTRICT COURT
NORTHERN DISTRICT OF CALIFORNIA
SAN JOSE DIVISION

UNITED STATES OF AMERICA,)
) CR-18-00258-EJD
 PLAINTIFF,)
) SAN JOSE, CALIFORNIA
 VS.)
) JULY 20, 2020
 ELIZABETH A. HOLMES AND RAMESH)
 9 SUNNY BALWANI,) PAGES 1 - 95
)
 10 DEFENDANTS.)
)
 11 _____)

TRANSCRIPT OF ZOOM PROCEEDINGS
BEFORE THE HONORABLE EDWARD J. DAVILA
UNITED STATES DISTRICT JUDGE

A P P E A R A N C E S BY ZOOM:

16 FOR THE PLAINTIFF: UNITED STATES ATTORNEY'S OFFICE
BY: JOHN C. BOSTIC
17 JEFFREY B. SCHENK
18 150 ALMADEN BOULEVARD, SUITE 900
SAN JOSE, CALIFORNIA 95113

19 BY: ROBERT S. LEACH
VANESSA BAEHR-JONES
20 1301 CLAY STREET, SUITE 340S
OAKLAND, CALIFORNIA 94612

21 (APPEARANCES CONTINUED ON THE NEXT PAGE.)

22 OFFICIAL COURT REPORTER:

23 IRENE L. RODRIGUEZ, CSR, RMR, CRR
24 CERTIFICATE NUMBER 8074

25 PROCEEDINGS RECORDED BY MECHANICAL STENOGRAPHY
TRANSCRIPT PRODUCED WITH COMPUTER

1 EVEN HAVE AN OPINION FOR THOSE TYPES OF OPINIONS ON IT AND LET
2 ALONE A BASIS AND REASON FOR WHATEVER THAT OPINION MIGHT BE.

3 SO THE FACT THAT THEY PROVIDED US WITH A MEMORANDUM OF
4 INTERVIEW, WHICH ALSO DOESN'T PROVIDE ANY OPINION, WE JUST
5 DON'T KNOW WHAT IS COMING DOWN THE PIKE FROM THAT, AND THAT'S
6 PLAINLY INSUFFICIENT UNDER RULE 16.

7 THE COURT: THANK YOU. OH, GO AHEAD, I'M SORRY.

8 MR. LOOBY: NO, YOUR HONOR.

9 THE COURT: YOUR MOTION IS A MOTION TO EXCLUDE
10 EXPERT TESTIMONY. YOU DO HAVE IT IN THE ALTERNATIVE, HOWEVER,
11 TO COMPEL ADDITIONAL DISCLOSURES.

12 LET ME JUST SAY AT THE OUTSET, THAT'S WHAT I'M INCLINED TO
13 DO. I'M NOT GOING TO GRANT THE MOTION TO EXCLUDE. I THINK
14 THAT IS NOT NECESSARY HERE, BUT IT MAY BE NECESSARY TO HAVE THE
15 GOVERNMENT OFFER ADDITIONAL INFORMATION IN REGARDS TO SOME OF
16 THE WITNESS'S TESTIMONY AND THE BASIS AND REASONS IF THAT
17 TESTIMONY IS GOING TO LEAVE AND MOVE FROM TREATMENT INTO OTHER
18 OPINIONS THAT THEY WISH TO SPEAK ABOUT.

19 I APPRECIATE THE MOTION NOW. IT'S KIND OF ANTICIPATORY OF
20 MOTIONS IN LIMINE, ISN'T IT? BECAUSE WE TYPICALLY IN, IN
21 LIMINE MOTIONS WE'LL DRILL DOWN ON EXACTLY WHAT THE TESTIMONY
22 IS GOING TO BE. AND I'M GRATEFUL THAT THE PARTIES HAVE ENGAGED
23 IN THIS DISCUSSION NOW BECAUSE IT GIVES US AN IDEA OF WHERE THE
24 MARGINS ARE AS FAR AS SOME OF THIS TESTIMONY.

25 I DO THINK, AN OVERALL COMMENT HERE, I DO THINK THAT THE

CERTIFICATE OF REPORTER

I, THE UNDERSIGNED OFFICIAL COURT REPORTER OF THE UNITED STATES DISTRICT COURT FOR THE NORTHERN DISTRICT OF CALIFORNIA, 280 SOUTH FIRST STREET, SAN JOSE, CALIFORNIA, DO HEREBY CERTIFY:

THAT THE FOREGOING TRANSCRIPT, CERTIFICATE INCLUSIVE, IS A CORRECT TRANSCRIPT FROM THE RECORD OF PROCEEDINGS IN THE ABOVE-ENTITLED MATTER.

A handwritten signature in black ink that reads "Irene Rodriguez". The signature is written in a cursive, flowing style with a large loop at the end of the last name.

IRENE RODRIGUEZ, CSR, RMR, CRR
CERTIFICATE NUMBER 8074

DATED: JULY 21, 2020

Exhibit 48



*United States Attorney
Northern District of California*

150 Almaden Boulevard, Suite 900
San Jose, California 95113

(408) 535-5061
FAX: (408) 535-5066

October 1, 2021

VIA EMAIL

Jeffrey B. Coopersmith
Orrick Herrington & Sutcliffe LLP
701 5th Avenue, Suite 5600
Seattle, WA 98104-7097

Re: United States v. Ramesh "Sunny" Balwani
CR-18-00258-EJD
Supplemental Expert Notice

Dear Counsel:

Pursuant to Rule 16(a)(1)(G) of the Federal Rules of Criminal Procedure, the government hereby provides the following supplemental written summary of testimony that the government intends to use under Rules 702, 703, and/or 705 of the Federal Rules of Evidence during its case-in-chief at trial.¹ This disclosure is a supplement to the information contained in the government's previous disclosure dated September 28, 2020. Pursuant to Rule 16(b)(1)(C) of the Federal Rules of Criminal Procedure, the government hereby requests from Defendant disclosure of testimony he intends to use under Rule(s) 702, 703, and/or 705 of the Federal Rules of Evidence as evidence at trial. Please note that the backgrounds and qualifications of the following experts are summarized in the resumes and/or curricula vitae, which are attached hereto and incorporated by reference.

1. Dr. Stephen Master

Please see the attached two reports summarizing the testimony of Mr. Master. His qualifications are summarized in the accompanying CV.

¹ Please note that this disclosure contains personally identifiable information and private medical information of witnesses in this case. As such, it must be treated in accordance with the rules for "Private Documents" under the Court's July 2, 2018 Protective Order, ECF No. 28.

2. Dr. Steven Linnerson

Dr. Linnerson is a fact / percipient witness, whose testimony may also cover topics and/or opinions informed by his knowledge, skill, experience, training, and education. *See Fed. R. Evid. 702.*

Dr. Linnerson has practiced medicine for 37 years and has extensive experience as an OBGYN practitioner. He has experience training resident physicians as well, and occupies a training role at his current practice. Dr. Linnerson also discusses current developments in medical practice with the other members of his practice. As a group, they commonly get into didactic discussions at regular provider meetings and product committee meetings.

Dr. Linnerson may testify that the hCG test is standard for OBGYN patients. In addition to detecting pregnancy, it can be a tumor marker. hCG is a chemical that comes from a developing placenta, but it is also a marker for cells that make abnormal chemicals. It is used as a tumor marker very rarely; its primary use is in detecting pregnancies. That has been true throughout his entire career. There are two types of hCG tests: quantitative and qualitative. Qualitative is either positive or negative, and quantitative gives you a number. Typically, for qualitative testing, if a patient's hCG level was greater than 20, it was called positive, and if it was less than 20, it was called negative. Quantitative hCG has been available for approximately 20 years.

In medical school and then in his residency, Dr. Linnerson was educated on hCG, including the role of hCG in pregnancy and the role of different levels. Besides education in medical school and in residency, his continuing medical education has contributed to his knowledge of hCG. ACOG (the American College of OBGYNs) has technical bulletins and articles that he reads to stay current. Currently, OBGYNs must certify yearly, such that during active years of practice he engages in a lot of reading hCG quantitative levels as part of that certification process. He reads articles on hCG and has discussions with the partners in his practice. Additionally, years of treating patients has contributed to his knowledge base regarding hCG.

Dr. Linnerson has handled an estimated 200,000 office visits, and half of those visits were OB patients. Through the years, he has handled about 30 deliveries a month and treated a total of 14,000-15,000 pregnant women. Every one of those patients involved him looking at an hCG test. Dr. Linnerson estimates that every delivery was preceded by 13 office visits. In a normal pregnancy, a physician will want to know if hCG levels are going up. hCG levels also reveal whether a baby is okay, which is of heightened concern in patients who have a history of miscarriage or bleeding. Dr. Linnerson said he has easily personally examined tens of thousands of hCG tests. All the hCG test results that Dr. Linnerson examined were provided by outside labs. Those tests were generally conducted by vein draw.

Dr. Linnerson may testify that all pregnancies start in the fallopian tube. The sperm and the egg meet in the tube and then travel down the tube into the uterus. If the fertilized egg gets stuck in the tube it leads to an ectopic pregnancy that can be dangerous to the mother. hCG values are expected to go up 2/3 every 48 hours and they double every 72 hours in a normal pregnancy. If the pregnancy test goes 200, 400, 410, 550, the curve is flattening and that is a dangerous sign. The patient may lose the baby or require additional treatment.

Dr. Linnerson will testify that Theranos provided hCG test results in connection with a patient at his practice named [REDACTED]. Those Theranos test results, if accurate, would have clearly indicated that Ms. [REDACTED]'s pregnancy was not going to survive because the hCG level was not doubling as it should have been. Despite those results, that patient was later determined to be carrying a viable pregnancy. Dr. Linnerson may testify that hCG results can be plus or minus 10 percent, so doctors are careful to examine trends in test results. There are biological differences in the rates at which pregnancies grow. Despite there being a range of normal results, the values returned by Theranos in the case of Ms. [REDACTED] indicated unambiguously that the pregnancy would not be viable. Dr. Linnerson will testify that, in that case, Theranos produced hCG values that were too low to have a biological explanation in light of the fact that the patient subsequently carried a healthy pregnancy to term. It is not possible to obtain a viable pregnancy from the low hCG values Ms. [REDACTED]'s Theranos tests showed, proving that the test results must have been inaccurate.

3. Dr. Audra Zachman

Dr. Zachman is a fact / percipient witness, whose testimony may also cover topics and/or opinions informed by her knowledge, skill, experience, training, and education. *See Fed. R. Evid. 702.*

Dr. Zachman is a nurse practitioner with extensive experience treating pregnant patients and interpreting hCG results. Since she began practicing, Dr. Zachman has renewed her license every two years, and attends a conference every year. Although those tasks entail additional education, hCG values are so fundamental a part of obstetric practice that extensive additional education on the topic has been unnecessary. Dr. Zachman may testify that hCG is a standard tool used with obstetrics (OB) patients to confirm the presence and health of a pregnancy. The hCG hormone can be excreted in "pregnancy like" situations, such as in a molar pregnancy, where hCG levels are used to track the progress of a dangerous growth in the uterus that does not include a fetus. Dr. Zachman may testify that it is very clear when you are looking at qualitative hCG, that hCG is either present in the body or it's not. When you are looking at quantitative hCG, a treating doctor knows based on the patient's condition where that number should be. For example, if a test is yielding numbers in the hundreds of thousands and the patient is early on in her pregnancy, you would know that wasn't possible.

Dr. Zachman received training on hCG while earning her doctorate in school. She continued to have extensive experience with hCG tests and interpreting test results while working at her practice. During times of active practice, Dr. Zachman averaged 20 patients a day, 5 days a week for four years, and three days a week for two years. During an average week, Dr. Zachman probably reviewed 25 hCG tests. She has therefore reviewed approximately 1,000 hCG tests or more over a full year during her years of practice. Over the course of her career, she has reviewed an estimated 5,000 quantitative hCG tests. In each of these cases, the hCG data comes from the outside lab conducting the test.

Dr. Zachman may testify that an hCG result tells her whether a patient is pregnant or not. If Dr. Zachman already knows the patient is pregnant, it tells her how far along the pregnancy

might be. If she already knows how far along a pregnancy is based on other data, then the hCG value can give her additional important information, such as whether the pregnancy is likely to be viable or threatened. hCG values may also indicate whether a pregnancy includes twins or triplets, or if it looks like a molar pregnancy. With hCG results, it is more important to look at the trend than looking at a specific value; the normal range can vary somewhat from person to person. Thus, practitioners pay attention to how the patient's hCG values are trending over a period. Dr. Zachman may testify that one would anticipate in a healthy pregnancy to see a doubling of hCG every 48 hours in the first couple of weeks of pregnancy, and then a plateau after that. If the hCG numbers did not double according to this rule, it would give Dr. Zachman suspicion of a threatened viability.

Dr. Zachman may testify that, in a normal healthy pregnancy, it is not biologically possible for an hCG value to double, then level out and start to drop, but then resume its climb as normal. In the case of a particular patient, [REDACTED], Dr. Zachman received hCG results from Theranos indicating that her hCG level was 12,500 one day, then 125 two days later.

Dr. Zachman may testify that, if accurate, those results would indicate a nonviable pregnancy. Such a substantial drop, in fact, would indicate that the body had already begun to miscarry the pregnancy. Results like that would be inconsistent with a viable pregnancy. Following the 125 value, [REDACTED] received another test result two days later indicating an hCG value of 9,500.

Dr. Zachman may testify that that sequence of three test results should not be biologically possible. Were Dr. Zachman to ignore the lowest value of 125, a drop from 12,500 to 9,500 over four days would still be indicative of a potential serious problem with the pregnancy. In a normal healthy pregnancy, one would expect that number to rise from 12,500 to approximately 48,000 over that four-day period. Based on this, it is clear that one or more of the Theranos test results was not accurate.

4. JoEllen B. Embry

Nurse Practitioner JoEllen Embry is a fact / percipient witness, whose testimony may also cover topics and/or opinions informed by her knowledge, skill, experience, training, and education. *See Fed. R. Evid. 702.*

Ms. Embry's medical practice focuses on women's health issues. Specifically, her current practice focuses on Polycystic Ovarian Syndrome (PCOS). PCOS is a pre-diabetic, pre-heart disease condition. When Ms. Embry became a nurse practitioner, she went to endocrine conferences and sought out expert advice, she started really learning about PCOS. In addition to PCOS, her practice also focuses on other endocrine problems. This has been the case for at least 20 years. Dr. Embry formerly would attend three to four large, out of town conferences every year along with dozens of dinners throughout the year, all of which would feature speakers addressing topics relevant to her practice. Since 1995 Dr. Embry has regularly attended conferences where endocrine issues and PCOS were discussed. These have included conferences specifically focusing on PCOS from 2000 on.

Ms. Embry may testify that PCOS can be a complicated condition. Women with PCOS do not ovulate regularly and many times they are overweight. PCOS is the number one endocrine problem affecting women. In some women, it shows up right from the moment they start their

menstrual cycle. In others, it shows up after their first pregnancy or after a hugely stressful event in their life that triggers hormone changes. Many women were probably born with it. Most patients with PCOS have a family history of diabetes. These women present with menstrual irregularities, excessive facial and/or body hair, acne, obesity (especially mid-section obesity), hair thinning, and/or velvety patches behind their neck. The underlying problem is insulin resistance, which results in hormonal changes, including the production of excessive estrogen and testosterone. A patient with PCOS may have elevated lipid levels. Some women will have a period every month, but that doesn't mean they are ovulating. Many have multiple follicles in their ovaries and around their ovaries. The condition leads to a problem of inflammation that can in turn lead to diabetes, heart disease, and fertility issues. It can also lead to uterine cancer if the patient goes months and months without a menstrual cycle.

As a nurse practitioner focusing on women's health issues, Ms. Embry has treated between 65,000-75,000 individual patients. Of those patients, 1,500 to 2,000 each year were treated for PCOS. Thus, in her career she has treated approximately 30,000 PCOS patients. Each of those PCOS patients had multiple testosterone lab tests ordered and reviewed by Ms. Embry. In total, Ms. Embry has reviewed in excess of 100,000 testosterone lab results over her career.

Ms. Embry may testify that a healthy female patient's testosterone levels may typically be around 30 for total testosterone, with a level of 3 or 4 for free testosterone. A patient with PCOS may have a testosterone level as high as 130 with a free testosterone level at 30.

Monitoring testosterone levels gives Ms. Embry an idea on how to treat PCOS. Some women's testosterone levels are a little elevated and they have a lot of symptoms, some have high levels but few symptoms. By measuring their levels, Ms. Embry can prescribe the correct dose of Spironolactone, for example, which will help lower testosterone levels. It is important that she have accurate test results to be able to manage the treatment and the dosage amount of Spironolactone. Using this method, Ms. Embry has seen patients who presented with testosterone levels of 90 that were reduced over time to 40 or 50 in a year, which will bring improvements in their health.

In her experience with Theranos, Ms. Embry received testosterone results for patients she knew to be suffering from PCOS with levels so low as to indicate that the patient had no hint of PCOS. Some of those suspect results were less than 1—lower than would be expected and healthy in a similarly aged patient with no endocrine disorder. Ms. Embry may testify that menopausal women sometimes have testosterone levels that low, but that she was seeing these results in younger patients known to have PCOS—patients who normally presented with testosterone levels of 30 or 40 but who were suddenly getting Theranos results indicating levels of less than 5 and free testosterone levels of less than 1. Ms. Embry may testify that there could be no biological explanation for a drop of that nature given the history of the patients and their stable medication dosage, leading to the conclusion that Theranos's test results were inaccurate. Ms. Embry may further testify that she did not experience problems like this with other labs used in her practice.

Specifically, Ms. Embry may testify about a patient named [REDACTED], who received a series of testosterone / free testosterone tests from Theranos and conventional labs in connection with

her treatment for PCOS. Ms. Embry may testify that this patient's Theranos test result (28 for testosterone / 0.38 for free testosterone) were impossibly low given her treatment, medical condition and presentation of symptoms. Ms. Embry may also testify that all of the test results obtained from conventional labs for this patient showed dramatically higher levels of testosterone and free testosterone, consistent with the patient's medical condition and treatment for PCOS.

Ms. Embry may further testify about a patient named [REDACTED] / [REDACTED] who similarly received a series of testosterone / free testosterone tests from Theranos and conventional labs in connection with her treatment for PCOS. Ms. Embry may testify that this patient's Theranos results (<10 for testosterone / <0.08 for free testosterone) were impossibly low given the patient's presentation, treatment, and diagnosis, and that the Theranos result represented an outlier among her results for these same analytes from tests run by conventional labs, which returned free testosterone results between 1.7 and 4.13. In particular, Ms. Embry may testify that such a low result for testosterone was incredibly low in her experience and would only be expected in a patient with an endocrine disorder that affected their production of testosterone.

Ms. Embry may testify about an additional patient named [REDACTED], who was diagnosed with PCOS and treated by Ms. Embry's practice. This patient received a series of testosterone / free testosterone tests from Theranos and conventional labs, with Theranos returning unexpectedly low results inconsistent with the patient's diagnosis, treatment, and presentation. Ms. Embry may testify that this patient's free testosterone result of <0.47 was impossible in light of her medical condition, treatment history, and her test results from conventional labs, which were dramatically higher and consistent with the patient's overall medical history and presentation.

Finally, Ms. Embry may testify about a patient named [REDACTED]. As described above, this patient had a series of testosterone / free testosterone tests from Theranos and conventional labs, with Theranos returning unexpectedly low results inconsistent with the patient's diagnosis, treatment, and presentation. In particular, this patient's free testosterone Theranos result of <0.57 was medically impossible given the patient's PCOS diagnosis, treatment history, and overall presentation of symptoms. This patient's results from conventional lab testing returned significantly higher values consistent with the patient's medical status.

Ms. Embry may testify that she has not encountered such unexpectedly low testosterone results like the above from conventional labs. Ms. Embry may testify that Theranos sent her corrected results for patients who had testosterone assays approximately two years after the patients' original tests, which caused her to question how that was possible given that she would not expect blood samples to remain viable for that length of time.

5. Dr. Mark Burnes

Dr. Burnes is a fact / percipient witness, whose testimony may also cover topics and/or opinions informed by his knowledge, skill, experience, training, and education. *See Fed. R. Evid. 702.*

Dr. Burnes is an experienced physician practicing in internal medicine. He may testify about the blood test for PSA or Prostate Specific Antigen. Pieces of the prostate organ get deposited in the bloodstream as debris and the PSA blood test is designed to measure the quantity of that. As the prostate gets bigger with age, it produces more discarded tissue and PSA levels are expected to rise. Any PSA level above 10 will get a physician's attention. When monitoring PSA levels, however, it is important for doctors to be aware of trends. A patient can have prostate cancer with a PSA level of 2.5 if their healthy baseline level would be five times lower at 0.5. Conversely, a patient may experience PSA levels rising from 8 to 12 to 14 to 18 while still having negative biopsies for prostate cancer.

Dr. Burnes received training on interpreting PSA results in medical school and has had additional experience since then. Dr. Burnes has treated approximately 28 patients with prostate cancer over the course of his career. He estimates that he has reviewed more than 5000 PSA results during his career as a practicing doctor.

Dr. Burnes may testify about his experience treating a patient, [REDACTED], who received Theranos test results for the PSA analyte. That patient had previously tested at a level 2 for PSA, but one year later received a PSA result of 26 from Theranos. Such a jump would be strongly indicative of a very aggressive form of prostate cancer. A large jump in values like that could not be explained by prostatitis. When prostate cancer shows up at a relatively young age like 45 it can be very aggressive. An additional Theranos test returned a value of 1.71, then a third Theranos test yielded a PSA level of 22.8. Dr. Burnes may testify that there is no biological explanation for such large jumps in PSA values. Specifically, he may opine that there is no medical explanation for a drop from 26 to 1.71 over such a short time period. Similarly, there is no medical explanation for the jump from 1.71 to 22.8 except for physical trauma to the prostate. Even with severe prostatitis, a doctor would expect the level to rise from a 2 to a 6 or 8. Thus, Dr. Burnes may opine that inaccurate test results are the only explanation for the PSA values discussed above.

6. Dr. Edward Szmuc

Dr. Szmuc is a fact / percipient witness, whose testimony may also cover topics and/or opinions informed by his knowledge, skill, experience, training, and education. *See Fed. R. Evid. 702.*

Dr. Szmuc will testify that hCG is produced by placental tissue that is growing in an early pregnancy. Once a patient has a positive hCG test, which is anywhere from a value of 3 to 5, it indicates a pregnancy. Typically, the hCG number doubles every two to three days. Once a number gets up to about 100,000, it levels off and goes down; this occurs somewhere after six weeks. By that time, the physician should have confirmed an intrauterine pregnancy by ultrasound. After that, it's no longer necessary to follow the hCG numbers.

Dr. Szmuc will testify that with an ectopic pregnancy the hCG numbers usually either level out, go up slowly, or fall slowly. With an ectopic pregnancy, the hCG numbers do not double every two or three days. He will explain that if you look at a falling hCG number, that is usually associated with an abnormal intrauterine pregnancy, which is when the embryo stops growing. hCG numbers with an abnormal intrauterine pregnancy usually fall faster than they would in an

ectopic pregnancy. Dr. Szmuc will explain that physicians are always trying to rule out an ectopic pregnancy. With an ectopic pregnancy, the growth of a placenta occurs in the tube, and the fetus cannot grow normally. If the pregnancy is in the end of the tube, there is more room to grow, the pregnancy can grow further long, and you can see the hCG numbers get much higher. If a pregnancy is ectopic, it qualifies as high risk. He will explain that if he treats a patient where he suspects an ectopic pregnancy, he would talk to that patient on a regular basis and get hCG numbers every two days or so. A physician would also need to get an ultrasound and make sure there is no blood in the patient's abdomen.

Dr. Szmuc will testify about treating a patient named [REDACTED] ([REDACTED]) and ordering an hCG assay to rule out an ectopic pregnancy based on her ultrasound results and reports of right lower quadrant pain. Ms. [REDACTED] had her blood tested by Theranos, and the first blood draw occurred on approximately July 7, 2014. The July 7 Theranos hCG Quant test returned a value of 4941, which was a result consistent with a six-week pregnancy. Dr. Szmuc may testify that, if the hCG value is 4,000, you can almost always see an intrauterine pregnancy on the ultrasound. Because the pregnancy was not visible on Ms. [REDACTED]'s ultrasound, Dr. Szmuc needed more testing. Ms. [REDACTED] visited Theranos again on July 10, 2014, and Theranos reported an hCG value of 4722. Dr. Szmuc may explain that these two results indicated to a physician that the patient had an ectopic pregnancy or that she was miscarrying / about to miscarry. Dr. Szmuc may testify that hCG Quant values in women can continue to rise in an ectopic pregnancy, but it rises in a slow manner. They can also decrease, again, in a slow manner. Miscarriages can present in the same way where the hCG Quant value stays flat or goes down over a period. Based on Ms. [REDACTED]'s results, Dr. Szmuc sent her to get hCG testing at Sonora Quest less than a week later. That hCG test returned a value of 98,868—consistent with Ms. [REDACTED]'s actual condition and viable intrauterine pregnancy. Dr. Szmuc may testify regarding his conclusion that the second hCG test result that Ms. [REDACTED] received from Theranos could not have been accurate. Specifically, he may opine that that test result was inconsistent with a normal, healthy pregnancy that Ms. [REDACTED] was later shown to have less than one week later. Dr. Szmuc may testify that, in 40 years of medical practice, he cannot recall another instance where he had a patient that had her hCG quant value drop when she ultimately had a healthy pregnancy. These facts caused him to conclude that the Theranos test result was inaccurate.

Dr. Szmuc may also testify about a patient named [REDACTED]. This patient came into the office after a positive pregnancy urine test, and Dr. Szmuc requested hCG quant tests because the patient had had a previous miscarriage. On approximately May 21, 2014, Theranos returned an hCG quant value of 811 for this patient. A follow-up test conducted by Theranos on May 23, 2014 returned an hCG value less than 9. Theranos acknowledged that this result could not have been accurate, and a redraw shortly thereafter returned an hCG value of 2367. Dr. Szmuc may testify that there could be no biological explanation for the extremely low value returned by the second Theranos test, especially in the context of the other contemporaneous hCG results and the patient's overall presentation, causing him to conclude that the Theranos test was not accurate.

Dr. Szmuc first started using hCG tests during his residency, which was between the years of 1979-1983. To be specific, he started using hCG tests in 1982; before then, hCG numbers were not ascertainable, so physicians had to use other methods. He has been in practice for 37 years, and he probably utilizes hCG tests several times a week, every week. He estimates that he has

reviewed over 10,000 hCG tests. Dr. Szmuc will testify that in his career, he has never observed a positive hCG test, followed by a lower hCG test 48 hours later, followed by a higher hCG test 48 hours after that. Dr. Szmuc will also testify that he has never had any issues with hCG tests and other laboratories in his career, other than the issues he had with Theranos.

7. Dr. Gerald S. Asin

Dr. Asin is a fact / percipient witness, whose testimony may also cover topics and/or opinions informed by his knowledge, skill, experience, training, and education. *See Fed. R. Evid. 702.*

Dr. Asin may testify regarding patient [REDACTED]. This patient received a positive HIV antibody test from Theranos despite the fact that she did not have HIV. Dr. Asin may testify that the Theranos HIV test result could not have been accurate.

Dr. Asin may further testify that HIV AB tests search for antibodies that the immune system produces in response to an HIV 1 or HIV 2 infection. Dr. Asin may testify that HIV 1 and HIV 2 are two strains of the HIV virus. He may further testify that the AB 1+2 test searches for a type of antibody that is produced by individuals infected with HIV regardless of which of the two strains they are infected by. In contrast, the HIV 1 and HIV 2 antibody tests search for antibodies that are only produced in response to one strain of HIV or the other, respectively. Meanwhile, the HIV 1 RNA test searches for the genome of the virus itself, directly measuring the presence of the virus. Dr. Asin may testify that HIV RNA tests are run in response to positive antibody tests.

Dr. Asin may testify that a patient may have a positive HIV RNA test combined with a negative antibody test in cases of recent exposure, for example, where the body's immune system has not yet reacted and created the responsive antibodies. Conversely, a patient may have a positive antibody test but a negative HIV RNA test in a case involving a long-term HIV infection that has been under treatment with anti-HIV drugs such that the viral load has diminished below the detection threshold of the assay. Outside of that scenario, it would not be expected for a patient to have a positive antibody test and a negative HIV RNA test. Such a combination of results would indicate that one of those two results was false. In the case of a patient who subsequently tested negative for HIV following the receipt of that combination of results, it could be concluded that the positive HIV antibody result was an inaccurate one, i.e., a false positive.

In Dr. Asin's 33 years of practice, he has reviewed results from approximately 5,000 HIV tests. During that time period, he estimates that he has observed approximately 50-100 positive HIV results—each of which was later confirmed, with the exception of the positive HIV antibody test result received by [REDACTED]. Dr. Asin will testify that the above-referenced HIV result is the only known false positive result he has encountered in his practice.

8. Dr. John Couvaras

Dr. Couvaras is a fact / percipient witness, whose testimony may also cover topics and/or opinions informed by his knowledge, skill, experience, training, and education. *See Fed. R. Evid. 702.*

Dr. Couvaras is an experienced physician practicing in obstetrics and reproductive endocrinology. Over the course of his career as a treating physician, he has seen 10,000 or 11,000 patients who have had hCG tests, meaning that he has personally reviewed well over 10,000 hCG test results. Dr. Couvaras may testify that hCG is a hormone used to indicate the presence and health of a pregnancy, and that hCG levels are expected to double or increase by a factor of 1.6 every 48 hours during a normal, healthy pregnancy.

Dr. Couvaras may further testify about his experience treating a pregnant patient named [REDACTED] who received an hCG test result showing a level of 160, indicating the presence of a pregnancy. That patient then received a Theranos hCG test three days later returning a value of less than 5, indicating the absence of a pregnancy. That same patient was tested a third time more than two weeks later and the Theranos test indicated an hCG level of 2150, again showing an established pregnancy.

Dr. Couvaras may testify that these values made no sense biologically. There is no medical explanation for an hCG value dropping that quickly. Even if the patient miscarried and there was still a sack in the uterus, the placenta would still be pumping out hCG such that higher levels would linger for weeks. On that basis, Dr. Couvaras may testify that the Theranos results were necessarily inaccurate.

9. Dr. Adam Rosendorff

Dr. Rosendorff is a fact / percipient witness, whose testimony may also cover topics and/or opinions informed by his knowledge, skill, experience, training, and education. *See* Fed. R. Evid. 702. Dr. Rosendorff's opinions are further summarized in the reports of his interviews and his documented statements, all of which have been produced by the government. Dr. Rosendorff's opinions and potential testimony are also included within the transcripts for the *U.S. v. Holmes* trial against Defendant Balwani's co-defendant.

Dr. Rosendorff is a medical doctor with years of experience as laboratory director at a number of clinical labs and companies. He is currently Laboratory Director at Color and Laboratory and Medical Director at PerkinElmer, Inc. In that position, Rosendorff is responsible for ensuring testing is accurate and precise, reviewing quality control (QC) and quality assurance (QA), conducting proficiency testing through the College of American Pathologists (CAP), examining test result trends to determine if QC is meeting specifications, and interpreting urine and drug testing reports as necessary. Previously, Dr. Rosendorff was Medical Director and CLIA [Clinical Laboratory Improvement Amendments] Laboratory Director of record at Millennium—a clinical toxicology laboratory that also conducts genetic analyses. Before Millenium, Dr. Rosendorff was the Laboratory Director for Invitae, a CAP accredited clinical laboratory that conducted genetic analyses for cancers and other hereditary conditions. Rosendorff's responsibilities at Invitae were the same as with Millennium, with the exception that he also was signatory on patient reports. Invitae was a CAP deemed organization meaning that CAP reported its lab findings to CLIA. CAP had higher standards than CLIA and had an area checklist that laboratories had to abide by. While at Invitae, Rosendorff was also part time lab director for Precision Diagnostics. Before Theranos, Dr. Rosendorff was Medical Director for

Clinical Labs at Children's Hospital-University of Pittsburgh as well as an assistant professor of pathology. As lab director for Children's Hospital, Dr. Rosendorff was responsible for reviewing and approving validation reports for assays. Dr. Rosendorff treated patients as part of his medical residency, and while at Children's Hospital, he often interacted with clinical physicians allowing him to gain a deeper understanding of the use of patient clinical lab testing.

Doctor Rosendorff is board certified in laboratory medicine/clinical pathology. He has taken continuing education courses to maintain his medical license, and regularly reviews articles in the New England Journal of Medicine and other toxicology based publications. Under his supervision as lab director, the labs Dr. Rosendorff has overseen have run hundreds of thousands of assays. He has personally reviewed thousands of lab tests covering a wide variety of analytes, including some of the most common tests run in clinical chemistry, toxicology, genetics, and immunology.

Dr. Rosendorff may testify about the responsibilities of a lab director. Laboratory directors must be familiar with the laws that govern laboratory operations which are outlined in CLIA regulations and Code of Federal Regulations. Some states have state-specific laws. For example, New York State requires labs to meet specific regulations in order to run samples from patients that reside in New York. The lab director may delegate responsibility for maintaining compliance with state regulation to a QA manager. Lab directors oversee lab staff, but may delegate staffing duties and other logistic responsibilities to a lab manager and operations vice president. A lab director's ultimate goal is to run the lab smoothly, generate results that were of clinical use, ensure device calibrations were set, ensure QC was in range, review critical values to ensure no pre-analytic issues caused the result, and ensure that results are accurate and precise. A lab director cannot review every result and must trust that the other lab personnel are making decisions based on their best judgment and that the systems are working. A lab director can trust lower level employees because the director must also make sure lab personnel are qualified for their positions.

Ultimately, the laboratory director has the highest authority in the lab. The lab director's authority or decisions, regarding medical issues, cannot be overruled, especially by a superior that lacks a medical background. Thus, it would be inappropriate for a "business person," such as a CEO, to overrule a lab director's decision. Authority is derived from CLIA regulation. A laboratory director's decisions are made based on his or her medical education and training, and their experience running a clinical lab.

Dr. Rosendorff may testify that, under CLIA and as a matter of good laboratory practice, any assay that is going to be used for patient care needs to be validated to CLIA performance standards of accuracy, precision, linearity, upper limit of detection, lower limit of detection, and sensitivity. A validation report must be approved and signed before the assay can be used clinically. Proficiency testing post-validation continues to ensure the assay is meeting performance specifications, while quality control is used on a daily or shift-basis to determine if a device is "drifting." QC standards are determined by CAP checklist and the Clinical & Laboratory Standards Institute (CLSI) for any lab operating under good lab practices.

Dr. Rosendorff may explain that proficiency testing is a method to measure the ability of a lab to return an accurate result. The process relies on peers running the same analyte on the same type of analyzers. Success is measured by returning a measurement that was within two standard deviations from the results of the lab's peer group. Proficiency testing samples, such as CAP samples, are artificial samples containing a certain concentration of the analyte to be measured. The concentration is known to CAP, but unknown to the lab that is supposed to conduct the analysis. These samples are shipped to a lab and its peer group at the same time and are supposed to be measured in the same manner as a regular patient sample. In particular, CLIA dictates proficiency testing should be done using the most common method performed at the lab, which for Theranos, was finger-stick blood samples. CAP samples are designed to be stable. They are reliable and consistent when run on FDA devices in the manner they were designed to be run. During Dr. Rosendorff's tenure at Theranos, Balwani blamed unfavorable PT results at Theranos on bad PT samples. That was most likely not the explanation for Theranos's PT failure.

Dr. Rosendorff may testify about the differences between venous blood and capillary blood drawn from a finger-stick. For example, capillary blood may have more glucose, whereas glucose in venous blood tends to be metabolized. Cell lysis also presents problems for blood collected by finger-stick. Cell lysis compromises a sample and there is no way to compensate for a sample contaminated with excess potassium due to cell lysis. LDL levels can also be affected by cell lysis as there is more LDL in red blood cells than serum. Edema or excess interstitial fluid on a person's fingertips can also affect the results derived from finger-stick blood. Capillary samples and venous samples should not be assumed to be the same in clinical lab testing. In particular, the different samples types should each have their own reference ranges.

Dr. Rosendorff may testify that assays like CMP, CBC, Vitamin D, HbA1c, TSH, PSA, and bicarbonate are assays that are commonly run as part of normal metabolic panels. These are not esoteric tests.

Dr. Rosendorff also may testify that Theranos's practice of diluting microsamples was disadvantageous because the Theranos process diluted samples below the Siemens device's lower level of quantitation (LLOQ). LLOQ was the value where the device could reliably measure while limit of detection (LOD) was the value at which the device produced a signal. These measurements are different. Dr. Rosendorff may explain that the Siemens instrument was qualified to measure values per the manufacturer. The manufacturer calculated the device's LLOQ by using samples of known concentrations that were diluted and run in an assay. Results were measured and error was calculated. Chemistry, hardware, and reagents were all integrated into the process of producing a result. Theranos processes were "breaking the system" to measure values lower than the LLOQ. Dr. Rosendorff may testify it was well known in the clinical lab community that, "the lower the value, the greater the error." Moreover, dilution issues can exacerbate the effect of device bias.

Dr. Rosendorff also may testify that Theranos's six-tip analyzer design ran assays in parallel and returned the average result, using Theranos-developed rules to address outliers for tip specific results. This process was not ideal because it may have tended to increase the appearance of

precision beyond a lab test's true performance. It would have been better to run a given assay only once using a method with maximum accuracy and precision.

Dr. Rosendorff may testify that a clinical lab must be transparent about their testing, to include what devices are used. This information can be important for a physician to understand a result and place it in context. A lack of transparency can create problems in particular for patients who are tracking their historical test results. HbA1c is notorious for returning different results based on what device is used to conduct the assay.

Dr. Rosendorff may testify that critical results are supposed to be reported by the laboratory director or a trained clinical laboratory scientist (CLS). The individuals in these positions meet the legal requirements and have the necessary lab training to perform that function. Moreover, critical results should not be voided as potential erroneous results because that process may hide truly critical values. At Theranos, voiding results, such as for abnormal bicarbonate results, could have masked actual abnormal patient test values. For bicarbonate assays at Theranos in particular, the problems with sample stability rendered the assay not useful.

10. Dr. Kingshuk Das

Dr. Das is a fact / percipient witness, whose testimony may also cover topics and/or opinions informed by his knowledge, skill, experience, training, and education. *See* Fed. R. Evid. 702. Dr. Das's opinions are further summarized in the reports of his interviews and his documented statements, all of which have been produced by the government. Dr. Das's opinions and potential testimony are also included within the transcripts for the *U.S. v. Holmes* trial against Defendant Balwani's co-defendant.

Dr. Das is a medical doctor with years of experience working within laboratories and with molecular pathology. Dr. Das is currently a molecular pathologist at Invitae, a CAP accredited clinical laboratory that conducted genetic analyses for cancers and other hereditary conditions. Before Theranos, Dr. Das completed a fellowship at University of California, Los Angeles (UCLA) in clinical molecular genetics. After his fellowship, he worked at UCLA for more than five years as an Associate Medical Director in clinical laboratories and molecular pathology, as well as the Director of Operations for genetic medicine. Dr. Das stated that he was hired in winter 2015 as a consultant for Theranos and later promoted in spring 2016 as Theranos's Newark Lab Director by Defendants Holmes and Balwani in part to respond to questions from CMS. He worked as a contractor and then full-time employee at Theranos from December 2015 until he was laid off in June 2018, as the company's Laboratory and then Medical Director.

Dr. Das may testify about the responsibilities of a lab director. Laboratory directors must be familiar with the laws that govern laboratory operations which are outlined in CLIA regulations and Code of Federal Regulations. Some states have state-specific laws. The lab director may delegate responsibility for maintaining compliance with state regulation to a QA manager. Lab directors oversee lab staff, but may delegate staffing duties and other logistic responsibilities to a lab manager and operations vice president. A lab director's ultimate goal is to run the lab smoothly, generate results that were of clinical use, ensure device calibrations were set, ensure QC was in range, review critical values to ensure no pre-analytic issues caused the result, and

ensure that results are accurate and precise. A lab director cannot review every result and must trust that the other lab personnel are making decisions based on their best judgment and that the systems are working. A lab director can trust lower level employees because the director must also make sure lab personnel are qualified for their positions.

Ultimately, the laboratory director has the highest authority in the lab. The lab director's authority or decisions, regarding medical issues, cannot be overruled, especially by a superior that lacks a medical background. Thus, it would be inappropriate for a "business person," such as a CEO, to overrule a lab director's decision. Authority is derived from CLIA regulation. A laboratory director's decisions are made based on his or her medical education and training, and their experience running a clinical lab.

Dr. Das may testify that, under CLIA and as a matter of good laboratory practice, any assay that is going to be used for patient care needs to be validated to CLIA performance standards of accuracy, precision, linearity, upper limit of detection, lower limit of detection, and sensitivity. A validation report must be approved and signed before the assay can be used clinically. One method of conveying the accuracy and precision data from a lab is through sigma metrics. While employed as Theranos's lab director, Dr. Das will likely testify that he conducted a Six Sigma analysis of the Edison data and concluded the Edison devices did not perform well, and the accuracy and precision did not meet the level needed for clinical testing of patient samples. He will likely testify that even using a fairly low bar, none of the Edison assays passed an acceptable level. Dr. Das may also testify that the reference ranges were incorrectly determined. Dr. Das may testify that he attempted to raise these concerns with Defendants Holmes and Balwani but received push back and was told this was a "quality systems issue" and "not a device issue." Dr. Das disagreed and decided to void all of the Edison patient test results. Dr. Das may testify that he was required as lab director at Theranos to do so because the assays were unacceptable for clinical patient testing.

Dr. Das may testify about the responses he prepared on behalf of Theranos to CMS in a letter describing Theranos's remediation efforts in response to CMS's inspection and initial findings. Dr. Das may testify that after reviewing Theranos's data, he and his team concluded the CMS inspectors were 100% correct with their deficiency findings. Dr. Das may describe how he came to this conclusion based on sigma metric calculations derived from assay validation documents.

* * *

The government reserves the right to supplement this disclosure of expert testimony to the extent additional facts are learned or disclosed by the above witnesses.

Very truly yours,

STEPHANIE M. HINDS
Acting United States Attorney

/s/ Kelly I. Volkar

KELLY I. VOLKAR
Assistant United States Attorney

Exhibit 49

Record	Type	Message Sent Date/Time	Message	Sender / Author	Recipient(s)	ChatID	Attachments
Hoimes_MacBookPro_Skype_00011		12/10/2011 3:07:45 AM	Women above 40, very rare to find anyone who is not a total disaster. World is a tuff place for women. There are so few men who can keep women vibrant, happy, full of life. Everyone ends up in relationships of compromise and then ends up fearful and messed up.	sunnybalwani	eah2003	#eah2003/\$sunnybalwani;9f24a76788be72ce	
Hoimes_MacBookAir_Skype_00061		5/6/2012 8:46:47 PM	love you. lets put every ounce of energy in focusing on breaking even and getting to \$15M revenue per month in October and every month ater that - minimum \$15M	sunnybalwani	eah2003	#eah2003/\$sunnybalwani;362b5d295bb58d98	
Hoimes_MacBookAir_Skype_00060		5/6/2012 8:46:54 PM	tony just came in also.	sunnybalwani	eah2003	#eah2003/\$sunnybalwani;362b5d295bb58d98	
Hoimes_MacBookAir_Skype_00059		5/6/2012 8:47:27 PM	we are going to put more than every ounce of energy plus the divinity	eah2003	sunnybalwani	#eah2003/\$sunnybalwani;362b5d295bb58d98	

Record	Type	Message Sent Date/Time	Message	Sender / Author	Recipient(s)	ChatID	Attachments
[REDACTED]							
Holmes_iPhone_iMessage-MMS-SMS_032305	iMessage	4/29/2015 4:09:56 PM	Carreyou is French	Elizabeth Holmes	Sunny Balwani	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_032306	iMessage	4/29/2015 4:10:35 PM	Very funny. Explain everything	Sunny Balwani	[REDACTED]	Elizabeth Holmes	
Holmes_iPhone_iMessage-MMS-SMS_032309	iMessage	4/29/2015 4:10:40 PM	He is proud of being French?	Sunny Balwani	[REDACTED]	Elizabeth Holmes	
Holmes_iPhone_iMessage-MMS-SMS_032308	iMessage	4/29/2015 4:10:43 PM	I know	Elizabeth Holmes	Sunny Balwani	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_032307	iMessage	4/29/2015 4:10:46 PM	And proud of it	Elizabeth Holmes	Sunny Balwani	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_032312	iMessage	4/29/2015 4:12:42 PM	Proud cynic	Elizabeth Holmes	Sunny Balwani	[REDACTED]	
[REDACTED]							

Record	Type	Message Sent Date/Time	Message	Sender / Author	Recipient(s)	ChatID	Attachments
Holmes_iPhone_iMessage-MMS-SMS_046001	iMessage	10/16/2015 5:09:23 PM	Sending draft Rupert email. The language about what JC said is David's language dying	Elizabeth Holmes	Sunny Balwani [REDACTED]	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_046002	iMessage	10/16/2015 5:09:24 PM	Fyi	Elizabeth Holmes	Sunny Balwani [REDACTED]	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_046003	iMessage	10/16/2015 5:09:48 PM	Ok	Sunny Balwani [REDACTED]	Elizabeth Holmes	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_046004	iMessage	10/16/2015 5:12:32 PM	Which part is David language	Sunny Balwani [REDACTED]	Elizabeth Holmes	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_046007	iMessage	10/16/2015 5:23:56 PM	The part about why I didn't want to talk to JC (his accusations) as well as the other paragraphs that weren't there before. Everything new except the one sentence I added on the new article	Elizabeth Holmes	Sunny Balwani [REDACTED]	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_046006	iMessage	10/16/2015 5:28:27 PM	I am comfortable with saying the death and sex thing to Rupert & C it makes the point	Elizabeth Holmes	Sunny Balwani [REDACTED]	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_046008	iMessage	10/16/2015 5:28:45 PM	Don't.	Sunny Balwani [REDACTED]	Elizabeth Holmes	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_046005	iMessage	10/16/2015 5:28:54 PM	Don't what	Elizabeth Holmes	Sunny Balwani [REDACTED]	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_046009	iMessage	10/16/2015 5:29:11 PM	Don't make the death and sex point. Not ok	Sunny Balwani [REDACTED]	Elizabeth Holmes	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_046010	iMessage	10/16/2015 5:29:55 PM	Challenge is you saw how everyone reacted in press to me not meeting with him	Elizabeth Holmes	Sunny Balwani [REDACTED]	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_046012	iMessage	10/16/2015 5:30:19 PM	They didn't think him challenging me on patents was remotely a good reason not to meet w him	Elizabeth Holmes	Sunny Balwani [REDACTED]	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_046013	iMessage	10/16/2015 5:31:29 PM	But we have enuff points to say I didn't meet with him because of his false accusations and didn't have to meet with someone who was attacking me without even meeting with me. For example patents	Sunny Balwani [REDACTED]	Elizabeth Holmes	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_046011	iMessage	10/16/2015 5:31:44 PM	I wouldn't open up use personal life or murder because enough people on Twitter will assume there is something there.	Sunny Balwani [REDACTED]	Elizabeth Holmes	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_046016	iMessage	10/16/2015 5:31:44 PM	It's filth	Sunny Balwani [REDACTED]	Elizabeth Holmes	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_046017	iMessage	10/16/2015 5:31:44 PM	And we need to get out of filty	Sunny Balwani [REDACTED]	Elizabeth Holmes	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_046015	iMessage	10/16/2015 5:32:22 PM	Filth	Sunny Balwani [REDACTED]	Elizabeth Holmes	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_046014	iMessage	10/16/2015 5:32:46 PM	Agree for sure on outside world. Even w Rupert to make point?	Elizabeth Holmes	Sunny Balwani [REDACTED]	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_046018	iMessage	10/16/2015 5:33:29 PM	If u feel strongly about murder. But not personal life.	Sunny Balwani [REDACTED]	Elizabeth Holmes	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_046020	iMessage	10/16/2015 5:35:55 PM	I think it is important to send this email but doesn't help with public beating. All our partners are bailing one at a time and same with investors.	Sunny Balwani [REDACTED]	Elizabeth Holmes	[REDACTED]	

Exhibit 50

Record	Type	Message Sent Date/Time	Message	Sender / Author	Recipient(s)	ChatID	Attachments
Holmes_MacBookPro_Skype_000249		6/22/2011 11:40:38 PM	on jody email i will mention that john talked to her assoicate today on that and not talk specifically about friday i think because scott is ccd. then we can have john follow up with jody/her office again tomorrow on friday.	eah2003	sunnybalwani	#sunnybalwani/Seah2003;9ab0a0600ab6beab	

Record	Type	Message Sent Date/Time	Message	Sender / Author	Recipient(s)	ChatID	Attachments
Holmes_MacBookPro_Skype_000265		6/22/2011 11:47:25 PM	We don need to tell her her team is not "extension" of our team as she is saying and therefore they can't talk about us because of NDA. That's a valid point she needs to know	sunnybalwani	eah2003	#sunnybalwani/Seah2003;9ab0a0600ab6beab	
Holmes_MacBookPro_Skype_000264		6/22/2011 11:47:47 PM	got them	eah2003	sunnybalwani	#sunnybalwani/Seah2003;9ab0a0600ab6beab	
Holmes_MacBookPro_Skype_000263		6/22/2011 11:47:51 PM	yes i know	eah2003	sunnybalwani	#sunnybalwani/Seah2003;9ab0a0600ab6beab	
Holmes_MacBookPro_Skype_000262		6/22/2011 11:47:55 PM	Ok	sunnybalwani	eah2003	#sunnybalwani/Seah2003;9ab0a0600ab6beab	
Holmes_MacBookPro_Skype_000261		6/22/2011 11:48:19 PM	john talked in detail abt the nda issue and he explained it very well to her direct report	eah2003	sunnybalwani	#sunnybalwani/Seah2003;9ab0a0600ab6beab	
Holmes_MacBookPro_Skype_000260		6/22/2011 11:48:38 PM	ill email you a draft email to her when i send it	eah2003	sunnybalwani	#sunnybalwani/Seah2003;9ab0a0600ab6beab	
Holmes_MacBookPro_Skype_000259		6/22/2011 11:48:56 PM		sys	sunnybalwani, eah2003	#sunnybalwani/Seah2003;9ab0a0600ab6beab	
Holmes_MacBookPro_Skype_000258		6/22/2011 11:49:08 PM	all i care about is getting friday cancelled	eah2003	sunnybalwani	#sunnybalwani/Seah2003;9ab0a0600ab6beab	
Holmes_MacBookPro_Skype_000257		6/22/2011 11:49:16 PM	so she doesnt make a mess then	eah2003	sunnybalwani	#sunnybalwani/Seah2003;9ab0a0600ab6beab	
Holmes_MacBookPro_Skype_000256		6/22/2011 11:49:26 PM	meant to write when i get it writeen	eah2003	sunnybalwani	#sunnybalwani/Seah2003;9ab0a0600ab6beab	
Holmes_MacBookPro_Skype_000254		6/22/2011 11:49:32 PM	not when i send it	eah2003	sunnybalwani	#sunnybalwani/Seah2003;9ab0a0600ab6beab	

Record	Type	Message Sent Date/Time	Message	Sender / Author	Recipient(s)	ChatID	Attachments
Holmes_MacBookPro_Skype_00386		6/23/2011 12:23:57 AM	Had bulkhead but they moved all the front rows to back of plane for weight and balance	eah2003	sunnybalwani	#sunnybalwani/\$eah2003;9ab0a0600ab6beab	
Holmes_MacBookPro_Skype_00385		6/23/2011 12:24:06 AM	So stuck in back now	eah2003	sunnybalwani	#sunnybalwani/\$eah2003;9ab0a0600ab6beab	
Holmes_MacBookPro_Skype_00384		6/23/2011 12:24:17 AM	That sucks	sunnybalwani	eah2003	#sunnybalwani/\$eah2003;9ab0a0600ab6beab	
Holmes_MacBookPro_Skype_00383		6/23/2011 12:24:25 AM	Fucking morons	sunnybalwani	eah2003	#sunnybalwani/\$eah2003;9ab0a0600ab6beab	
Holmes_MacBookPro_Skype_00382		6/23/2011 12:24:30 AM	I know	eah2003	sunnybalwani	#sunnybalwani/\$eah2003;9ab0a0600ab6beab	
Holmes_MacBookPro_Skype_00381		6/23/2011 12:24:39 AM	Us airways	eah2003	sunnybalwani	#sunnybalwani/\$eah2003;9ab0a0600ab6beab	
Holmes_MacBookPro_Skype_00380		6/23/2011 12:24:55 AM	We will get a plane for these short journeys after C2	sunnybalwani	eah2003	#sunnybalwani/\$eah2003;9ab0a0600ab6beab	
Holmes_MacBookPro_Skype_00379		6/23/2011 12:25:19 AM	Yes. It took forever to get from dc to pit.	eah2003	sunnybalwani	#sunnybalwani/\$eah2003;9ab0a0600ab6beab	
Holmes_MacBookPro_Skype_00378		6/23/2011 12:25:23 AM	I will sign up Berbers and won't expense until after launch	sunnybalwani	eah2003	#sunnybalwani/\$eah2003;9ab0a0600ab6beab	
Holmes_MacBookPro_Skype_00377		6/23/2011 12:25:37 AM	Berbers?	eah2003	sunnybalwani	#sunnybalwani/\$eah2003;9ab0a0600ab6beab	
Holmes_MacBookPro_Skype_00376		6/23/2011 12:25:55 AM	I meant netjets	sunnybalwani	eah2003	#sunnybalwani/\$eah2003;9ab0a0600ab6beab	
Holmes_MacBookPro_Skype_00375		6/23/2011 12:26:11 AM	Yes	eah2003	sunnybalwani	#sunnybalwani/\$eah2003;9ab0a0600ab6beab	

Record	Type	Message Sent Date/Time	Message	Sender / Author	Recipient(s)	ChatID	Attachments
Holmes_MacBookPro_Skype_000111		12/10/2011 3:07:45 AM	Women above 40, very rare to find anyone who is not a total disaster. World is a tuff place for women. There are so few men who can keep women vibrant, happy, full of life. Everyone ends up in relationships of compromise and then ends up fearful and messed up.	sunnybalwani	eah2003	#eah2003/\$sunnybalwani;9f24a76788be72ce	
Holmes_MacBookAir_Skype_00061		5/6/2012 8:46:47 PM	love you. lets put every ounce of energy in focusing on breaking even and getting to \$15M revenue per month in October and every month ater that - minimum \$15M	sunnybalwani	eah2003	#eah2003/\$sunnybalwani;362b5d295bb58d98	
Holmes_MacBookAir_Skype_00060		5/6/2012 8:46:54 PM	tony just came in also.	sunnybalwani	eah2003	#eah2003/\$sunnybalwani;362b5d295bb58d98	
Holmes_MacBookAir_Skype_00059		5/6/2012 8:47:27 PM	we are going to put more than every ounce of energy plus the divinity	eah2003	sunnybalwani	#eah2003/\$sunnybalwani;362b5d295bb58d98	
Holmes_MacBookAir_Skype_00058		5/6/2012 8:47:32 PM	so importatn u are there	eah2003	sunnybalwani	#eah2003/\$sunnybalwani;362b5d295bb58d98	

Record	Type	Message Sent Date/Time	Message	Sender / Author	Recipient(s)	ChatID	Attachments
Holmes_MacBookAir_Skype_000054		5/6/2012 8:47:53 PM	I just want to move in into the office.	sunnybalwani	eah2003	#eah2003/\$sunnybalwani;362b5d295bb58d98	
Holmes_MacBookAir_Skype_000053		5/6/2012 8:48:11 PM	seriously we should	eah2003	sunnybalwani	#eah2003/\$sunnybalwani;362b5d295bb58d98	
Holmes_MacBookAir_Skype_000073		5/6/2012 9:16:42 PM	what is your current estimate of when we'll have in hospitals/pediatric hospitals and or in NC, MA, PA etc	eah2003	sunnybalwani	#eah2003/\$sunnybalwani;362b5d295bb58d98	
Holmes_MacBookAir_Skype_000072		5/6/2012 9:16:51 PM	once our monos and R&D minilabs are done, we can also take out some touch screens from current Edisons and retrieve those machines if we dont use them	sunnybalwani	eah2003	#eah2003/\$sunnybalwani;362b5d295bb58d98	
Holmes_MacBookAir_Skype_000071		5/6/2012 9:17:49 PM	whatever we have in hospitals etc, 8.4" should be sufficient. we will have users use our .MD portal to interface with the system from a PC for now. building software for device will take more resources which we wont be able to devote until Q4 at the soonest.	sunnybalwani	eah2003	#eah2003/\$sunnybalwani;362b5d295bb58d98	
Holmes_MacBookAir_Skype_000098		5/6/2012 9:20:17 PM	i think in May we should focus on perfecting 13 monos and 2-3 minilabs, building SOPs, setup etc and learn and relearn the assembly, make sure blades work PERFECTLY, boards are tested out thoroughly so that once we assemble devices, we never disassemble them to change a board or part. as we build 200 blades, trying to make changes will become extremely expensive and time consuming and will slow us down.	sunnybalwani	eah2003	#eah2003/\$sunnybalwani;362b5d295bb58d98	
Holmes_MacBookAir_Skype_000097		5/6/2012 9:20:35 PM	so, my internal goals for May are 20 Monos and 5 minilabs for R&D only.	sunnybalwani	eah2003	#eah2003/\$sunnybalwani;362b5d295bb58d98	

Record	Type	Message Sent Date/Time	Message	Sender / Author	Recipient(s)	ChatID	Attachments
Holmes_MacBookAir_Skype_000096		5/6/2012 9:21:24 PM	For JUNE, I think it will be 10 R&D minilabs, which we can build with existing assembly resources in 1601. dont even need to move these to newark until we have solid quality data and have everyone under 1 roof for a month.	sunnybalwani	eah2003	#eah2003/\$sunnybalwani;362b5d295bb58d98	
Holmes_MacBookAir_Skype_000094		5/6/2012 9:21:45 PM	I meant in June 10 GMP Minilabs.	sunnybalwani	eah2003	#eah2003/\$sunnybalwani;362b5d295bb58d98	
Holmes_MacBookAir_Skype_000095		5/6/2012 9:21:48 PM	starting gmp in july then?	eah2003	sunnybalwani	#eah2003/\$sunnybalwani;362b5d295bb58d98	
Holmes_MacBookAir_Skype_000093		5/6/2012 9:21:52 PM	CORRECTION.	sunnybalwani	eah2003	#eah2003/\$sunnybalwani;362b5d295bb58d98	
Holmes_MacBookAir_Skype_000092		5/6/2012 9:21:58 PM	yeah	eah2003	sunnybalwani	#eah2003/\$sunnybalwani;362b5d295bb58d98	
Holmes_MacBookAir_Skype_000091		5/6/2012 9:22:17 PM	start GMP towards end of June once we know for sure the blades are solid, the boards are solid.	sunnybalwani	eah2003	#eah2003/\$sunnybalwani;362b5d295bb58d98	
Holmes_MacBookAir_Skype_000090		5/6/2012 9:22:42 PM	by end I mean after 15th. but tell the team to beat and pund the machines from now through June 15th - without saying it explicitly	sunnybalwani	eah2003	#eah2003/\$sunnybalwani;362b5d295bb58d98	
Holmes_MacBookAir_Skype_000089		5/6/2012 9:23:16 PM	and write few protocols after V0 whose intent is to stress test the machine more than run protocols useful for clinical purposes.	sunnybalwani	eah2003	#eah2003/\$sunnybalwani;362b5d295bb58d98	
Holmes_MacBookAir_Skype_000088		5/6/2012 9:23:39 PM	it probably wont be until July 1 that we hit full force GMP production of Minilabs.	sunnybalwani	eah2003	#eah2003/\$sunnybalwani;362b5d295bb58d98	
Holmes_MacBookAir_Skype_000087		5/6/2012 9:23:59 PM	but, once this work is in place, we will be producing machines with higher confidence.	sunnybalwani	eah2003	#eah2003/\$sunnybalwani;362b5d295bb58d98	
Holmes_MacBookAir_Skype_000086		5/6/2012 9:24:02 PM	how many assemblers do you target for then?	eah2003	sunnybalwani	#eah2003/\$sunnybalwani;362b5d295bb58d98	
Holmes_MacBookAir_Skype_000085		5/6/2012 9:24:52 PM	between now and June 15, add few more traditional assemblers - all at 1601 - to build 30 monos and 8-10 R&D minilabs. a total of 20 assemblers and assoc. engineers shoulw be sufficient.	sunnybalwani	eah2003	#eah2003/\$sunnybalwani;362b5d295bb58d98	
Holmes_MacBookAir_Skype_000118		5/6/2012 9:25:26 PM	we can then ramp in June to add more assemblers once SOPs are in place AND once we have high confidence in the ML parts, blades, assembly etc.	sunnybalwani	eah2003	#eah2003/\$sunnybalwani;362b5d295bb58d98	
Holmes_MacBookAir_Skype_000117		5/6/2012 9:25:56 PM	we killed the 5-bay minilabs to make 6-bay ones so we dont have enough blades for 10 r&d minilabs - we have 8 though	eah2003	sunnybalwani	#eah2003/\$sunnybalwani;362b5d295bb58d98	
Holmes_MacBookAir_Skype_000116		5/6/2012 9:26:12 PM	i think	eah2003	sunnybalwani	#eah2003/\$sunnybalwani;362b5d295bb58d98	

Record	Type	Message Sent Date/Time	Message	Sender / Author	Recipient(s)	ChatID	Attachments
Holmes_MacBookAir_Skype_00129		5/9/2012 12:15:06 AM	missing you. this business can not be built by either you or I alone, thats why the universe brought us together (among other billion reasons). no on but you and I can build this business	sunnybalwani	eah2003	#sunnybalwani/\$eah2003;e6ad1d6bb6ed5ce2	
Holmes_MacBookAir_Skype_00128		5/9/2012 12:15:20 AM	together	sunnybalwani	eah2003	#sunnybalwani/\$eah2003;e6ad1d6bb6ed5ce2	
Holmes_MacBookAir_Skype_00127		5/9/2012 12:15:23 AM	I know	eah2003	sunnybalwani	#sunnybalwani/\$eah2003;e6ad1d6bb6ed5ce2	
Holmes_MacBookAir_Skype_00126		5/9/2012 12:15:36 AM	We have to work together on the rev piece	eah2003	sunnybalwani	#sunnybalwani/\$eah2003;e6ad1d6bb6ed5ce2	
Holmes_MacBookAir_Skype_00125		5/9/2012 12:15:43 AM	without, seems like half my energy is gone and the building is an empty shell	sunnybalwani	eah2003	#sunnybalwani/\$eah2003;e6ad1d6bb6ed5ce2	
Holmes_MacBookAir_Skype_00124		5/9/2012 12:15:49 AM	without u.	sunnybalwani	eah2003	#sunnybalwani/\$eah2003;e6ad1d6bb6ed5ce2	
Holmes_MacBookAir_Skype_00123		5/9/2012 12:15:55 AM	<ss type="smile">:</ss>	eah2003	sunnybalwani	#sunnybalwani/\$eah2003;e6ad1d6bb6ed5ce2	
Holmes_MacBookAir_Skype_00122		5/9/2012 12:16:07 AM	I know the feeling	eah2003	sunnybalwani	#sunnybalwani/\$eah2003;e6ad1d6bb6ed5ce2	
Holmes_MacBookAir_Skype_00121		5/9/2012 12:16:29 AM	you are the company. we need revenue + few senior level managers - experienced. even if they only work 11 hours X 5.	sunnybalwani	eah2003	#sunnybalwani/\$eah2003;e6ad1d6bb6ed5ce2	

Record	Type	Message Sent Date/Time	Message	Sender / Author	Recipient(s)	ChatID	Attachments
Holmes_MacBookAir_Skype_00179		5/9/2012 12:55:23 AM	arne called just now. freaking out becuse Diana caught an error by Hoai (and Arne) and she brought a hunter lab confidential SOP to him to tell him why she was right. he told her to never bring any confidential material to the building and was telling me he made a mistake in keeping her.	sunnybalwani	eah2003	#sunnybalwani/Seah2003;e6ad1d6bb6ed5ce2	
Holmes_MacBookAir_Skype_00178		5/9/2012 12:55:37 AM	however, the issue she brought up was a serious one.	sunnybalwani	eah2003	#sunnybalwani/Seah2003;e6ad1d6bb6ed5ce2	
Holmes_MacBookAir_Skype_00177		5/9/2012 12:56:13 AM	apparantly, we have to calibrate hte machines atleast once every siz months and our friends forgot and today was deadline and diana caught it and sacred Arne.	sunnybalwani	eah2003	#sunnybalwani/Seah2003;e6ad1d6bb6ed5ce2	
Holmes_MacBookAir_Skype_00176		5/9/2012 12:56:38 AM	he then called spencer and jerry who told him he is fine as long he is done in couple of weeks	sunnybalwani	eah2003	#sunnybalwani/Seah2003;e6ad1d6bb6ed5ce2	
Holmes_MacBookAir_Skype_00175		5/9/2012 12:56:58 AM	mismanagement in yet another team. we have got to fix this.	sunnybalwani	eah2003	#sunnybalwani/Seah2003;e6ad1d6bb6ed5ce2	
Holmes_MacBookAir_Skype_00174		5/9/2012 12:57:30 AM	I know	eah2003	sunnybalwani	#sunnybalwani/Seah2003;e6ad1d6bb6ed5ce2	
Holmes_MacBookAir_Skype_00173		5/9/2012 12:57:46 AM	Barry should be prioritizing the lab director position	eah2003	sunnybalwani	#sunnybalwani/Seah2003;e6ad1d6bb6ed5ce2	
Holmes_MacBookAir_Skype_00172		5/9/2012 12:57:54 AM	Hoai made an error in informing Arne that calibration was not needed and turns out he was wrong and Diana brought CIAA regs to tell arne why they were wrong.	sunnybalwani	eah2003	#sunnybalwani/Seah2003;e6ad1d6bb6ed5ce2	

Record	Type	Message Sent Date/Time	Message	Sender / Author	Recipient(s)	ChatID	Attachments
Holmes_MacBookAir_Skype_00196		5/9/2012 1:06:27 AM	jian sent me an email I will forward to you. basically saying Loren and Medei have created a total code mess	sunnybalwani	eah2003	#sunnybalwani/\$eah2003;e6ad1d6bb6ed5ce2	
Holmes_MacBookAir_Skype_00195		5/9/2012 1:06:40 AM	I am dealing with that.	sunnybalwani	eah2003	#sunnybalwani/\$eah2003;e6ad1d6bb6ed5ce2	
Holmes_MacBookAir_Skype_00194		5/9/2012 1:12:29 AM	Just read it	eah2003	sunnybalwani	#sunnybalwani/\$eah2003;e6ad1d6bb6ed5ce2	
Holmes_MacBookAir_Skype_00193		5/9/2012 1:13:17 AM	Interesting he wants to be transferred out of the most important team	eah2003	sunnybalwani	#sunnybalwani/\$eah2003;e6ad1d6bb6ed5ce2	
Holmes_MacBookAir_Skype_00192		5/9/2012 1:13:39 AM	i need about a month of total free time to take over device completely and move it 100% to .NET. thats the right thing. I can involve shekar, sekhar, Emil, Michael, the new Indian girl starting next month and we will be done in a month.	sunnybalwani	eah2003	#sunnybalwani/\$eah2003;e6ad1d6bb6ed5ce2	
Holmes_MacBookAir_Skype_00191		5/9/2012 1:14:45 AM	lore, medei, dei - all these guys wont get anything done for us and will only keep spinning wheels and we will just keep hoping.	sunnybalwani	eah2003	#sunnybalwani/\$eah2003;e6ad1d6bb6ed5ce2	
Holmes_MacBookAir_Skype_00190		5/9/2012 1:15:03 AM	even Hiu and Jian want to move away and do .NET instead of current code and nfastructure	sunnybalwani	eah2003	#sunnybalwani/\$eah2003;e6ad1d6bb6ed5ce2	
Holmes_MacBookAir_Skype_00189		5/9/2012 1:16:54 AM	I am exhausted trying to encourage Medei and Loren to get the job done. we wont have production quality code with these guys. Hiu and Jian can wrie low loevel C/java code for device. we will be done in a month with this.	sunnybalwani	eah2003	#sunnybalwani/\$eah2003;e6ad1d6bb6ed5ce2	
Holmes_MacBookAir_Skype_00188		5/9/2012 1:16:55 AM	Amazing	eah2003	sunnybalwani	#sunnybalwani/\$eah2003;e6ad1d6bb6ed5ce2	
Holmes_MacBookAir_Skype_00187		5/9/2012 1:17:08 AM	My job is to help you spend the time on that	eah2003	sunnybalwani	#sunnybalwani/\$eah2003;e6ad1d6bb6ed5ce2	
Holmes_MacBookAir_Skype_00186		5/9/2012 1:17:23 AM	because that team and all the work they have done for last 3 years is just horrible.	sunnybalwani	eah2003	#sunnybalwani/\$eah2003;e6ad1d6bb6ed5ce2	
Holmes_MacBookAir_Skype_00218		5/9/2012 1:17:45 AM	C is where we ultimately want to be anyway in the right places	eah2003	sunnybalwani	#sunnybalwani/\$eah2003;e6ad1d6bb6ed5ce2	
Holmes_MacBookAir_Skype_00217		5/9/2012 1:18:35 AM	I will give the ok on lab benches now unless u have further comment	eah2003	sunnybalwani	#sunnybalwani/\$eah2003;e6ad1d6bb6ed5ce2	
Holmes_MacBookAir_Skype_00216		5/9/2012 1:18:42 AM	everything we are doing is very simple except for protocol generation. protocol execution is where I should be working on as thats the code in the device.	sunnybalwani	eah2003	#sunnybalwani/\$eah2003;e6ad1d6bb6ed5ce2	

Record	Type	Message Sent Date/Time	Message	Sender / Author	Recipient(s)	ChatID	Attachments
Holmes_MacBookAir_Skype_000205		5/9/2012 1:51:34 AM	the QD upgrade and system setup quote is \$80K	sunnybalwani	eah2003	#sunnybalwani/\$eah2003;e6ad1d6bb6ed5ce2	
Holmes_MacBookAir_Skype_000204		5/9/2012 1:51:38 AM	QAD	sunnybalwani	eah2003	#sunnybalwani/\$eah2003;e6ad1d6bb6ed5ce2	
Holmes_MacBookAir_Skype_000203		5/9/2012 1:52:22 AM	we will need a solid ERP system in place for GMP production and this is the fastest we will be. Oracle or SAP will take us to september october	sunnybalwani	eah2003	#sunnybalwani/\$eah2003;e6ad1d6bb6ed5ce2	
Holmes_MacBookAir_Skype_000202		5/9/2012 1:52:26 AM	and cost a lot lot more	sunnybalwani	eah2003	#sunnybalwani/\$eah2003;e6ad1d6bb6ed5ce2	
Holmes_MacBookAir_Skype_000201		5/9/2012 1:52:59 AM	this 80K will be basically mostly throwaway when we move to Oracle later in teh year once we get revenue flowing in	sunnybalwani	eah2003	#sunnybalwani/\$eah2003;e6ad1d6bb6ed5ce2	
Holmes_MacBookAir_Skype_000237		5/9/2012 1:53:31 AM	we cant make a multi year \$2M commitment to oracle until we are cash flow positive or at least break even	sunnybalwani	eah2003	#sunnybalwani/\$eah2003;e6ad1d6bb6ed5ce2	
Holmes_MacBookAir_Skype_000236		5/9/2012 1:54:49 AM	agree	eah2003	sunnybalwani	#sunnybalwani/\$eah2003;e6ad1d6bb6ed5ce2	
Holmes_MacBookAir_Skype_000235		5/9/2012 1:55:10 AM	how long would it take if we moved forward with one of them full speed now anyway	eah2003	sunnybalwani	#sunnybalwani/\$eah2003;e6ad1d6bb6ed5ce2	
Holmes_MacBookAir_Skype_000234		5/9/2012 1:55:48 AM	3-4 months. no short cut to that. and it costs minimum \$1m	sunnybalwani	eah2003	#sunnybalwani/\$eah2003;e6ad1d6bb6ed5ce2	
Holmes_MacBookAir_Skype_000233		5/9/2012 1:56:01 AM	then lets go forth with wad	eah2003	sunnybalwani	#sunnybalwani/\$eah2003;e6ad1d6bb6ed5ce2	
Holmes_MacBookAir_Skype_000232		5/9/2012 1:56:04 AM	q	eah2003	sunnybalwani	#sunnybalwani/\$eah2003;e6ad1d6bb6ed5ce2	
Holmes_MacBookAir_Skype_000231		5/9/2012 1:56:10 AM	can we negotiate any more	eah2003	sunnybalwani	#sunnybalwani/\$eah2003;e6ad1d6bb6ed5ce2	
Holmes_MacBookAir_Skype_000230		5/9/2012 1:56:34 AM	I know. we will negotiate as much as we can. we can also try to hire a consultant on site for 1 month	sunnybalwani	eah2003	#sunnybalwani/\$eah2003;e6ad1d6bb6ed5ce2	
Holmes_MacBookAir_Skype_000229		5/9/2012 1:56:43 AM	independent of qad who can setup everything in first month	sunnybalwani	eah2003	#sunnybalwani/\$eah2003;e6ad1d6bb6ed5ce2	
Holmes_MacBookAir_Skype_000228		5/9/2012 1:57:00 AM	we will use it for devices, cartridges and also assay production	sunnybalwani	eah2003	#sunnybalwani/\$eah2003;e6ad1d6bb6ed5ce2	
Holmes_MacBookAir_Skype_000227		5/9/2012 1:57:06 AM	agree	eah2003	sunnybalwani	#sunnybalwani/\$eah2003;e6ad1d6bb6ed5ce2	
Holmes_MacBookAir_Skype_000226		5/9/2012 1:57:14 AM	QAD does a lot of life sceincs companies as you	sunnybalwani	eah2003	#sunnybalwani/\$eah2003;e6ad1d6bb6ed5ce2	
Holmes_MacBookAir_Skype_000225		5/9/2012 1:57:17 AM	it will put structure right now which is needed	eah2003	sunnybalwani	#sunnybalwani/\$eah2003;e6ad1d6bb6ed5ce2	
Holmes_MacBookAir_Skype_000223		5/9/2012 1:57:20 AM	yes	sunnybalwani	eah2003	#sunnybalwani/\$eah2003;e6ad1d6bb6ed5ce2	
Holmes_MacBookAir_Skype_000224		5/9/2012 1:57:20 AM	i know	eah2003	sunnybalwani	#sunnybalwani/\$eah2003;e6ad1d6bb6ed5ce2	
Holmes_MacBookAir_Skype_000222		5/9/2012 1:57:25 AM	and worth it	eah2003	sunnybalwani	#sunnybalwani/\$eah2003;e6ad1d6bb6ed5ce2	
Holmes_MacBookAir_Skype_000221		5/9/2012 2:01:11 AM	just approved the benches for 81K per our email conversation	sunnybalwani	eah2003	#sunnybalwani/\$eah2003;e6ad1d6bb6ed5ce2	
Holmes_MacBookAir_Skype_000220		5/9/2012 2:01:20 AM	k	eah2003	sunnybalwani	#sunnybalwani/\$eah2003;e6ad1d6bb6ed5ce2	
Holmes_MacBookAir_Skype_000219		5/9/2012 2:01:36 AM	can we move benches over from EMC?	eah2003	sunnybalwani	#sunnybalwani/\$eah2003;e6ad1d6bb6ed5ce2	

Record	Type	Message Sent Date/Time	Message	Sender / Author	Recipient(s)	ChatID	Attachments
Holmes_MacBookAir_Skype_00001		4/20/2013 11:07:10 PM	manifest the \$150M we spoke about. I am going to focus on the changes to 2 contracts we talked about to get additional \$ from banks.	sunnybalwani	eah2003	#sunnybalwani/\$eah2003;fce8c3b051789f3b	
Holmes_MacBookAir_Skype_00002		4/20/2013 11:07:49 PM	25+25+50+50 + bank	sunnybalwani	eah2003	#sunnybalwani/\$eah2003;fce8c3b051789f3b	
Holmes_MacBookAir_Skype_00003		4/20/2013 11:08:01 PM	exactly. all of that is our game. the one for swy we can do through the notes to bob	eah2003	sunnybalwani	#sunnybalwani/\$eah2003;fce8c3b051789f3b	
Holmes_MacBookAir_Skype_00005		4/20/2013 11:08:27 PM	i dont want to do any more calls with NC and MA and Paul and co. really takes a lot out of me	sunnybalwani	eah2003	#sunnybalwani/\$eah2003;fce8c3b051789f3b	
Holmes_MacBookAir_Skype_00004		4/20/2013 11:09:00 PM	Yes	sunnybalwani	eah2003	#sunnybalwani/\$eah2003;fce8c3b051789f3b	
Holmes_MacBookAir_Skype_00006		4/20/2013 11:10:01 PM	i agree. lets put a plan in place so you are not on any of these.	eah2003	sunnybalwani	#sunnybalwani/\$eah2003;fce8c3b051789f3b	

Record	Type	Message Sent Date/Time	Message	Sender / Author	Recipient(s)	ChatID	Attachments
Holmes_MacBookAir_Skype_00007		4/20/2013 11:11:05 PM	no. I can do these. I dont want thereanos on any of these. we need to get them out of our lives	sunnybalwani	eah2003	#sunnybalwani/\$eah2003;fce8c3b051789f3b	
Holmes_MacBookAir_Skype_00008		4/20/2013 11:11:47 PM	very very strongly agree with that as you know - i want all the toxicity out of our company	eah2003	sunnybalwani	#sunnybalwani/\$eah2003;fce8c3b051789f3b	
Holmes_MacBookAir_Skype_00009		4/20/2013 11:12:01 PM	I just dont want anyone from our company dealing with them. get them the money. if you see our hospital model, we will mint money there once we get our device perfected	sunnybalwani	eah2003	#sunnybalwani/\$eah2003;fce8c3b051789f3b	
Holmes_MacBookAir_Skype_00010		4/20/2013 11:12:43 PM	i know. amongst other reasons, thats why the nC comments to you this week were ridiculous re: speed of saving \$\$	eah2003	sunnybalwani	#sunnybalwani/\$eah2003;fce8c3b051789f3b	
Holmes_MacBookAir_Skype_00011		4/20/2013 11:12:49 PM	not that it matters given our plans	eah2003	sunnybalwani	#sunnybalwani/\$eah2003;fce8c3b051789f3b	
Holmes_MacBookAir_Skype_00012		4/20/2013 11:15:11 PM	the model I sent you shows we can make \$20M in 3-6 months from just 15 sites	sunnybalwani	eah2003	#sunnybalwani/\$eah2003;fce8c3b051789f3b	
Holmes_MacBookAir_Skype_00013		4/20/2013 11:15:31 PM	i know. and that model is conservative	eah2003	sunnybalwani	#sunnybalwani/\$eah2003;fce8c3b051789f3b	
Holmes_MacBookAir_Skype_00014		4/20/2013 11:16:16 PM	this is why, we can work with hospitals directly and charge them \$1m/site of prepurchase as these people willmake millions per month from our technology	sunnybalwani	eah2003	#sunnybalwani/\$eah2003;fce8c3b051789f3b	

Record	Type	Message Sent Date/Time	Message	Sender / Author	Recipient(s)	ChatID	Attachments
Holmes_iPhone_iMessage-MMS-SMS_006088	iMessage	9/7/2013 5:33:52 PM	Some amazing emails to info@theranos.com this morning. While most are asking for employment or investment, we already have people writing, asking for nothing, wanting to share their stories of pain and how excited they are to read about theranos and how we can help their lives...and just saying thank you. It's incredible	Christian Holmes (+ [REDACTED])	Elizabeth Holmes, Sunny Balwani (+ [REDACTED])	chat764060605696723644	
Holmes_iPhone_iMessage-MMS-SMS_006089	iMessage	9/7/2013 5:35:58 PM	Awesome	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes, Christian Holmes (+ [REDACTED])	chat764060605696723644	
Holmes_iPhone_iMessage-MMS-SMS_006097	iMessage	9/7/2013 6:16:00 PM	Can't wait to read	Elizabeth Holmes	Christian Holmes (+ [REDACTED]) Sunny	chat764060605696723644	

Record	Type	Message Sent Date/Time	Message	Sender / Author	Recipient(s)	ChatID	Attachments
Holmes_iPhone_iMessage-MMS-SMS_007317	iMessage	11/20/2013 4:54:24 AM	Btw. When we do the patch, chem8 or chem14 is the most important and first thing to monitor	Sunny Balwani [REDACTED]	Elizabeth Holmes	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_007320	iMessage	11/20/2013 5:32:48 AM	Moms CO2 is high. Even in ICU with all the fancy machines and 10 doctors and nurses, chem14 is all that matters.	Sunny Balwani [REDACTED]	Elizabeth Holmes	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_007329	iMessage	11/20/2013 5:55:39 AM	Doc wants to keep her for 2 more days at hospital before per her go home	Sunny Balwani [REDACTED]	Elizabeth Holmes	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_007335	iMessage	11/20/2013 9:06:08 AM	I know. Really want to be home so bad.	Sunny Balwani [REDACTED]	Elizabeth Holmes	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_007341	iMessage	11/20/2013 10:12:16 AM	We need to get business in control.	Sunny Balwani [REDACTED]	Elizabeth Holmes	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_007344	iMessage	11/20/2013 10:14:24 AM	Pissing me off we don't have anyone managing PSC, ctn production, cart production, elisa assays, TSH. .	Sunny Balwani [REDACTED]	Elizabeth Holmes	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_007349	iMessage	11/20/2013 10:16:32 AM	I agree.	Sunny Balwani [REDACTED]	Elizabeth Holmes	[REDACTED]	

Record	Type	Message Sent Date/Time	Message	Sender / Author	Recipient(s)	ChatID	Attachments
Holmes_iPhone_iMessage-MMS-SMS_007347	iMessage	11/20/2013 10:16:50 AM	I know	Elizabeth Holmes	Sunny Balwani ([REDACTED])	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_007345	iMessage	11/20/2013 10:17:01 AM	Recruiting	Elizabeth Holmes	Sunny Balwani ([REDACTED])	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_007348	iMessage	11/20/2013 10:17:36 AM	And better management	Elizabeth Holmes	Sunny Balwani ([REDACTED])	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_007346	iMessage	11/20/2013 10:19:10 AM	Full time job	Elizabeth Holmes	Sunny Balwani ([REDACTED])	[REDACTED]	
[REDACTED]							
Holmes_iPhone_iMessage-MMS-SMS_007371	iMessage	11/20/2013 10:31:30 AM	Thinking about whether useful to give Surabh documents before he comes	Elizabeth Holmes	Sunny Balwani ([REDACTED])	[REDACTED]	
[REDACTED]							

Record	Type	Message Sent Date/Time	Message	Sender / Author	Recipient(s)	ChatID	Attachments
Holmes_iPhone_iMessage-MMS-SMS_007378	iMessage	11/20/2013 2:51:57 PM	Let me know if you would give Surabh USB key tomorrow or email now	Elizabeth Holmes	Sunny Balwani ([REDACTED])	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_007377	iMessage	11/20/2013 2:56:00 PM	Ok	Sunny Balwani ([REDACTED])	Elizabeth Holmes	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_007379	iMessage	11/20/2013 2:57:16 PM	?	Elizabeth Holmes	Sunny Balwani ([REDACTED])	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_007380	iMessage	11/20/2013 2:58:12 PM	Let me know if you would give Surabh USB key tomorrow or email now	Sunny Balwani ([REDACTED])	Elizabeth Holmes	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_007381	iMessage	11/20/2013 2:58:24 PM	USB key?	Elizabeth Holmes	Sunny Balwani ([REDACTED])	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_007384	iMessage	11/20/2013 2:58:40 PM	Either way doesn't matter	Sunny Balwani ([REDACTED])	Elizabeth Holmes	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_007383	iMessage	11/20/2013 3:05:19 PM	Ok	Elizabeth Holmes	Sunny Balwani ([REDACTED])	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_007391	iMessage	11/20/2013 3:38:04 PM	Am planning on including all we sent dst, including the Pfizer report. Let me know if u disagree.	Elizabeth Holmes	Sunny Balwani ([REDACTED])	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_007394	iMessage	11/20/2013 3:40:52 PM	Also the hospital list	Elizabeth Holmes	Sunny Balwani ([REDACTED])	[REDACTED]	

Record	Type	Message Sent Date/Time	Message	Sender / Author	Recipient(s)	ChatID	Attachments
Holmes_iPhone_iMessage-MMS-SMS_007432	iMessage	11/21/2013 4:54:57 AM	About to send files to Surabh btw - assume you didn't have comments on that little text series ...	Elizabeth Holmes	Sunny Balwani [REDACTED]	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_007433	iMessage	11/21/2013 5:07:00 AM	Correct	Sunny Balwani [REDACTED]	Elizabeth Holmes	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_007436	iMessage	11/21/2013 5:35:58 AM	U should make urself comfortable with financial models alternatively, u can cover everything else and I can meet with him on Tuesday and answer any questions.	Sunny Balwani [REDACTED]	Elizabeth Holmes	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_007437	iMessage	11/21/2013 5:37:20 AM	Are you coming home Tuesday?	Elizabeth Holmes	Sunny Balwani [REDACTED]	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_007440	iMessage	11/21/2013 5:39:39 AM	I'll get myself comfortable. Let me know what file to use.	Elizabeth Holmes	Sunny Balwani [REDACTED]	[REDACTED]	

Record	Type	Message Sent Date/Time	Message	Sender / Author	Recipient(s)	ChatID	Attachments
Holmes_iPhone_iMessage-MMS-SMS_007491	iMessage	11/22/2013 5:15:44 AM	I wd be ok with projections but not financials	Sunny Balwani (██████████)	Elizabeth Holmes (██████████)	██████████	
Holmes_iPhone_iMessage-MMS-SMS_007490	iMessage	11/22/2013 5:16:03 AM	What are your thoughts on sending financials to DFJ even though we've never sent them as an existing investor / on sending other content to them @ this stage	Elizabeth Holmes	Sunny Balwani (██████████)	██████████	
Holmes_iPhone_iMessage-MMS-SMS_007488	iMessage	11/22/2013 5:17:38 AM	Projects include bs and 2013 numbers. I guess it is ok.	Elizabeth Holmes	Sunny Balwani (██████████)	██████████	
Holmes_iPhone_iMessage-MMS-SMS_007492	iMessage	11/22/2013 5:18:04 AM	Saw you took the 10m tps out of sequoia 2013 projects	Elizabeth Holmes	Sunny Balwani (██████████)	██████████	
Holmes_iPhone_iMessage-MMS-SMS_007493	iMessage	11/22/2013 5:18:26 AM	(And therefore will be out of the DFJ projects)	Elizabeth Holmes	Sunny Balwani (██████████)	██████████	
Holmes_iPhone_iMessage-MMS-SMS_007496	iMessage	11/22/2013 5:20:00 AM	Yeah	Sunny Balwani (██████████)	Elizabeth Holmes	██████████	
Holmes_iPhone_iMessage-MMS-SMS_007495	iMessage	11/22/2013 5:22:45 AM	I guess if 25 is an issue 35 would be too ...	Elizabeth Holmes	Sunny Balwani (██████████)	██████████	
Holmes_iPhone_iMessage-MMS-SMS_007494	iMessage	11/22/2013 5:24:16 AM	Or look another way, if 25 is not good enuff than 35 won't be either.	Sunny Balwani (██████████)	Elizabeth Holmes	██████████	
Holmes_iPhone_iMessage-MMS-SMS_007497	iMessage	11/22/2013 5:38:04 AM	Exactly!	Elizabeth Holmes	Sunny Balwani (██████████)	██████████	

Record	Type	Message Sent Date/Time	Message	Sender / Author	Recipient(s)	ChatID	Attachments
Holmes_iPhone_iMessage-MMS-SMS_007583	iMessage	11/23/2013 7:04:32 AM	Don't like being in India. It reminds me of my weaknesses and I feel vulnerable. I also don't have any control over anything here and it reminds me of my limitations. All of that it together.....	Sunny Balwani [REDACTED]	Elizabeth Holmes [REDACTED]	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_007584	iMessage	11/23/2013 7:06:32 AM	I have always struggled here. It is like forces want me to leave.	Sunny Balwani [REDACTED]	Elizabeth Holmes [REDACTED]	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_007590	iMessage	11/23/2013 7:06:40 AM	I know. That's my center of roman empire. My Sparta.	Sunny Balwani [REDACTED]	Elizabeth Holmes [REDACTED]	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_007586	iMessage	11/23/2013 7:07:23 AM	It is not you or part of you. It never has been.	Elizabeth Holmes [REDACTED]	Sunny Balwani [REDACTED]	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_007585	iMessage	11/23/2013 7:07:36 AM	Silicon Valley is	Elizabeth Holmes [REDACTED]	Sunny Balwani [REDACTED]	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_007587	iMessage	11/23/2013 7:07:48 AM	And always has been	Elizabeth Holmes [REDACTED]	Sunny Balwani [REDACTED]	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_007588	iMessage	11/23/2013 7:08:20 AM	You should connect to that	Elizabeth Holmes [REDACTED]	Sunny Balwani [REDACTED]	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_007593	iMessage	11/23/2013 7:09:58 AM	You are not indian	Elizabeth Holmes [REDACTED]	Sunny Balwani [REDACTED]	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_007595	iMessage	11/23/2013 7:10:22 AM	Different soul	Elizabeth Holmes [REDACTED]	Sunny Balwani [REDACTED]	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_007596	iMessage	11/23/2013 7:11:02 AM	Not the real you there	Elizabeth Holmes [REDACTED]	Sunny Balwani [REDACTED]	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_007600	iMessage	11/23/2013 7:11:09 AM	You get lost	Elizabeth Holmes [REDACTED]	Sunny Balwani [REDACTED]	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_007599	iMessage	11/23/2013 7:11:49 AM	Because it tries to confuse you	Elizabeth Holmes [REDACTED]	Sunny Balwani [REDACTED]	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_007598	iMessage	11/23/2013 7:12:22 AM	You are in your infinite in your real country	Elizabeth Holmes [REDACTED]	Sunny Balwani [REDACTED]	[REDACTED] n	
Holmes_iPhone_iMessage-MMS-SMS_007597	iMessage	11/23/2013 7:12:30 AM	I know.	Sunny Balwani [REDACTED]	Elizabeth Holmes [REDACTED]	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_007601	iMessage	11/23/2013 7:13:16 AM	As American as they come	Elizabeth Holmes [REDACTED]	Sunny Balwani [REDACTED]	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_007604	iMessage	11/23/2013 7:13:44 AM	I like that :-} I am happy you know and feel that.	Sunny Balwani [REDACTED]	Elizabeth Holmes [REDACTED]	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_007603	iMessage	11/23/2013 7:13:54 AM	I don't fit anywhere else.	Sunny Balwani [REDACTED]	Elizabeth Holmes [REDACTED]	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_007602	iMessage	11/23/2013 7:14:24 AM	That is the reason you and this India thing have never made sense to me	Elizabeth Holmes [REDACTED]	Sunny Balwani [REDACTED]	[REDACTED]	

Record	Type	Message Sent Date/Time	Message	Sender / Author	Recipient(s)	ChatID	Attachments
Holmes_iPhone_iMessage-MMS-SMS_007605	iMessage	11/23/2013 7:15:07 AM	I fell in love with all the true American in you	Elizabeth Holmes	Sunny Balwani ([REDACTED])	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_007606	iMessage	11/23/2013 7:15:12 AM	That's nice. U should tell me more about it.	Sunny Balwani ([REDACTED])	Elizabeth Holmes	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_007607	iMessage	11/23/2013 7:15:49 AM	I would love tic	Elizabeth Holmes	Sunny Balwani ([REDACTED])	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_007610	iMessage	11/23/2013 7:15:52 AM	To	Elizabeth Holmes	Sunny Balwani ([REDACTED])	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_007608	iMessage	11/23/2013 7:16:31 AM	Then let's build the true American empire. A monopoly. Our obligation to USA.	Sunny Balwani ([REDACTED])	Elizabeth Holmes	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_007609	iMessage	11/23/2013 7:17:34 AM	That's what we're doing	Elizabeth Holmes	Sunny Balwani ([REDACTED])	[REDACTED]	

Record	Type	Message Sent Date/Time	Message	Sender / Author	Recipient(s)	ChatID	Attachments
Holmes_iPhone_iMessage-MMS-SMS_007935	iMessage	11/28/2013 2:03:44 AM	We are at \$15m as of today.	Sunny Balwani ([REDACTED])	Elizabeth Holmes ([REDACTED])	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_007936	iMessage	11/28/2013 2:03:44 AM	Free cash	Sunny Balwani ([REDACTED])	Elizabeth Holmes ([REDACTED])	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_007938	iMessage	11/28/2013 2:08:31 AM	I saw that.	Elizabeth Holmes ([REDACTED])	Sunny Balwani ([REDACTED])	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_007937	iMessage	11/28/2013 2:08:39 AM	Drop by to discuss when u can.	Elizabeth Holmes ([REDACTED])	Sunny Balwani ([REDACTED])	[REDACTED]	

Record	Type	Message Sent Date/Time	Message	Sender / Author	Recipient(s)	ChatID	Attachments
Holmes_iPhone_iMessage-MMS-SMS_008814	iMessage	12/21/2013 8:14:00 PM	Working on email for dick	Elizabeth Holmes	Sunny Balwani ([REDACTED])	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_008815	iMessage	12/21/2013 8:14:16 PM	What will dignitys questions for him likely be/what do we want him to say	Elizabeth Holmes	Sunny Balwani ([REDACTED])	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_008816	iMessage	12/21/2013 8:28:23 PM	They will probably ask abt financial stability and also ability to execute.	Sunny Balwani ([REDACTED])	Elizabeth Holmes	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_008817	iMessage	12/21/2013 8:28:48 PM	They also care about our mission to do good because they are a religious org. Make sure he talks about that.	Sunny Balwani ([REDACTED])	Elizabeth Holmes	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_008818	iMessage	12/21/2013 8:30:46 PM	Good	Elizabeth Holmes	Sunny Balwani ([REDACTED])	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_008819	iMessage	12/21/2013 8:30:56 PM	Early detection. Lower pricing for poor and uninsured and infectious disease that inflict poor in developing world. Make sure he understands that. I had talked with dignity at length abt TNAA tb and other disease and our obsession with \$2-10 price points.	Sunny Balwani ([REDACTED])	Elizabeth Holmes	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_008820	iMessage	12/21/2013 8:33:04 PM	They knew in detail about cepheid and they they were being subsidized by Gates and were still too expensive and we are unsubsidized and still cheap bcz of our intention.	Sunny Balwani ([REDACTED])	Elizabeth Holmes	[REDACTED]	

Record	Type	Message Sent Date/Time	Message	Sender / Author	Recipient(s)	ChatID	Attachments
Holmes_iPhone_iMessage-MMS-SMS_019294	iMessage	11/6/2014 5:33:24 PM	Do we have any fs sti right now	Elizabeth Holmes	Sunny Balwani (+[REDACTED])	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_019297	iMessage	11/6/2014 5:34:33 PM	Or fertility on fs	Elizabeth Holmes	Sunny Balwani (+[REDACTED])	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_019296	iMessage	11/6/2014 5:38:08 PM	No on STI. Couple fertility	Sunny Balwani (+[REDACTED])	Elizabeth Holmes	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_019295	iMessage	11/6/2014 5:38:17 PM	Ignore sti question	Elizabeth Holmes	Sunny Balwani (+[REDACTED])	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_019298	iMessage	11/6/2014 5:38:21 PM	Handled that	Elizabeth Holmes	Sunny Balwani (+[REDACTED])	[REDACTED]	

Record	Type	Message Sent Date/Time	Message	Sender / Author	Recipient(s)	ChatID	Attachments
Holmes_iPhone_iMessage-MMS-SMS_019855	iMessage	11/19/2014 4:56:32 AM	Need to focus on ops. Getting hurt in market.	sunnybalwani@	Elizabeth Holmes	sunnybalwani@	
Holmes_iPhone_iMessage-MMS-SMS_019856	iMessage	11/19/2014 4:56:32 AM	Customer service seems to be terrible. Everyone complaining.	sunnybalwani@	Elizabeth Holmes	sunnybalwani@	
Holmes_iPhone_iMessage-MMS-SMS_019858	iMessage	11/19/2014 4:58:07 AM	Yes	Elizabeth Holmes	sunnybalwani@	sunnybalwani@	
Holmes_iPhone_iMessage-MMS-SMS_019857	iMessage	11/19/2014 4:58:15 AM	We have to own this	Elizabeth Holmes	sunnybalwani@	sunnybalwani@	
Holmes_iPhone_iMessage-MMS-SMS_019859	iMessage	11/19/2014 4:58:40 AM	Lab, customer service, tat, all need director level people	sunnybalwani@	Elizabeth Holmes	sunnybalwani@	
Holmes_iPhone_iMessage-MMS-SMS_019862	iMessage	11/19/2014 4:58:40 AM	Tracy seemed burnt out	sunnybalwani@	Elizabeth Holmes	sunnybalwani@	
Holmes_iPhone_iMessage-MMS-SMS_019863	iMessage	11/19/2014 4:58:40 AM	She is doing all of this.	sunnybalwani@	Elizabeth Holmes	sunnybalwani@	
Holmes_iPhone_iMessage-MMS-SMS_019865	iMessage	11/19/2014 4:58:40 AM	No. She is still great. She is just trying to manage a lot m	sunnybalwani@	Elizabeth Holmes	sunnybalwani@	
Holmes_iPhone_iMessage-MMS-SMS_019860	iMessage	11/19/2014 4:59:18 AM	Exactly	Elizabeth Holmes	sunnybalwani@	sunnybalwani@	
Holmes_iPhone_iMessage-MMS-SMS_019861	iMessage	11/19/2014 4:59:49 AM	Hmm	Elizabeth Holmes	sunnybalwani@	sunnybalwani@	
Holmes_iPhone_iMessage-MMS-SMS_019864	iMessage	11/19/2014 4:59:58 AM	Burnt out like problem?	Elizabeth Holmes	sunnybalwani@	sunnybalwani@	
Holmes_iPhone_iMessage-MMS-SMS_019867	iMessage	11/19/2014 5:00:32 AM	We will help her	Elizabeth Holmes	sunnybalwani@	sunnybalwani@	
Holmes_iPhone_iMessage-MMS-SMS_019868	iMessage	11/19/2014 5:00:40 AM	By doing this	Elizabeth Holmes	sunnybalwani@	sunnybalwani@	
Holmes_iPhone_iMessage-MMS-SMS_019866	iMessage	11/19/2014 5:00:48 AM	We need. The lab and call center fixed..	sunnybalwani@	Elizabeth Holmes	sunnybalwani@	
Holmes_iPhone_iMessage-MMS-SMS_019872	iMessage	11/19/2014 5:00:48 AM	Need professionals across the board. Need PMs and Allison out ASAP.	sunnybalwani@	Elizabeth Holmes	sunnybalwani@	
Holmes_iPhone_iMessage-MMS-SMS_019874	iMessage	11/19/2014 5:00:48 AM	Waste of time imp	sunnybalwani@	Elizabeth Holmes	sunnybalwani@	
Holmes_iPhone_iMessage-MMS-SMS_019875	iMessage	11/19/2014 5:00:48 AM	Imo	sunnybalwani@	Elizabeth Holmes	sunnybalwani@	
Holmes_iPhone_iMessage-MMS-SMS_019869	iMessage	11/19/2014 5:00:57 AM	Exactly	Elizabeth Holmes	sunnybalwani@	sunnybalwani@	
Holmes_iPhone_iMessage-MMS-SMS_019870	iMessage	11/19/2014 5:01:21 AM	Yes	Elizabeth Holmes	sunnybalwani@	sunnybalwani@	
Holmes_iPhone_iMessage-MMS-SMS_019871	iMessage	11/19/2014 5:01:33 AM	Met w all PMs here on new roles today	Elizabeth Holmes	sunnybalwani@	sunnybalwani@	
Holmes_iPhone_iMessage-MMS-SMS_019873	iMessage	11/19/2014 5:01:45 AM	Getting one pagers pre thx giving	Elizabeth Holmes	sunnybalwani@	sunnybalwani@	

Record	Type	Message Sent Date/Time	Message	Sender / Author	Recipient(s)	ChatID	Attachments
Holmes_iPhone_iMessage-MMS-SMS_019876	iMessage	11/19/2014 5:02:50 AM	We need call center manager, new call center team, get recurrent crew out of docs facing communications	sunnybalwani@ [REDACTED]	Elizabeth Holmes	sunnybalwani@ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_019877	iMessage	11/19/2014 5:02:56 AM	Current crew out	sunnybalwani@ [REDACTED]	Elizabeth Holmes	sunnybalwani@ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_019880	iMessage	11/19/2014 5:02:56 AM	Fundamentally we need to stop fighting fires by not creating them	sunnybalwani@ [REDACTED]	Elizabeth Holmes	sunnybalwani@ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_019878	iMessage	11/19/2014 5:03:19 AM	Yes	Elizabeth Holmes	sunnybalwani@ [REDACTED]	sunnybalwani@ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_019879	iMessage	11/19/2014 5:05:04 AM	It will be ideal to put all ops in Az so they are managed professionally and away from hq	sunnybalwani@ [REDACTED]	Elizabeth Holmes	sunnybalwani@ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_019881	iMessage	11/19/2014 5:05:04 AM	Call center, tech support, everything	sunnybalwani@ [REDACTED]	Elizabeth Holmes	sunnybalwani@ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_019882	iMessage	11/19/2014 5:05:04 AM	Rebuild	sunnybalwani@ [REDACTED]	Elizabeth Holmes	sunnybalwani@ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_019885	iMessage	11/19/2014 5:05:04 AM	New lab dirs, lab manager like Tracy	sunnybalwani@ [REDACTED]	Elizabeth Holmes	sunnybalwani@ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_019886	iMessage	11/19/2014 5:05:04 AM	18C, ctn, tip coating	sunnybalwani@ [REDACTED]	Elizabeth Holmes	sunnybalwani@ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_019883	iMessage	11/19/2014 5:05:52 AM	Fundamentally we need to stop fighting fires by not creating them	Elizabeth Holmes	sunnybalwani@ [REDACTED]	sunnybalwani@ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_019884	iMessage	11/19/2014 5:06:06 AM	Need to fix root cause here	Elizabeth Holmes	sunnybalwani@ [REDACTED]	sunnybalwani@ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_019887	iMessage	11/19/2014 5:07:09 AM	Yes	Elizabeth Holmes	sunnybalwani@ [REDACTED]	sunnybalwani@ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_019888	iMessage	11/19/2014 5:07:12 AM	Exactly	Elizabeth Holmes	sunnybalwani@ [REDACTED]	sunnybalwani@ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_019889	iMessage	11/19/2014 5:07:50 AM	Call center manager and new doc facing call center in 1701.	sunnybalwani@ [REDACTED]	Elizabeth Holmes	sunnybalwani@ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_019890	iMessage	11/19/2014 5:08:56 AM	We can't scale with wag.	sunnybalwani@ [REDACTED]	Elizabeth Holmes	sunnybalwani@ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_019891	iMessage	11/19/2014 5:09:09 AM	They are terrible and we need swy and cvs	sunnybalwani@ [REDACTED]	Elizabeth Holmes	sunnybalwani@ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_019892	iMessage	11/19/2014 5:09:33 AM	It is time	Elizabeth Holmes	sunnybalwani@ [REDACTED]	sunnybalwani@ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_019894	iMessage	11/19/2014 5:09:39 AM	Let's get SWY done this week	Elizabeth Holmes	sunnybalwani@ [REDACTED]	sunnybalwani@ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_019893	iMessage	11/19/2014 5:09:42 AM	We can do it	Elizabeth Holmes	sunnybalwani@ [REDACTED]	sunnybalwani@ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_019896	iMessage	11/19/2014 5:09:57 AM	They told our team in wag meeting that they don't intend to open more PSCs until July because we missed their integration deadline	sunnybalwani@ [REDACTED]	Elizabeth Holmes	sunnybalwani@ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_019895	iMessage	11/19/2014 5:10:17 AM	Wow	Elizabeth Holmes	sunnybalwani@ [REDACTED]	sunnybalwani@ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_019899	iMessage	11/19/2014 5:10:19 AM	Which is good because we can focus on swy and cvs	sunnybalwani@ [REDACTED]	Elizabeth Holmes	sunnybalwani@ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_019897	iMessage	11/19/2014 5:10:42 AM	If they don't move, we do cvs	sunnybalwani@ [REDACTED]	Elizabeth Holmes	sunnybalwani@ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_019900	iMessage	11/19/2014 5:11:10 AM	Wag stock went up today by \$1.25 because Theranos article today.	sunnybalwani@ [REDACTED]	Elizabeth Holmes	sunnybalwani@ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_019901	iMessage	11/19/2014 5:11:28 AM	They said that in meeting	sunnybalwani@ [REDACTED]	Elizabeth Holmes	sunnybalwani@ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_019903	iMessage	11/19/2014 5:12:09 AM	We have to move	Elizabeth Holmes	sunnybalwani@ [REDACTED]	sunnybalwani@ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_019902	iMessage	11/19/2014 5:12:24 AM	In the lifetime of the opportunity	Elizabeth Holmes	sunnybalwani@ [REDACTED]	sunnybalwani@ [REDACTED]	

Record	Type	Message Sent Date/Time	Message	Sender / Author	Recipient(s)	ChatID	Attachments
Holmes_iPhone_iMessage-MMS-SMS_019904	iMessage	11/19/2014 5:12:34 AM	Need ctn fixed. Our root cause of issues	sunnybalwani@ [REDACTED]	Elizabeth Holmes	sunnybalwani@[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_019905	iMessage	11/19/2014 5:12:48 AM	I know. Seems like they r a mess.	sunnybalwani@ [REDACTED]	Elizabeth Holmes	sunnybalwani@[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_019906	iMessage	11/19/2014 5:13:01 AM	Yes	Elizabeth Holmes	sunnybalwani@[REDACTED]	sunnybalwani@[REDACTED]	

Record	Type	Message Sent Date/Time	Message	Sender / Author	Recipient(s)	ChatID	Attachments
Holmes_iPhone_iMessage-MMS-SMS_020375	iMessage	11/27/2014 12:36:08 AM	FYI. On my call with cvs they mentioned they will be piloting in a very small number somewhere where pharmacist will do finger stick and send out sample. They didn't mention details but they will put that in email. Sounded like very limited tests.	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_020379	iMessage	11/27/2014 12:36:16 AM	But we need to make sure our ip is protected.	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_020378	iMessage	11/27/2014 12:37:09 AM	On my first call, wag mentioned they are massive cost cutting mode so we will be able to get from them whatever we push for.	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_020377	iMessage	11/27/2014 12:38:04 AM	So we need to lock on a billion or more now so we have leverage over both. And time to operationalize normandy and then day	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_020380	iMessage	11/27/2014 12:38:08 AM	Dday	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_020381	iMessage	11/27/2014 1:37:49 AM	Driving home!	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_020382	iMessage	11/27/2014 1:37:54 AM	Amazing meeting	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_020384	iMessage	11/27/2014 1:37:58 AM	He is in	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	

Record	Type	Message Sent Date/Time	Message	Sender / Author	Recipient(s)	ChatID	Attachments
Holmes_iPhone_iMessage-MMS-SMS_020383	iMessage	11/27/2014 1:38:08 AM	Awesome. I knew already.	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_020385	iMessage	11/27/2014 1:38:29 AM	Critical we not be depended on them	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_020386	iMessage	11/27/2014 1:38:36 AM	Both of them are the Same	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_020389	iMessage	11/27/2014 1:38:38 AM	Bcz I can sense ur energy	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_020388	iMessage	11/27/2014 1:38:42 AM	I know.	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_020387	iMessage	11/27/2014 1:38:43 AM	:)	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_020393	iMessage	11/27/2014 1:38:46 AM	I know	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_020392	iMessage	11/27/2014 1:38:53 AM	We need leverage always.	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_020394	iMessage	11/27/2014 1:39:22 AM	Literally	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_020395	iMessage	11/27/2014 1:39:31 AM	No one will spend more money on R&D as us so we will own leverage as long as we keep spending on R&D	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_020398	iMessage	11/27/2014 1:40:10 AM	Rupert said same thing as you and I talked about on separate R&D bucket	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	

Record	Type	Message Sent Date/Time	Message	Sender / Author	Recipient(s)	ChatID	Attachments
Holmes_iPhone_iMessage-MMS-SMS_020467	iMessage	11/27/2014 2:46:00 AM	Just finished calls. Alice Walton in for 50. Confirmed 100 Greg.	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_020469	iMessage	11/27/2014 2:47:51 AM	Awesome. I was thinking today. They are not investing in our company they are investing in our destiny.	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_020468	iMessage	11/27/2014 2:47:59 AM	So total 100.	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_020471	iMessage	11/27/2014 2:48:18 AM	150 total	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_020472	iMessage	11/27/2014 2:48:25 AM	Rupert over 100	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_020474	iMessage	11/27/2014 2:48:32 AM	Awesome.	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_020478	iMessage	11/27/2014 2:49:46 AM	Can't wait to learn more about conversation with Rupert.	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_020479	iMessage	11/27/2014 2:50:00 AM	Very good :)	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_020480	iMessage	11/27/2014 2:50:10 AM	He would have met longer	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_020482	iMessage	11/27/2014 2:50:22 AM	So much to learn from him.	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_020484	iMessage	11/27/2014 2:50:40 AM	Yeah	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_020481	iMessage	11/27/2014 2:51:17 AM	Very strategic	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	[REDACTED]	

Record	Type	Message Sent Date/Time	Message	Sender / Author	Recipient(s)	ChatID	Attachments
Holmes_iPhone_iMessage-MMS-SMS_020756	iMessage	11/28/2014 11:12:42 PM	Normandy lab is a fucking disaster zone. Glad I came here. Will work on fixing this.	Sunny Balwani (+[REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_020757	iMessage	11/28/2014 11:13:51 PM	Meant to be that your there apparently .. What happened	Elizabeth Holmes	Sunny Balwani (+[REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_020759	iMessage	11/28/2014 11:30:01 PM	Just called you to checkin. Call anytime / when convenient	Elizabeth Holmes	Sunny Balwani (+[REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_020760	iMessage	11/28/2014 11:30:08 PM	In Normandy. Will call when I leave.	Sunny Balwani (+[REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_020761	iMessage	11/28/2014 11:31:24 PM	No rush. Just checking in	Elizabeth Holmes	Sunny Balwani (+[REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_020762	iMessage	11/28/2014 11:32:16 PM	I will get Tina out. We need a software person ruining this. Between Tina and max we have a mess.	Sunny Balwani (+[REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_020764	iMessage	11/28/2014 11:33:23 PM	I could not agree more.	Elizabeth Holmes	Sunny Balwani (+[REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_020763	iMessage	11/28/2014 11:34:24 PM	We built software to remove human error and human judgement. All day I saw these people use their judgements to work around our processes.	Sunny Balwani (+[REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_020765	iMessage	11/28/2014 11:37:01 PM	This is where our problems are. Which means we can fix it. Thank god.	Elizabeth Holmes	Sunny Balwani (+[REDACTED])	+ [REDACTED]	

Record	Type	Message Sent Date/Time	Message	Sender / Author	Recipient(s)	ChatID	Attachments
Holmes_iPhone_iMessage-MMS-SMS_021150	SMS	12/2/2014 11:33:15 PM	Do you want New Yorker to say crucial to Theranos' success was hiring you	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_021151	SMS	12/2/2014 11:35:10 PM	If it takes anything away from you then no. Perhaps there is a better way of saying my role is important here.	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_021152	SMS	12/2/2014 11:35:22 PM	Or key	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_021153	SMS	12/2/2014 11:35:25 PM	To	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_021154	SMS	12/2/2014 11:35:40 PM	We together decide what sounds best	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_021155	SMS	12/2/2014 11:35:47 PM	Or critical	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_021156	SMS	12/2/2014 11:35:57 PM	Or central	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_021157	SMS	12/2/2014 11:43:53 PM	Let me know thoughts.	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_021158	SMS	12/3/2014 12:06:56 AM	They used the word integral to in won draft if you have thoughts let me know	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_021159	SMS	12/3/2014 12:11:08 AM	Integral is good	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_021160	SMS	12/3/2014 12:11:35 AM	Like that best?	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_021161	SMS	12/3/2014 12:11:43 AM	I love that we can talk about this.	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_021213	iMessage	12/4/2014 12:23:35 AM	What would you say about how we automate to minimize logistics / transportation errors	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	[REDACTED]	

Record	Type	Message Sent Date/Time	Message	Sender / Author	Recipient(s)	ChatID	Attachments
Holmes_iPhone_iMessage-MMS-SMS 022520	iMessage	12/16/2014 1:01:00 AM	Been going through BDT nonstop since got to house. Let me know what you think	Elizabeth Holmes	Sunny Balwani [REDACTED]	[REDACTED]	

Record	Type	Message Sent Date/Time	Message	Sender / Author	Recipient(s)	ChatID	Attachments
Holmes_iPhone_iMessage-MMS-SMS_022638	iMessage	12/16/2014 11:34:49 PM	Are there any materials in the binders you think should be removed for Murdoch / news corp	Elizabeth Holmes	Sunny Balwani [REDACTED]	[REDACTED]	

Record	Type	Message Sent Date/Time	Message	Sender / Author	Recipient(s)	ChatID	Attachments
[REDACTED]							
Holmes_iPhone_iMessage-MMS-SMS_023259	iMessage	12/27/2014 10:22:15 PM	This year is our year	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_023262	iMessage	12/27/2014 10:29:49 PM	We can never forget this tiger	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_023261	iMessage	12/27/2014 10:30:15 PM	I know. I am focused on it.	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_023260	iMessage	12/27/2014 10:30:24 PM	We will execute this year	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_023263	iMessage	12/27/2014 10:32:46 PM	I know. I'm focused on it too.	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_023265	iMessage	12/27/2014 10:32:58 PM	And for our kids never forget who we are	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	[REDACTED]	
[REDACTED]							

Record	Type	Message Sent Date/Time	Message	Sender / Author	Recipient(s)	ChatID	Attachments
Holmes_iPhone_iMessage-MMS-SMS_025111	iMessage	1/30/2015 4:00:00 PM	I have a call with Ruperts lawyer in 10	Sunny Balwani (+[REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_025116	iMessage	1/30/2015 4:10:24 PM	At White House	Elizabeth Holmes	Sunny Balwani (+[REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_025117	iMessage	1/30/2015 4:10:27 PM	Can text	Elizabeth Holmes	Sunny Balwani (+[REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_025118	iMessage	1/30/2015 4:10:54 PM	Waiting for Obama to speak can't pick up phone	Elizabeth Holmes	Sunny Balwani (+[REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_025119	iMessage	1/30/2015 4:11:01 PM	But can text	Elizabeth Holmes	Sunny Balwani (+[REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_025120	iMessage	1/30/2015 4:11:05 PM	He asked for 3rd party fmiv. I will say no.	Sunny Balwani (+[REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_025122	iMessage	1/30/2015 4:11:11 PM	We haven't done this for any others	Elizabeth Holmes	Sunny Balwani (+[REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_025123	iMessage	1/30/2015 4:11:21 PM	Focused on equal communications	Elizabeth Holmes	Sunny Balwani (+[REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_025121	iMessage	1/30/2015 4:11:30 PM	After we buy back then disclosures	Elizabeth Holmes	Sunny Balwani (+[REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_025124	iMessage	1/30/2015 4:11:54 PM	Right now the others could want to use as "cocktail party" conversation	Elizabeth Holmes	Sunny Balwani (+[REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_025125	iMessage	1/30/2015 4:12:27 PM	He is not asking for disclosure here.	Sunny Balwani (+[REDACTED])	Elizabeth Holmes	+ [REDACTED]	

Record	Type	Message Sent Date/Time	Message	Sender / Author	Recipient(s)	ChatID	Attachments
Holmes_iPhone_iMessage-MMS-SMS_025127	iMessage	1/30/2015 4:12:33 PM	Reason we're consolidating shareholder base is get to point can and want to engage and disclose with small select anchor group really want to be part of this	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_025128	iMessage	1/30/2015 4:12:36 PM	3rd party FMV	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_025126	iMessage	1/30/2015 4:12:47 PM	The report?	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_025129	iMessage	1/30/2015 4:12:48 PM	For redemption	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_025133	iMessage	1/30/2015 4:13:11 PM	Same comment on terms equal for all	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_025131	iMessage	1/30/2015 4:13:20 PM	And maintain control of colon at	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_025130	iMessage	1/30/2015 4:13:23 PM	Company	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_025132	iMessage	1/30/2015 4:13:34 PM	We are doing third party fmV now	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_025134	iMessage	1/30/2015 4:13:39 PM	And will adopt formula	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_025135	iMessage	1/30/2015 4:13:57 PM	Applied to all transactions	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_025136	iMessage	1/30/2015 4:14:37 PM	And second point we won't exercise redemption until we have exercised for all C2	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_025138	iMessage	1/30/2015 4:14:48 PM	Re: terms on redemption - protecting us ok situation where client is shareholder. Not using for this - why we want long term shareholders	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_025137	iMessage	1/30/2015 4:15:05 PM	Challenge is haven't agreed for others	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_025140	iMessage	1/30/2015 4:15:31 PM	Recall we already sent him side letter that we won't exercise redemption below 17	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_025142	iMessage	1/30/2015 4:15:56 PM	Second thing he wants is we won't exercise redemption unless on all ,2	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_025139	iMessage	1/30/2015 4:15:59 PM	C2	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_025141	iMessage	1/30/2015 4:16:47 PM	Tell him we want him in very long term which is why turned down all other monies. Just can't negate provisions we have that protect us in event we have to remove a corporate shareholder, and under Delaware law this could negate that enforceability	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_025143	iMessage	1/30/2015 4:16:52 PM	Phone off soon	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_025147	iMessage	1/30/2015 4:17:04 PM	I will deal with it. That's not the issue but never mind. I will deal with it the best I can.	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_025146	iMessage	1/30/2015 4:50:05 PM	Can talk if need now	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_025145	iMessage	1/30/2015 5:06:42 PM	Out of White House	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_025144	iMessage	1/30/2015 5:06:46 PM	How did it go	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_025149	iMessage	1/30/2015 5:23:12 PM	Call when free. At office	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	

Record	Type	Message Sent Date/Time	Message	Sender / Author	Recipient(s)	ChatID	Attachments
Holmes_iPhone_iMessage-MMS-SMS_027753	iMessage	3/9/2015 10:54:12 PM	My life partner is invited to be with me for all horatio Alger proceedings. All awardees come with life partners	Elizabeth Holmes	Sunny Balwani (+[REDACTED])	[REDACTED]	

Record	Type	Message Sent Date/Time	Message	Sender / Author	Recipient(s)	ChatID	Attachments
Holmes_iPhone_iMessage-MMS-SMS_027872	iMessage	3/10/2015 9:26:53 PM	We have an opportunity to put telemedicine in our contract with wag.	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_027873	iMessage	3/10/2015 9:30:57 PM	We should nail that.	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_027871	iMessage	3/10/2015 9:31:10 PM	And actually kick it off in our meeting with mayo	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_027874	iMessage	3/10/2015 9:31:15 PM	And possibly Cleveland	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_027877	iMessage	3/10/2015 9:31:23 PM	And then build the team here as we hire	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_027876	iMessage	3/10/2015 9:31:33 PM	They won't be ready overnight anyway	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_027878	iMessage	3/10/2015 9:31:39 PM	Cleveland clinic.	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_027875	iMessage	3/10/2015 9:32:07 PM	Yes	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_027879	iMessage	3/10/2015 9:32:10 PM	We will talk. We will bring this up and negotiate as last thin once all else is done.	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_027883	iMessage	3/10/2015 9:32:16 PM	Yes	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_027882	iMessage	3/10/2015 9:32:19 PM	I opened the door.	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_027881	iMessage	3/10/2015 9:32:27 PM	Great	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_027880	iMessage	3/10/2015 9:32:32 PM	Will tell u more in person.	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_027886	iMessage	3/10/2015 9:32:36 PM	K	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_027884	iMessage	3/10/2015 9:32:48 PM	They were drooling over Cleveland clinic announcement	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_027885	iMessage	3/10/2015 9:32:48 PM	We did tester	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_027887	iMessage	3/10/2015 9:32:48 PM	Yesterday	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_027888	iMessage	3/10/2015 9:33:45 PM	Everyone is	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_027889	iMessage	3/10/2015 9:34:03 PM	Hopefully they're off peer review	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_027890	iMessage	3/10/2015 9:34:20 PM	Which is why we need to do good by Cleveland clinic	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_027891	iMessage	3/10/2015 9:34:26 PM	Yes. Off the table.	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_027893	iMessage	3/10/2015 9:42:38 PM	Exactly	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_027895	iMessage	3/10/2015 9:42:48 PM	On Cleveland clinic	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	

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Holmes_iPhone_iMessage-MMS-SMS_028071	iMessage	3/12/2015 9:42:59 PM	I am blocking everyone involved with device in software all next week and I will only do this also. Nothing else. This is the only way to get this done	Sunny Balwani (+[REDACTED])	Elizabeth Holmes	+ [REDACTED]	

Record	Type	Message Sent Date/Time	Message	Sender / Author	Recipient(s)	ChatID	Attachments
Holmes_iPhone_iMessage-MMS-SMS_029744	iMessage	4/7/2015 3:02:15 AM	<p>Deep concern about sense we're getting that trying to manipulate to fail. Can assure not the case. Fix stores succeed. Theranos offered pay.</p> <p>Anytime ask don't respond. Signage. Logos. Can't find. Confuse hcc.</p> <p>4m now. Amendment done. Means Not succeed.</p> <p>Team not making any progress. Deliberately fail. Not - don't need exclusivity az.</p> <p>Can't spend \$ on marketing don't build out right. Patients complain.</p> <p>Dtc. Corporate told stand down do not help Theranos. Compounds. Manipulate - fail.</p>	Elizabeth Holmes	Sunny Balwani (+ [REDACTED]) + [REDACTED]		

Record	Type	Message Sent Date/Time	Message	Sender / Author	Recipient(s)	ChatID	Attachments
Holmes_iPhone_iMessage-MMS-SMS_029786	iMessage	4/8/2015 9:16:39 PM	Text from brad Wasson: Hope conversation goes well tomorrow, btw Nim and I believe in the vision we have together, believe in You and Elizabeth. Brad	Sunny Balwani (+[REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_029788	iMessage	4/8/2015 10:10:11 PM	Interesting	Elizabeth Holmes	Sunny Balwani (+[REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_029814	iMessage	4/9/2015 2:52:48 AM	Going thru cvs contract. We can't work with wag or cvs. Both are same.	Sunny Balwani (+[REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_029816	iMessage	4/9/2015 2:52:48 AM	And swy	Sunny Balwani (+[REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_029817	iMessage	4/9/2015 3:00:44 AM	Can't forget that	Elizabeth Holmes	Sunny Balwani (+[REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_029818	iMessage	4/9/2015 3:01:11 AM	We need to think thru our discussion on this topic	Sunny Balwani (+[REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_029819	iMessage	4/9/2015 3:03:11 AM	Meaning tomorrow's?	Elizabeth Holmes	Sunny Balwani (+[REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_029821	iMessage	4/9/2015 3:03:28 AM	No. Our own stores.	Sunny Balwani (+[REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_029820	iMessage	4/9/2015 3:05:19 AM	Exactly.	Elizabeth Holmes	Sunny Balwani (+[REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_029822	iMessage	4/9/2015 3:05:36 AM	I am thinking. It will depend on discussion tomorrow with wag.	Sunny Balwani (+[REDACTED])	Elizabeth Holmes	+ [REDACTED]	

Record	Type	Message Sent Date/Time	Message	Sender / Author	Recipient(s)	ChatID	Attachments
Holmes_iPhone_iMessage-MMS-SMS_029901	iMessage	4/9/2015 8:22:18 PM	If contract terms and we don't have 1000 stores. What happens to 50m remaining innovation payment	Sunny Balwani (+[REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_029906	iMessage	4/9/2015 8:43:03 PM	Depends on why terms	Elizabeth Holmes	Sunny Balwani (+[REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_029909	iMessage	4/9/2015 8:54:40 PM	Scale now if need	Elizabeth Holmes	Sunny Balwani (+[REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_029908	iMessage	4/9/2015 8:59:21 PM	So force build 1000 stores? I don't think that's intelligent.	Sunny Balwani (+[REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_029911	iMessage	4/9/2015 9:00:00 PM	With contract expiring in August 2017 means building out 1000 by feb 2016. Not good for us	Sunny Balwani (+[REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_029912	iMessage	4/9/2015 9:08:22 PM	There are equal number of cvs and wag in Ny state btw.	Sunny Balwani (+[REDACTED])	Elizabeth Holmes	+ [REDACTED]	

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Holmes_iPhone_iMessage-MMS-SMS_029913	iMessage	4/9/2015 9:08:58 PM	When we launch in NY we can launch with CVS and give them once we have 50 E done, we will be invincible	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_029910	iMessage	4/9/2015 9:12:30 PM	Agree	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_029917	iMessage	4/9/2015 9:14:22 PM	If terms because we term then we return. They term and we don't want to we keep.	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_029918	iMessage	4/9/2015 9:14:45 PM	We don't want 1000 stores with ass holes.	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_029920	iMessage	4/9/2015 9:15:03 PM	200 will be enough to prove our point.	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_029922	iMessage	4/9/2015 9:15:06 PM	I know	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_029921	iMessage	4/9/2015 9:15:17 PM	I will say we keep 25 no matter what	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_029919	iMessage	4/9/2015 9:15:19 PM	But then depending on who terms should work	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_029923	iMessage	4/9/2015 9:15:22 PM	Agree	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_029925	iMessage	4/9/2015 9:15:27 PM	Yes	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_029924	iMessage	4/9/2015 9:15:44 PM	But if natural terms then we return 25	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_029926	iMessage	4/9/2015 9:15:44 PM	If they don't build 500 we keep 25	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_029929	iMessage	4/9/2015 9:17:52 PM	Correct	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_029928	iMessage	4/9/2015 9:18:40 PM	Yes	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_029930	iMessage	4/9/2015 9:19:05 PM	Natural meaning we both decide not to renew? Also if we want Renew but they don't	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_029931	iMessage	4/9/2015 9:20:00 PM	I would like to keep simple. If they build minimum 500 they get all 50. If they don't we keep minimum 25. I can also say if they don't build 500 we keep all 50 since we banked on them.	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_029940	iMessage	4/9/2015 10:28:16 PM	Going into wag meeting.	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_029945	iMessage	4/10/2015 12:34:08 AM	Done. Call when u have 30 minutes	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_029947	iMessage	4/10/2015 1:41:00 AM	Agree with above	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_029949	iMessage	4/10/2015 1:41:03 AM	Will call soon	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_029948	iMessage	4/10/2015 1:50:22 AM	Mostly terrible meeting but net net is what we want.	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_029972	iMessage	4/10/2015 2:33:36 AM	Love you too	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_029974	iMessage	4/10/2015 2:33:36 AM	The point about narrowing down menu to hit high fs % came to me like gift of God.	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	

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Holmes_iPhone_iMessage-MMS-SMS_029975	iMessage	4/10/2015 2:35:44 AM	I was meditating on this meeting all night and all day	Sunny Balwani (+[REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_029976	iMessage	4/10/2015 2:35:44 AM	You nailed it	Elizabeth Holmes	Sunny Balwani (+[REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_029979	iMessage	4/10/2015 2:35:44 AM	We must hit our volume goals now.	Sunny Balwani (+[REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_029980	iMessage	4/10/2015 2:35:44 AM	We need to make it a matter of life and death.	Sunny Balwani (+[REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_029982	iMessage	4/10/2015 2:35:44 AM	Survival. We must not lose	Sunny Balwani (+[REDACTED])	Elizabeth Holmes	+ [REDACTED]	

Record	Type	Message Sent Date/Time	Message	Sender / Author	Recipient(s)	ChatID	Attachments
Holmes_iPhone_iMessage-MMS-SMS_030183	iMessage	4/11/2015 4:55:22 PM	Need a day by day plan for hiv cartridge	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_030184	iMessage	4/11/2015 4:55:22 PM	Hiv cart and Ebola TNAAs are game changers for us.	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_030185	iMessage	4/11/2015 4:55:28 PM	Exactly	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_030187	iMessage	4/11/2015 4:55:28 PM	I have extreme clarity on how we will win against quest and lab corp	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_030189	iMessage	4/11/2015 4:55:28 PM	Extreme hardwork but no short cuts on this one anyway	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_030192	iMessage	4/11/2015 4:55:28 PM	For next 3 years 2015-16-17 do only California NY az and central pen	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_030186	iMessage	4/11/2015 4:55:32 PM	I so agree	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_030188	iMessage	4/11/2015 4:56:13 PM	Can't wait to discuss	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_030191	iMessage	4/11/2015 4:56:35 PM	Have a lot of ideas on that btw from these last couple days	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_030190	iMessage	4/11/2015 4:56:39 PM	Exactly	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_030193	iMessage	4/11/2015 4:57:36 PM	Build incredible software d2c Socrates 100-200 fingersticks on 4.1	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_030194	iMessage	4/11/2015 4:57:36 PM	And capture 100% ca and my	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_030196	iMessage	4/11/2015 4:57:36 PM	My	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_030197	iMessage	4/11/2015 4:57:36 PM	Ny	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_030198	iMessage	4/11/2015 4:57:36 PM	We need to tie the two RX only thru 15-18 months and get out shit together get 510ks done.	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_030195	iMessage	4/11/2015 4:58:08 PM	Exactly	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	

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Holmes_iPhone_iMessage-MMS-SMS_030332	iMessage	4/11/2015 10:26:08 PM	You should revisit new .com copy in light of us doing ~50% finger sticks.	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_030333	iMessage	4/11/2015 10:26:08 PM	Unless u already did	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_030334	iMessage	4/11/2015 10:26:08 PM	Also need a Pennsylvania only .com if u think that's needed.	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_030337	iMessage	4/11/2015 10:30:24 PM	Taking off. Land at 5	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_030336	iMessage	4/11/2015 10:31:50 PM	Agree	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	

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Holmes_iPhone_iMessage-MMS-SMS_030929	iMessage	4/20/2015 3:33:07 PM	Read this http://www.bloomberg.com/news/articles/2015-04-20/the-doctor-is-out-labcorp-to-let-consumers-order-own-tests	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_030930	iMessage	4/20/2015 3:36:32 PM	Amazing.	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_030932	iMessage	4/20/2015 3:36:32 PM	This guy actually used our talking point	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_030931	iMessage	4/20/2015 3:37:31 PM	We should own national messaging now.	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_030933	iMessage	4/20/2015 3:37:41 PM	Who do you think drug store is	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_030934	iMessage	4/20/2015 3:37:51 PM	I know. That's why we need to own it. It's already out.	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_030935	iMessage	4/20/2015 3:37:59 PM	Probably rite aid or wag	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_030936	iMessage	4/20/2015 3:38:04 PM	Agree	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_030939	iMessage	4/20/2015 3:38:40 PM	Need to loop in heather and Boise.	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_030937	iMessage	4/20/2015 3:39:42 PM	Watch quests reaction now When they react ...	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_030938	iMessage	4/20/2015 3:40:04 PM	Either a 180 or a hole	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_030940	iMessage	4/20/2015 3:40:10 PM	Just did	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_030941	iMessage	4/20/2015 3:40:36 PM	Because they will dig themselves in a hole thinking no one understands their pricing.	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_030943	iMessage	4/20/2015 3:40:43 PM	I know	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_030944	iMessage	4/20/2015 3:40:48 PM	Direct to consumer can be Achillesheals for both	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_030945	iMessage	4/20/2015 3:40:48 PM	Both	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_030947	iMessage	4/20/2015 3:40:48 PM	They think D2c is our end game. This is why we need to blind side them with Medicare deal.	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_030948	iMessage	4/20/2015 3:40:48 PM	They think they have like locked us out from contracts	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_030952	iMessage	4/20/2015 3:40:48 PM	Yes	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_030942	iMessage	4/20/2015 3:40:52 PM	You mean quest	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	[REDACTED]	

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Holmes_iPhone_iMessage-MMS-SMS_030969	iMessage	4/20/2015 3:47:03 PM	We need to decide and then operationalize the strategy we were talking about re working with many	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_030972	iMessage	4/20/2015 3:47:12 PM	Yeah	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_030974	iMessage	4/20/2015 3:47:12 PM	Fs is our competitive advantage and price transparency	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_030975	iMessage	4/20/2015 3:47:12 PM	Lab corp basically will copy us	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_030977	iMessage	4/20/2015 3:47:12 PM	Absolutely	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_030981	iMessage	4/20/2015 3:47:12 PM	I will come to office now and get cvs done today and send out no will lock myself in office.	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_030971	iMessage	4/20/2015 3:47:14 PM	And get FS live nmw	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_030973	iMessage	4/20/2015 3:47:46 PM	I know	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_030976	iMessage	4/20/2015 3:48:02 PM	And now the freedom not to be exclusive gives us big leverage	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	

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Holmes_iPhone_iMessage-MMS-SMS_030979	iMessage	4/20/2015 3:48:37 PM	No retailer will want other (irrespective of whether we have exclusivity terms) when we have FS live	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_030992	iMessage	4/20/2015 3:50:20 PM	You agree on national thought leadership now?	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_030993	iMessage	4/20/2015 3:50:29 PM	Going to emphasize consumer today at BCBS	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_031000	iMessage	4/20/2015 3:52:18 PM	Can also have roger do a piece on it now	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_031002	iMessage	4/20/2015 3:52:54 PM	That's better. Time with July 4 launch	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	

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Holmes_iPhone_iMessage-MMS-SMS_031062	iMessage	4/20/2015 7:41:10 PM	Can we take FS lie tomorrow	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_031061	iMessage	4/20/2015 7:41:43 PM	?	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_031064	iMessage	4/20/2015 7:41:52 PM	U mean Gc?	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_031067	iMessage	4/20/2015 7:41:52 PM	Very risky. We need more software testing.	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_031065	iMessage	4/20/2015 7:43:05 PM	Yes	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_031066	iMessage	4/20/2015 7:44:00 PM	Checking but very risky	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	[REDACTED]	

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Holmes_iPhone_iMessage-MMS-SMS_031158	iMessage	4/20/2015 10:03:15 PM	I am going to publish an op Ed in nyt. Team is working on it	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_031156	iMessage	4/20/2015 10:03:25 PM	We are owning this space.	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_031157	iMessage	4/20/2015 10:03:31 PM	Charlie rose likely early June	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_031159	iMessage	4/20/2015 10:03:31 PM	Good. Let do it	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_031161	iMessage	4/20/2015 10:03:36 PM	Perfect	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_031162	iMessage	4/20/2015 10:03:38 PM	Exactly	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_031160	iMessage	4/20/2015 10:03:43 PM	Roger in meantime	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_031163	iMessage	4/20/2015 10:03:51 PM	Consumer and price transparency and technology	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	[REDACTED]	

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Holmes_iPhone_iMessage-MMS-SMS_031252	iMessage	4/21/2015 3:40:31 AM	Re your email	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_031254	iMessage	4/21/2015 3:40:42 AM	Wsj guy might show up tomorrow	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_031253	iMessage	4/21/2015 3:40:47 AM	That is the thing	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_031256	iMessage	4/21/2015 3:41:40 AM	We need tomorrow to test and then the team can push it in production tomorrow night.	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_031257	iMessage	4/21/2015 3:43:24 AM	Ok	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_031259	iMessage	4/21/2015 3:43:35 AM	Could just do for him only if he shows up ...	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_031262	iMessage	4/21/2015 3:44:15 AM	Hard to know who he is and what order he brings.	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_031261	iMessage	4/21/2015 3:44:46 AM	Better a perfect venipuncture than bad fingerstick	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_031263	iMessage	4/21/2015 3:45:11 AM	Or miss a test.	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_031260	iMessage	4/21/2015 3:45:34 AM	It's possible he talks to docs first day and does draw second day	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_031264	iMessage	4/21/2015 3:45:34 AM	Seems like this guy is looking to write something negative.	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_031265	iMessage	4/21/2015 3:45:50 AM	That's what he does	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_031266	iMessage	4/21/2015 3:45:54 AM	Even then. We don't what tests he will do.	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_031268	iMessage	4/21/2015 3:46:12 AM	But we could turn it into piece about what sql doing.	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_031267	iMessage	4/21/2015 3:46:24 AM	Our oppo guy knows him well	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_031269	iMessage	4/21/2015 3:46:31 AM	I know	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	[REDACTED]	

Record	Type	Message Sent Date/Time	Message	Sender / Author	Recipient(s)	ChatID	Attachments
Holmes_iPhone_iMessage-MMS-SMS_031271	iMessage	4/21/2015 3:46:40 AM	My read is sooner the better generally	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_031270	iMessage	4/21/2015 3:46:48 AM	Even if just docs happier sooner	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_031272	iMessage	4/21/2015 3:46:54 AM	We will push it tomorrow	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_031273	iMessage	4/21/2015 3:46:55 AM	Assuming confidence is there	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_031276	iMessage	4/21/2015 3:47:09 AM	Night	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_031275	iMessage	4/21/2015 3:47:17 AM	Makes sense	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_031274	iMessage	4/21/2015 3:47:23 AM	Confidence there?	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_031277	iMessage	4/21/2015 3:47:29 AM	So Wednesday it will trigger fs for gc18	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_031278	iMessage	4/21/2015 3:47:41 AM	Yes	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_031282	iMessage	4/21/2015 3:47:49 AM	So if he comes it may be 3 fs.	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_031279	iMessage	4/21/2015 3:48:14 AM	Are they doing multiple ctn from one stick in PHX	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_031281	iMessage	4/21/2015 3:48:16 AM	Don't know.	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_031280	iMessage	4/21/2015 3:49:35 AM	I'll ask Tracy?	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_031285	iMessage	4/21/2015 3:49:48 AM	I will ask Ryan	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_031283	iMessage	4/21/2015 3:49:58 AM	K	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	

Record	Type	Message Sent Date/Time	Message	Sender / Author	Recipient(s)	ChatID	Attachments
Holmes_iPhone_iMessage-MMS-SMS_031396	iMessage	4/21/2015 7:44:00 PM	The team is not confident about pushing out fingerstick tonite. What don't think.	Sunny Balwani (+[REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_031397	iMessage	4/21/2015 7:44:00 PM	Do u	Sunny Balwani (+[REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_031399	iMessage	4/21/2015 7:51:18 PM	What's ur confidences	Elizabeth Holmes	Sunny Balwani (+[REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_031398	iMessage	4/21/2015 7:52:00 PM	Ideally Saturday night Nwe don't want to rush this. We went thru hell	Sunny Balwani (+[REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_031400	iMessage	4/21/2015 7:52:22 PM	Ok	Elizabeth Holmes	Sunny Balwani (+[REDACTED])	+ [REDACTED]	

Record	Type	Message Sent Date/Time	Message	Sender / Author	Recipient(s)	ChatID	Attachments
Holmes_iPhone_iMessage-MMS-SMS_031730	iMessage	4/25/2015 4:49:04 PM	Have a 10 am with fusiongps guys	Sunny Balwani (+[REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_031736	iMessage	4/25/2015 4:53:38 PM	We'll get killer package for when meet w carreyou to turn this into our story	Elizabeth Holmes	Sunny Balwani (+[REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_031737	iMessage	4/25/2015 4:53:41 PM	Good	Elizabeth Holmes	Sunny Balwani (+[REDACTED])	+ [REDACTED]	

Record	Type	Message Sent Date/Time	Message	Sender / Author	Recipient(s)	ChatID	Attachments
Holmes_iPhone_iMessage-MMS-SMS_031752	iMessage	4/25/2015 7:28:19 PM	Good meeting?	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_031753	iMessage	4/25/2015 7:28:22 PM	Wish I was doing that with you	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_031755	iMessage	4/25/2015 7:29:02 PM	It's hard for others to actually believe that we are doing the right thing. They kept looking for a catch	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_031756	iMessage	4/25/2015 7:29:04 PM	For example it took a while for them to see that we are billing Medicare at 50%	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_031757	iMessage	4/25/2015 7:29:04 PM	But good meeting	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_031758	iMessage	4/25/2015 7:38:55 PM	Peter (one of these 2 guys) met with Ron Conway today for bfast and Ron commented that there is too much hype around Theranos and you. FYI. I am worried about over exposure without solid substance which is lacking right now. We can talk tomorrow about over exposure.	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_031764	iMessage	4/25/2015 7:52:32 PM	Agree.	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_031765	iMessage	4/25/2015 7:52:32 PM	Good point also	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_031760	iMessage	4/25/2015 7:53:04 PM	We can talk	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_031762	iMessage	4/25/2015 7:53:13 PM	Has to be our thinking	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_031761	iMessage	4/25/2015 7:53:18 PM	On outside they	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_031763	iMessage	4/25/2015 7:53:23 PM	Are just jealous	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_031767	iMessage	4/25/2015 7:53:52 PM	we to own the conversation	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_031766	iMessage	4/25/2015 7:54:00 PM	That media is why we're getting americare	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_031768	iMessage	4/25/2015 7:54:07 PM	The	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_031769	iMessage	4/25/2015 7:54:10 PM	True	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_031770	iMessage	4/25/2015 7:54:15 PM	And we have enough new nees to do different each piece	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_031771	iMessage	4/25/2015 7:54:23 PM	Ok	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_031772	iMessage	4/25/2015 7:54:26 PM	And drown out and refute the crap	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_031773	iMessage	4/25/2015 7:54:40 PM	We need FDA clearance and ctn clearance b	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	

Record	Type	Message Sent Date/Time	Message	Sender / Author	Recipient(s)	ChatID	Attachments
Holmes_iPhone_iMessage-MMS-SMS_031781	iMessage	4/25/2015 9:32:30 PM	So far, effect has been pretty good. I'm looking at it as judging the effect of each piece. Even piece today is that some lab guy wants us to publish. We can get dignity out. Piece wasn't actually that bad in my mind ...	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_031782	iMessage	4/25/2015 9:34:56 PM	Piece wasn't that bad for sure. Title was negative. When we do our fda announcement we should milk it	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_031783	iMessage	4/25/2015 9:34:56 PM	And basically time it so it destroys peer review professor from Stanford	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_031784	iMessage	4/25/2015 9:37:36 PM	Exactly	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_031785	iMessage	4/25/2015 9:37:50 PM	I think he might let us publish his response to us or reference it	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_031794	iMessage	4/25/2015 10:19:43 PM	The professor from standord who wrote about peer reviews	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_031796	iMessage	4/25/2015 10:20:04 PM	Interesting. What did he say	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_031798	iMessage	4/25/2015 10:21:23 PM	That there is laughable little peer review about us	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	

Record	Type	Message Sent Date/Time	Message	Sender / Author	Recipient(s)	ChatID	Attachments
Holmes_iPhone_iMessage-MMS-SMS_031958	iMessage	4/27/2015 7:34:33 PM	Phenomenal Cramer story. Daughter 2 and a half died. He said she gave up because of needle trauma. Says people who haven't been through it don't understand what big needles mean. Big supporter.	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_031959	iMessage	4/27/2015 7:35:00 PM	Wow	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_031961	iMessage	4/27/2015 7:35:17 PM	I know.	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_031962	iMessage	4/27/2015 7:35:28 PM	When u r on the path of righteousness the Lord walks besides us.	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_031963	iMessage	4/27/2015 7:35:28 PM	We can talk when u r back	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_031960	iMessage	4/27/2015 7:35:37 PM	Great voice for us. Lives near quest. Says they're terrified.	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_031965	iMessage	4/27/2015 7:36:00 PM	Literally.	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_031964	iMessage	4/27/2015 7:36:21 PM	Press strategy we talked about is Bulls eye. I can feel it. We are building a movement.	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_031968	iMessage	4/27/2015 11:00:09 PM	♡	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_031973	iMessage	4/27/2015 11:00:16 PM	Love u too	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_031977	iMessage	4/27/2015 11:12:57 PM	You were flawless in mad money. Just perfect.	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_031978	iMessage	4/27/2015 11:13:04 PM	If I was competing with you I would be scared.	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_031976	iMessage	4/27/2015 11:19:28 PM	Got to get more assays on fingerstick	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_031979	iMessage	4/27/2015 11:19:28 PM	You came across as a pure statesman.	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_031980	iMessage	4/28/2015 12:39:17 AM	Loved seeing this so much	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_031982	iMessage	4/28/2015 12:39:19 AM	Exactly	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_031983	iMessage	4/28/2015 12:39:30 AM	That is our key point now	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	

Record	Type	Message Sent Date/Time	Message	Sender / Author	Recipient(s)	ChatID	Attachments
Holmes_iPhone_iMessage-MMS-SMS_031995	iMessage	4/28/2015 1:32:48 AM	Fingerstick is our key point now	Elizabeth Holmes	Sunny Balwani (+[REDACTED])	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_031996	iMessage	4/28/2015 1:32:56 AM	Loved your texts so much	Elizabeth Holmes	Sunny Balwani (+[REDACTED])	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_031998	iMessage	4/28/2015 1:33:03 AM	I know. Got to succeed in fs	Sunny Balwani (+[REDACTED])	Elizabeth Holmes	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_032001	iMessage	4/28/2015 1:33:30 AM	Exactly	Elizabeth Holmes	Sunny Balwani (+[REDACTED])	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_032000	iMessage	4/28/2015 1:33:38 AM	Love	Sunny Balwani (+[REDACTED])	Elizabeth Holmes	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_032002	iMessage	4/28/2015 1:33:43 AM	So grateful to God for where we are now	Elizabeth Holmes	Sunny Balwani (+[REDACTED])	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_031999	iMessage	4/28/2015 1:33:46 AM	More love	Elizabeth Holmes	Sunny Balwani (+[REDACTED])	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_032003	iMessage	4/28/2015 1:33:50 AM	I know	Sunny Balwani (+[REDACTED])	Elizabeth Holmes	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_032005	iMessage	4/28/2015 1:33:52 AM	We will kill after that	Sunny Balwani (+[REDACTED])	Elizabeth Holmes	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_032007	iMessage	4/28/2015 1:33:52 AM	Got to get fs done. Gc20 and e40	Sunny Balwani (+[REDACTED])	Elizabeth Holmes	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_032006	iMessage	4/28/2015 1:34:17 AM	Exactly	Elizabeth Holmes	Sunny Balwani (+[REDACTED])	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_032004	iMessage	4/28/2015 1:34:20 AM	That is the key	Elizabeth Holmes	Sunny Balwani (+[REDACTED])	[REDACTED]	

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Holmes_iPhone_iMessage-MMS-SMS_032063	iMessage	4/28/2015 3:52:32 AM	It is most maddening there is no focus in any chem teams and no product coming out.	Sunny Balwani (+[REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_032062	iMessage	4/28/2015 3:53:45 AM	I know.	Elizabeth Holmes	Sunny Balwani (+[REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_032064	iMessage	4/28/2015 3:53:52 AM	Leadership.	Elizabeth Holmes	Sunny Balwani (+[REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_032065	iMessage	4/28/2015 3:54:30 AM	I am taking over all chem teams per discussion and will begin doing daily meetings.	Sunny Balwani (+[REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_032067	iMessage	4/28/2015 3:56:25 AM	Daily meetings really is the only way	Elizabeth Holmes	Sunny Balwani (+[REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_032066	iMessage	4/28/2015 3:56:48 AM	Most disappointing how bad these people are.	Sunny Balwani (+[REDACTED])	Elizabeth Holmes	+ [REDACTED]	

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Holmes_iPhone_iMessage-MMS-SMS_032068	iMessage	4/28/2015 4:02:06 AM	On us to change it b	Elizabeth Holmes	Sunny Balwani (+[REDACTED])	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_032070	iMessage	4/28/2015 4:02:22 AM	Will do	Sunny Balwani (+[REDACTED])	Elizabeth Holmes	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_032069	iMessage	4/28/2015 4:03:03 AM	I know we will.	Elizabeth Holmes	Sunny Balwani (+[REDACTED])	[REDACTED]	

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Holmes_iPhone_iMessage-MMS-SMS_032169	iMessage	4/28/2015 10:21:03 PM	Should think about what access we give to reporter especially we never make you or our tech data available and shouldn't do it reactive	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_032171	iMessage	4/28/2015 10:21:22 PM	Agree	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_032173	iMessage	4/28/2015 10:21:52 PM	I think we should walk him in detail over all data but also educate him on how tech in lab works. He is probably 100% ignorant and looks at 2 numbers from 2 labs and if they don't match assumes we r wrong.	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_032174	iMessage	4/28/2015 10:22:42 PM	I know	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_032175	iMessage	4/28/2015 10:23:02 PM	Need to do that without setting precedent of someone getting access just because they challenge is	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_032176	iMessage	4/28/2015 10:23:03 PM	Us	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_032177	iMessage	4/28/2015 10:23:17 PM	Yes	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_032183	iMessage	4/28/2015 10:23:32 PM	Best would be to turn it around on others.	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_032185	iMessage	4/28/2015 10:24:00 PM	Also I think we should think about sharing we have a large reference lab. This will shock people. Chances are issues about false negative positive etc. is BS	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	[REDACTED]	

Record	Type	Message Sent Date/Time	Message	Sender / Author	Recipient(s)	ChatID	Attachments
Holmes_iPhone_iMessage-MMS-SMS_032188	iMessage	4/28/2015 10:24:00 PM	Or either reporter or Matt or Heather didn't understand	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_032190	iMessage	4/28/2015 10:24:00 PM	For sure.	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_032186	iMessage	4/28/2015 10:24:38 PM	Agree	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_032187	iMessage	4/28/2015 10:24:48 PM	It's quest	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_032189	iMessage	4/28/2015 10:24:54 PM	100%	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_032191	iMessage	4/28/2015 10:24:59 PM	Yeah	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_032193	iMessage	4/28/2015 10:25:37 PM	This is why even walking him thru JP under NDA destroys these attacks that we r only using our tech. We can talk about it.	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_032192	iMessage	4/28/2015 10:26:07 PM	Yes have to assume it will all be public	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_032194	iMessage	4/28/2015 10:26:11 PM	But that may be ok	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_032244	iMessage	4/29/2015 3:37:25 PM	Interesting meeting. They're going to follow up. Will brief you on it.	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_032246	iMessage	4/29/2015 3:38:29 PM	We're they open and receptive or didn't think it can happen	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_032247	iMessage	4/29/2015 3:39:40 PM	Open and receptive - tried to make point about the fact we're using Idts and funding but then reversed when I made comments about using FDA devices and our FDA position and work and that we don't want their money	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_032248	iMessage	4/29/2015 3:40:20 PM	Made comment about us needing to sharing more info faster is word they're hearing in Washington. I said with who and walked them through FDA in detail	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_032249	iMessage	4/29/2015 3:40:30 PM	I think this is quest lobbyist spreading	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_032250	iMessage	4/29/2015 3:40:49 PM	They thanked me multiple times at end of meeting for what we're doing again and again	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_032251	iMessage	4/29/2015 3:42:57 PM	Good. But as you can tell we have a terrible team doing our PR	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	

Record	Type	Message Sent Date/Time	Message	Sender / Author	Recipient(s)	ChatID	Attachments
Holmes_iPhone_iMessage-MMS-SMS_032275	iMessage	4/29/2015 3:50:29 PM	Did cms tell u why they think we are not sharing info? Once u explained they must have reacted at the foolishness.	Sunny Balwani (+[REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_032276	iMessage	4/29/2015 3:50:48 PM	Yes	Elizabeth Holmes	Sunny Balwani (+[REDACTED])	+ [REDACTED]	

Record	Type	Message Sent Date/Time	Message	Sender / Author	Recipient(s)	ChatID	Attachments
Holmes_iPhone_iMessage-MMS-SMS_032305	iMessage	4/29/2015 4:09:56 PM	Carreyou is French	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_032306	iMessage	4/29/2015 4:10:35 PM	Very funny. Explain everything	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_032309	iMessage	4/29/2015 4:10:40 PM	He is proud of being French?	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_032308	iMessage	4/29/2015 4:10:43 PM	I know	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_032307	iMessage	4/29/2015 4:10:46 PM	And proud of it	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_032312	iMessage	4/29/2015 4:12:42 PM	Proud cynic	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_032315	iMessage	4/29/2015 4:17:45 PM	Cynicism and skepticism are diabetes of human soul. No one should be proud of diseases.	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_032316	iMessage	4/29/2015 4:24:36 PM	Litterally	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_032317	iMessage	4/29/2015 4:24:57 PM	Amazing how hard to get people to do right thing	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_032318	iMessage	4/29/2015 4:25:17 PM	Today they couldn't understand what we were trying to get out of it	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_032319	iMessage	4/29/2015 4:25:24 PM	Thought must be some hidden motive	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_032320	iMessage	4/29/2015 4:29:10 PM	Yeah. That's out biggest challenge. When I met with fusiongpps that was my struggle with them also.	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	[REDACTED]	

Record	Type	Message Sent Date/Time	Message	Sender / Author	Recipient(s)	ChatID	Attachments
Holmes_iPhone_iMessage-MMS-SMS_032321	iMessage	4/29/2015 4:29:30 PM	The movement we'll lead will change this	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_032322	iMessage	4/29/2015 4:29:49 PM	OUR coalition etc	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_032323	iMessage	4/29/2015 4:29:52 PM	I am not that idealistic unfortunately	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_032327	iMessage	4/29/2015 4:29:52 PM	Were they embarrassed?	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_032324	iMessage	4/29/2015 4:30:06 PM	Exposes Incompetence	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_032326	iMessage	4/29/2015 4:30:16 PM	Like today they only change when embarrassed	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_032325	iMessage	4/29/2015 4:30:31 PM	If we say refusing to save money can't have that public image for long	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_032328	iMessage	4/29/2015 4:30:54 PM	They did a prompt 180	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_032329	iMessage	4/29/2015 4:31:08 PM	Hmm	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_032330	iMessage	4/29/2015 4:33:48 PM	Predictable	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_032332	iMessage	4/29/2015 4:34:08 PM	I don't believe in movements. They take too long. I would like to use money and influence and PR	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_032331	iMessage	4/29/2015 4:34:26 PM	This is what you once said to me about standing for non negotiables and prophets	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_032333	iMessage	4/29/2015 4:35:34 PM	100%	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_032335	iMessage	4/29/2015 4:35:38 PM	And leverage	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_032334	iMessage	4/29/2015 4:36:06 PM	Like embarrassing them if they don't move and get this done in 3 months. Hence my comment about 3 months.	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_032338	iMessage	4/29/2015 4:36:16 PM	When u r here. We should talk about our using FDA devices and communicating	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_032336	iMessage	4/29/2015 4:36:17 PM	Exactly	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_032337	iMessage	4/29/2015 4:36:26 PM	That's what I was saying above too	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_032340	iMessage	4/29/2015 4:37:10 PM	I know. Key is how to not put others on path	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_032339	iMessage	4/29/2015 4:37:35 PM	I think angle is to say we've opened full reference lab	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_032341	iMessage	4/29/2015 4:37:48 PM	Ourselves	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_032342	iMessage	4/29/2015 4:37:57 PM	Not wait for cc or other deal	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_032343	iMessage	4/29/2015 4:37:58 PM	Yeah. We will think	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_032344	iMessage	4/29/2015 4:38:02 PM	That will be additive	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_032345	iMessage	4/29/2015 4:38:18 PM	Then we can say are doing huge number of tests on existing platforms	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_032349	iMessage	4/29/2015 4:38:24 PM	Yep	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_032346	iMessage	4/29/2015 4:38:28 PM	Also serves as red herring for device cos	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_032347	iMessage	4/29/2015 4:38:46 PM	That we're just a "cheaper" lab	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_032348	iMessage	4/29/2015 4:40:22 PM	I've been thinking we could do a press release on it.	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	

Record	Type	Message Sent Date/Time	Message	Sender / Author	Recipient(s)	ChatID	Attachments
Holmes_iPhone_iMessage-MMS-SMS_032380	iMessage	4/25/2015 7:33:14 PM	Btw I sent CVS document to heather and chris on Saturday and haven't received any feedback from them.	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_032383	iMessage	4/25/2015 7:35:23 PM	Ok I will be there (landing in 2 hours 10 mins) and can meet with any candidates we think make sense. Nothing is on my calendar. Do you want me to email heather chris on turning the cvs document	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_032382	iMessage	4/25/2015 7:35:28 PM	No	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_032381	iMessage	4/25/2015 7:36:39 PM	Are they helping you on wag contract	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_032384	iMessage	4/29/2015 7:37:23 PM	No one on wag contract being want anyone on wag contract. This u and I need close our chests.	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_032385	iMessage	4/29/2015 7:37:32 PM	Don't want	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	

Record	Type	Message Sent Date/Time	Message	Sender / Author	Recipient(s)	ChatID	Attachments
Holmes_iPhone_iMessage-MMS-SMS_033019	iMessage	5/5/2015 11:13:41 PM	U still on call?	Elizabeth Holmes	Sunny Balwani (+[REDACTED])	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_033022	iMessage	5/5/2015 11:14:29 PM	Take a look at heathers email on roger	Elizabeth Holmes	Sunny Balwani (+[REDACTED])	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_033024	iMessage	5/5/2015 11:15:12 PM	I told u not to pre announce.	Sunny Balwani (+[REDACTED])	Elizabeth Holmes	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_033026	iMessage	5/5/2015 11:15:12 PM	I will look at email	Sunny Balwani (+[REDACTED])	Elizabeth Holmes	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_033027	iMessage	5/5/2015 11:15:12 PM	Think. U don't want to sound reactive.	Sunny Balwani (+[REDACTED])	Elizabeth Holmes	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_033023	iMessage	5/5/2015 11:15:17 PM	Thinking about saying over course of past few months been working on adding expanded testing capability	Elizabeth Holmes	Sunny Balwani (+[REDACTED])	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_033025	iMessage	5/5/2015 11:15:49 PM	?	Elizabeth Holmes	Sunny Balwani (+[REDACTED])	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_033029	iMessage	5/5/2015 11:17:10 PM	Call me	Sunny Balwani (+[REDACTED])	Elizabeth Holmes	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_033028	iMessage	5/5/2015 11:17:17 PM	??	Elizabeth Holmes	Sunny Balwani (+[REDACTED])	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_033030	iMessage	5/5/2015 11:17:20 PM	I don't know what u r talking about. Really.	Sunny Balwani (+[REDACTED])	Elizabeth Holmes	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_033033	iMessage	5/5/2015 11:17:20 PM	We will tak tonite then	Sunny Balwani (+[REDACTED])	Elizabeth Holmes	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_033031	iMessage	5/5/2015 11:17:21 PM	Ok	Elizabeth Holmes	Sunny Balwani (+[REDACTED])	[REDACTED]	

Record	Type	Message Sent Date/Time	Message	Sender / Author	Recipient(s)	ChatID	Attachments
Holmes_iPhone_iMessage-MMS-SMS_033067	iMessage	5/6/2015 4:12:39 AM	FYI. There was a tweet from some lab guy from war college that there was consensus at conference that Theranos has flawed tech and flawed business model.	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_033068	iMessage	5/6/2015 4:12:54 AM	I saw it.	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_033070	iMessage	5/6/2015 4:13:41 AM	We need to get our content out	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_033071	iMessage	5/6/2015 4:14:44 AM	No but there is something good about lab guys under. Estimating us.	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_033076	iMessage	5/6/2015 4:15:07 AM	We should correct attacks but not eager to tell others we are dangerous.	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_033073	iMessage	5/6/2015 4:15:10 AM	For sure	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_033074	iMessage	5/6/2015 4:15:18 AM	Totally agree	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	

Record	Type	Message Sent Date/Time	Message	Sender / Author	Recipient(s)	ChatID	Attachments
Holmes_iPhone_iMessage-MMS-SMS_033094	iMessage	5/6/2015 4:19:20 AM	We need our heads down and execute. Bring billion equity and billion revenue	Sunny Balwani (+[REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_033091	iMessage	5/6/2015 4:19:43 AM	I know. Thinking same	Elizabeth Holmes	Sunny Balwani (+[REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_033095	iMessage	5/6/2015 4:20:14 AM	Revenue most important of all. Buying ref lab locks it in	Elizabeth Holmes	Sunny Balwani (+[REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_033099	iMessage	5/6/2015 4:20:16 AM	Yes red lab is critical.	Sunny Balwani (+[REDACTED])	Elizabeth Holmes	+ [REDACTED]	

Record	Type	Message Sent Date/Time	Message	Sender / Author	Recipient(s)	ChatID	Attachments
Holmes_iPhone_iMessage-MMS-SMS_033237	iMessage	5/6/2015 10:25:58 PM	How was the talk etc	Sunny Balwani (+[REDACTED])	Elizabeth Holmes	[REDACTED]	

Record	Type	Message Sent Date/Time	Message	Sender / Author	Recipient(s)	ChatID	Attachments
Holmes_iPhone_iMessage-MMS-SMS_033238	iMessage	5/6/2015 10:26:08 PM	Good	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_033240	iMessage	5/6/2015 10:26:44 PM	All the questions from the articles	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_033241	iMessage	5/6/2015 10:28:12 PM	Yeah at least I'm on record addressing	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_033245	iMessage	5/6/2015 10:28:16 PM	U mean peer review, data, venipuncture?	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_033244	iMessage	5/6/2015 10:29:23 PM	Peer review, danger of consumer access, not publishing	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_033242	iMessage	5/6/2015 10:34:14 PM	Good. We should send a stern and detailed letter to Alberto btw	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_033243	iMessage	5/6/2015 10:34:27 PM	What did he say?	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_033247	iMessage	5/6/2015 10:34:40 PM	Nothing too bad but he made a comment that he hasn't seen any data from us and don't know if tests work or not	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_033250	iMessage	5/6/2015 10:34:40 PM	As a reason of regulating LdTs. Which is why we need to send him a what the fuck letter.	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_033251	iMessage	5/6/2015 10:34:40 PM	Yes	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_033253	iMessage	5/6/2015 10:34:40 PM	In ur email.	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_033246	iMessage	5/6/2015 10:34:49 PM	He never called me back	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_033248	iMessage	5/6/2015 10:35:14 PM	Odd	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_033249	iMessage	5/6/2015 10:35:32 PM	We should listen to it to be sure	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_033252	iMessage	5/6/2015 10:35:58 PM	Do we have the audio	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_033254	iMessage	5/6/2015 10:36:18 PM	Listen and text me?	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_033255	iMessage	5/6/2015 10:36:26 PM	I did	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_033256	iMessage	5/6/2015 10:36:35 PM	That's what I just said and text u. See above	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_033257	iMessage	5/6/2015 10:36:39 PM	Oh	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_033258	iMessage	5/6/2015 10:36:48 PM	So he said that for sure. Amazing	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_033259	iMessage	5/6/2015 10:36:48 PM	Yes	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_033261	iMessage	5/6/2015 10:36:48 PM	Good. We should send a stern and detailed letter to Alberto btw	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_033264	iMessage	5/6/2015 10:36:48 PM	Absolutely	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_033265	iMessage	5/6/2015 10:36:48 PM	We need to send a wtf letter to him	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_033266	iMessage	5/6/2015 10:36:48 PM	He didn't mentio other labs but us By name	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_033269	iMessage	5/6/2015 10:36:48 PM	That's why	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_033270	iMessage	5/6/2015 10:36:48 PM	Yep	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_033273	iMessage	5/6/2015 10:36:48 PM	Nothing too negative but he picked us vs other labs	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_033260	iMessage	5/6/2015 10:37:15 PM	Ok let's talk about that.	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	

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Holmes_iPhone_iMessage-MMS-SMS_033279	iMessage	5/6/2015 11:06:53 PM	Many many said how honored and inspired by me including profs	Elizabeth Holmes	Sunny Balwani (+ [REDACTED]) + [REDACTED]		
Holmes_iPhone_iMessage-MMS-SMS_033281	iMessage	5/6/2015 11:07:55 PM	Did dpecial women in engr meeting	Elizabeth Holmes	Sunny Balwani (+ [REDACTED]) + [REDACTED]		
Holmes_iPhone_iMessage-MMS-SMS_033282	iMessage	5/6/2015 11:08:01 PM	They were all so honored	Elizabeth Holmes	Sunny Balwani (+ [REDACTED]) + [REDACTED]		
Holmes_iPhone_iMessage-MMS-SMS_033288	iMessage	5/6/2015 11:08:11 PM	Makes my heart soar to read that	Elizabeth Holmes	Sunny Balwani (+ [REDACTED]) + [REDACTED]		

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Holmes_iPhone_iMessage-MMS-SMS_033334	iMessage	5/7/2015 4:13:23 AM	Tomorrow Rogers piece and bloomberg piece on heather come out, as well as our press release. I spoke to bloomberg	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_033332	iMessage	5/7/2015 4:13:52 AM	What is roger saying	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_033333	iMessage	5/7/2015 4:13:52 AM	I didn't know that	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_033336	iMessage	5/7/2015 4:13:52 AM	Ok	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_033331	iMessage	5/7/2015 4:14:14 AM	Magazine	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_033335	iMessage	5/7/2015 4:14:36 AM	Should be good but of course we don't see it before - focus is dtc	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	[REDACTED]	

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Holmes_iPhone_iMessage-MMS-SMS_033940	iMessage	5/12/2015 4:51:09 PM	I presented CA bye asked me why we wouldn't do CA with WAg "out of curiosity "	Sunny Balwani (+[REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_033941	iMessage	5/12/2015 4:51:12 PM	I told him cvs has better footprint in SoCal but walgreens is not too far behind	Sunny Balwani (+[REDACTED])	Elizabeth Holmes	+ [REDACTED]	

Record	Type	Message Sent Date/Time	Message	Sender / Author	Recipient(s)	ChatID	Attachments
Holmes_iPhone_iMessage-MMS-SMS_033943	iMessage	5/12/2015 4:51:12 PM	Cvs won't happen for another year	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_033944	iMessage	5/12/2015 4:51:12 PM	So if they want then we will move without them.	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_033945	iMessage	5/12/2015 4:51:12 PM	We will talk about wag when u r back n	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_033946	iMessage	5/12/2015 4:51:12 PM	I sent u contract and cover note. Please spend time on that so I can send out	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_033939	iMessage	5/12/2015 4:51:29 PM	Hmm	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_033942	iMessage	5/12/2015 4:51:50 PM	Yeah	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_033948	iMessage	5/12/2015 4:54:44 PM	K	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_033947	iMessage	5/12/2015 4:54:54 PM	What's your sense on why 12 mo for cvs	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_033949	iMessage	5/12/2015 5:00:21 PM	/ where did u leave it w him	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_033950	iMessage	5/12/2015 5:02:18 PM	They don't know the upside or downside of not having this.	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_033951	iMessage	5/12/2015 5:02:29 PM	Yeah	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_033954	iMessage	5/12/2015 5:02:42 PM	Was he upset abt missing pa	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_033953	iMessage	5/12/2015 5:02:48 PM	And the fact we r not growing with wag is something they are trying to understand	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_033952	iMessage	5/12/2015 5:04:41 PM	They are all lemmings. They only want if others want it	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_033955	iMessage	5/12/2015 5:04:58 PM	Thinking	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_033958	iMessage	5/12/2015 5:05:08 PM	The minute I said California his question was why cvs why not walgreens.	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_033959	iMessage	5/12/2015 5:05:14 PM	I know	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_033957	iMessage	5/12/2015 5:05:31 PM	Instead if Theranos was strategic to them he would have jumped on it	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_033956	iMessage	5/12/2015 5:06:00 PM	Seeing our locations in pa will be the same reaction	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_033960	iMessage	5/12/2015 5:06:08 PM	They don't think of us as strategic. Every conversation I have with him he spends at least half of it in when can we put devices in minute clinics.	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_033962	iMessage	5/12/2015 5:06:08 PM	Just like 3 years ago	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	

Record	Type	Message Sent Date/Time	Message	Sender / Author	Recipient(s)	ChatID	Attachments
Holmes_iPhone_iMessage-MMS-SMS_034004	iMessage	5/12/2015 7:08:40 PM	Still in call.	Sunny Balwani (+[REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_034006	iMessage	5/12/2015 8:46:41 PM	How was it	Elizabeth Holmes	Sunny Balwani (+[REDACTED])	+ [REDACTED]	

Record	Type	Message Sent Date/Time	Message	Sender / Author	Recipient(s)	ChatID	Attachments
Holmes_iPhone_iMessage-MMS-SMS_034007	iMessage	5/12/2015 8:47:04 PM	Fine	Sunny Balwani (+[REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_034009	iMessage	5/12/2015 8:47:20 PM	As expected	Sunny Balwani (+[REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_034012	iMessage	5/12/2015 8:47:56 PM	Had to explain PT in detail. Also Jurassic park. That we have a full ref lab in house	Sunny Balwani (+[REDACTED])	Elizabeth Holmes	+ [REDACTED]	

Record	Type	Message Sent Date/Time	Message	Sender / Author	Recipient(s)	ChatID	Attachments
Holmes_iPhone_iMessage-MMS-SMS_034114	iMessage	5/13/2015 12:36:16 AM	CCed on you terrible negative review from someone from Newark lab probably bugs lab. Working on getting that removed.	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_034121	iMessage	5/13/2015 12:39:12 AM	I saw it. We'll get them	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_034128	iMessage	5/13/2015 1:15:32 AM	I am narrowing this down in CLIA. Down to 5 people. Will nail this mother fucker	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	

Record	Type	Message Sent Date/Time	Message	Sender / Author	Recipient(s)	ChatID	Attachments
Holmes_iPhone_iMessage-MMS-SMS_034127	iMessage	5/13/2015 1:15:43 AM	Who do u think	Elizabeth Holmes	Sunny Balwani (+[REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_034130	iMessage	5/13/2015 1:15:49 AM	Now we have legal grounds	Elizabeth Holmes	Sunny Balwani (+[REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_034129	iMessage	5/13/2015 1:15:58 AM	Yes	Sunny Balwani (+[REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_034229	iMessage	5/13/2015 10:34:59 PM	If Tyler thinking abt George fyi at right time	Elizabeth Holmes	Sunny Balwani (+[REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_034228	iMessage	5/13/2015 10:35:11 PM	But also lots of legal elements here	Elizabeth Holmes	Sunny Balwani (+[REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_034230	iMessage	5/13/2015 10:35:24 PM	Need to get ahead of all of it	Elizabeth Holmes	Sunny Balwani (+[REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_034231	iMessage	5/13/2015 10:35:40 PM	Out of al challenges are greatest opportunities	Elizabeth Holmes	Sunny Balwani (+[REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_034235	iMessage	5/13/2015 10:40:08 PM	Absolutely. This one is fairly easy to get ahead of. This entire email is based on Tyler and rochele and may be Adam	Sunny Balwani (+[REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_034234	iMessage	5/13/2015 10:40:18 PM	I know	Elizabeth Holmes	Sunny Balwani (+[REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_034237	iMessage	5/13/2015 10:53:52 PM	Extremely serious legal implications. He basically violated and shared our trade secrets down to machine names.	Sunny Balwani (+[REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_034239	iMessage	5/13/2015 10:53:52 PM	And assays in what device	Sunny Balwani (+[REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_034242	iMessage	5/13/2015 10:53:52 PM	It is Tyler Erika and Adam.	Sunny Balwani (+[REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_034249	iMessage	5/13/2015 11:14:29 PM	Yeah. And we will also take legal action once this is behind us. Violating trade secrets is not ok.	Sunny Balwani (+[REDACTED])	Elizabeth Holmes	+ [REDACTED]	

Record	Type	Message Sent Date/Time	Message	Sender / Author	Recipient(s)	ChatID	Attachments
Holmes_iPhone_iMessage-MMS-SMS_034250	iMessage	5/13/2015 11:15:07 PM	Secondly. We need a better strategy for Normandy. For a long time to come we will have hybrid solutions.	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_034252	iMessage	5/13/2015 11:15:12 PM	Yes. We will think together. But we know it's these 4 people.	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_034251	iMessage	5/13/2015 11:15:47 PM	Without question. Legal likely as part of it.	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_034253	iMessage	5/13/2015 11:15:59 PM	That we have to talk abt too	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_034254	iMessage	5/13/2015 11:16:46 PM	For sure	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_034256	iMessage	5/13/2015 11:16:47 PM	Most likely 2 + rochelele. Rochelele we need to sue for defamation	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_034258	iMessage	5/13/2015 11:16:56 PM	I Meant Normandy	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_034257	iMessage	5/13/2015 11:17:01 PM	I agree.	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_034268	iMessage	5/13/2015 11:21:36 PM	Which is why knocking the legs off one at a time is best way. For instance he doesn't understand AAP and made the comment. That was Tyler as you know. Adam actually understood it and both Adam and mark Pandori created a PowerPoint to educate the lab on AAP aftr this stupidity	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_034271	iMessage	5/13/2015 11:21:36 PM	Adam understood it ultimately	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_034273	iMessage	5/13/2015 11:21:36 PM	But Tyler never did. So this is why it is him	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_034275	iMessage	5/13/2015 11:21:36 PM	Also comment about vitaminD and cv. The cv calculations we actually have now submitted to FDA so that's another leg chopped off carryrou	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_034272	iMessage	5/13/2015 11:21:58 PM	I know	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_034270	iMessage	5/13/2015 11:22:00 PM	Agree	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_034269	iMessage	5/13/2015 11:22:16 PM	I know	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_034274	iMessage	5/13/2015 11:22:34 PM	We need to send legal letter to him	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	

Record	Type	Message Sent Date/Time	Message	Sender / Author	Recipient(s)	ChatID	Attachments
Holmes_iPhone_iMessage-MMS-SMS_034276	iMessage	5/13/2015 11:22:49 PM	Because we never sent the one on his comment about confidentiality	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_034277	iMessage	5/13/2015 11:23:43 PM	Yes. But this time it should go beyond letter. First letter should be cease and desist and then from there	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_034279	iMessage	5/13/2015 11:23:44 PM	We will analyze more and then reach out to him.	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_034280	iMessage	5/13/2015 11:23:44 PM	He is probably burning in coals because George talks about you and his parents are on coals and he is on coals.	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_034281	iMessage	5/13/2015 11:24:53 PM	I thought the exact same	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_034278	iMessage	5/13/2015 11:25:28 PM	Agree	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	

Record	Type	Message Sent Date/Time	Message	Sender / Author	Recipient(s)	ChatID	Attachments
Holmes_iPhone_iMessage-MMS-SMS_034368	iMessage	5/14/2015 8:03:12 PM	At Newark doing reviews and terminations.	Sunny Balwani (+[REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_034369	iMessage	5/14/2015 8:04:57 PM	How's it going	Elizabeth Holmes	Sunny Balwani (+[REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_034372	iMessage	5/14/2015 8:05:07 PM	Good.	Sunny Balwani (+[REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_034373	iMessage	5/14/2015 8:05:20 PM	3 bad ones I get rid of	Sunny Balwani (+[REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_034374	iMessage	5/14/2015 8:05:20 PM	Lot of good people	Sunny Balwani (+[REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_034375	iMessage	5/14/2015 8:05:23 PM	Good	Elizabeth Holmes	Sunny Balwani (+[REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_034376	iMessage	5/14/2015 8:05:49 PM	Should meet with full team that people were in that we're terming after terms done.	Elizabeth Holmes	Sunny Balwani (+[REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_034377	iMessage	5/14/2015 8:06:12 PM	Also consider severance with separation and release agreement. Very useful need to start having these.	Elizabeth Holmes	Sunny Balwani (+[REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_034381	iMessage	5/14/2015 8:38:16 PM	Especially in that area	Elizabeth Holmes	Sunny Balwani (+[REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_034382	iMessage	5/14/2015 9:00:48 PM	Severance and release has no effect and useless but will Do	Sunny Balwani (+[REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_034395	iMessage	5/14/2015 9:46:45 PM	There is strong opinion in CLIA and most say people were personally hurt and insulted by the GD review The review was a lie and false and they work hard	Sunny Balwani (+[REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_034392	iMessage	5/14/2015 9:47:09 PM	Awesome	Elizabeth Holmes	Sunny Balwani (+[REDACTED])	+ [REDACTED]	

Record	Type	Message Sent Date/Time	Message	Sender / Author	Recipient(s)	ChatID	Attachments
Holmes_iPhone_iMessage-MMS-SMS_034393	iMessage	5/14/2015 9:47:13 PM	Our problem here is lack of management not people.	Sunny Balwani (+[REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_034396	iMessage	5/14/2015 9:47:14 PM	I hope they post	Elizabeth Holmes	Sunny Balwani (+[REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_034397	iMessage	5/14/2015 9:47:18 PM	I know	Elizabeth Holmes	Sunny Balwani (+[REDACTED])	+ [REDACTED]	

Record	Type	Message Sent Date/Time	Message	Sender / Author	Recipient(s)	ChatID	Attachments
Holmes_iPhone_iMessage-MMS-SMS_035316	iMessage	5/31/2015 10:53:12 PM	You not calling George back also sends a message that we are about to suit	Sunny Balwani (+[REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_035314	iMessage	5/31/2015 10:53:25 PM	Exactly was thinking same	Elizabeth Holmes	Sunny Balwani (+[REDACTED])	+ [REDACTED]	

Record	Type	Message Sent Date/Time	Message	Sender / Author	Recipient(s)	ChatID	Attachments
Holmes_iPhone_iMessage-MMS-SMS_035724	iMessage	6/3/2015 4:17:04 PM	We need to focus on being a technology company. We spend all our time with CLIA morons.	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_035726	iMessage	6/3/2015 4:19:12 PM	Yes	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_035729	iMessage	6/3/2015 4:19:12 PM	I deal with CLIA everyday and I hate the low quality of people in lab including what you saw yesterday in Mayo CEO	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_035723	iMessage	6/3/2015 4:19:38 PM	I was thinking about the exact same. In the same way I called you from ny couple yrs ago on consumer. This is that time now on tech.	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_035725	iMessage	6/3/2015 4:19:59 PM	We need explicit plan and timeline to being 100% tech.	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_035727	iMessage	6/3/2015 4:21:04 PM	I know. That is our opportunity.	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	

Record	Type	Message Sent Date/Time	Message	Sender / Author	Recipient(s)	ChatID	Attachments
Holmes_iPhone_iMessage-MMS-SMS_035981	iMessage	6/5/2015 7:12:00 PM	Don't talk in this meeting. U Shd talk to David first	Sunny Balwani (+[REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_035980	iMessage	6/5/2015 7:12:12 PM	George wants to know what Tyler has done. Would you ask David if i should say or tell him we'll let him know later and txt me back	Elizabeth Holmes	Sunny Balwani (+[REDACTED])	+ [REDACTED]	

Record	Type	Message Sent Date/Time	Message	Sender / Author	Recipient(s)	ChatID	Attachments
Holmes_iPhone_iMessage-MMS-SMS_037223	iMessage	6/26/2015 6:03:23 PM	I am ok sending letter to Erika as in heathers email.	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	

Record	Type	Message Sent Date/Time	Message	Sender / Author	Recipient(s)	ChatID	Attachments
Holmes_iPhone_iMessage-MMS-SMS_038044	iMessage	7/8/2015 12:52:16 PM	The home page announcement for cbc is too dramatic. "Change the face of healthcare in Pennsylvania ". Can u change it once in office. Something more humble and accurate.	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_038045	iMessage	7/8/2015 12:54:07 PM	Taking off. Will be online on email.	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_038061	iMessage	7/8/2015 2:09:54 PM	Changed it	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_038101	iMessage	7/8/2015 9:52:00 PM	Adam 100% the source to JC	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	

[illegible]

Record	Type	Message Sent Date/Time	Message	Sender / Author	Recipient(s)	ChatID	Attachments
Holmes_iPhone_iMessage-MMS-SMS_038569	iMessage	7/15/2015 12:56:32 PM	Love you. Be strong today. My advise. Don't talk to heather about yesterday Meeting. Make this something above her role.	Sunny Balwani (+[REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_038582	iMessage	7/15/2015 4:44:48 PM	I worked for 5 years day and night to help you. I am sad at where you and I are. I thought it would be better. I know u r angry in ur way. And upset with me for not doing everything you wanted me to do.	Sunny Balwani (+[REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_038583	iMessage	7/15/2015 4:46:02 PM	???	Elizabeth Holmes	Sunny Balwani (+[REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_038584	iMessage	7/15/2015 4:46:18 PM	I was just think about texting you in that minute by the way	Elizabeth Holmes	Sunny Balwani (+[REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_038585	iMessage	7/15/2015 4:46:27 PM	It's just hard to transition	Elizabeth Holmes	Sunny Balwani (+[REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_038586	iMessage	7/15/2015 4:46:31 PM	I am responsible for everything at Theranos. All have been my decisions too.	Sunny Balwani (+[REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_038587	iMessage	7/15/2015 4:46:47 PM	But getting through yesterday will make it easier to do so now	Elizabeth Holmes	Sunny Balwani (+[REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_038588	iMessage	7/15/2015 4:46:56 PM	I won't transition until u r in a perfect place. U know that.	Sunny Balwani (+[REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_038591	iMessage	7/15/2015 4:46:56 PM	U r underestimating the challenges and being childish. I have been telling u for months.	Sunny Balwani (+[REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_038589	iMessage	7/15/2015 4:47:26 PM	No such thing ... That was the point we talked abt	Elizabeth Holmes	Sunny Balwani (+[REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_038590	iMessage	7/15/2015 4:47:44 PM	It's ok - just was emotional but am ready	Elizabeth Holmes	Sunny Balwani (+[REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_038592	iMessage	7/15/2015 4:47:49 PM	And I completely get it	Elizabeth Holmes	Sunny Balwani (+[REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_038593	iMessage	7/15/2015 4:47:55 PM	On the challenges	Elizabeth Holmes	Sunny Balwani (+[REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_038595	iMessage	7/15/2015 4:48:17 PM	Unfortunately u don't and brakes my heart to see u like this.	Sunny Balwani (+[REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_038594	iMessage	7/15/2015 4:48:40 PM	?	Elizabeth Holmes	Sunny Balwani (+[REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_038596	iMessage	7/15/2015 4:49:04 PM	I am not leaving until we break even. We will do this together and I will be by yourself until then. Can't leave like this.	Sunny Balwani (+[REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_038598	iMessage	7/15/2015 4:49:04 PM	U r wrong that yesterdays meeting makes it easier. It didn't.	Sunny Balwani (+[REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_038597	iMessage	7/15/2015 4:50:40 PM	For me to emotionally handle it	Elizabeth Holmes	Sunny Balwani (+[REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_038599	iMessage	7/15/2015 4:51:06 PM	The transition	Elizabeth Holmes	Sunny Balwani (+[REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_038600	iMessage	7/15/2015 4:51:08 PM	No. U r underestimating	Sunny Balwani (+[REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_038601	iMessage	7/15/2015 4:51:12 PM	I can leave if that gives u emotional peace but u know we have to sacrifice	Sunny Balwani (+[REDACTED])	Elizabeth Holmes	+ [REDACTED]	

Record	Type	Message Sent Date/Time	Message	Sender / Author	Recipient(s)	ChatID	Attachments
Holmes_iPhone_iMessage-MMS-SMS_038602	iMessage	7/15/2015 4:51:12 PM	And yes. I do dislike the direction u have taken with all this PR and all legal work and a lot of other things but hopefully we can talk and find perfect focus and perfect plan and execute heads down and build product and break even	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_038603	iMessage	7/15/2015 4:51:12 PM	I can leave then.	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_038604	iMessage	7/15/2015 4:52:55 PM	Until then u need me. Whether ideal or not, we need to get out of this together.	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_038607	iMessage	7/15/2015 4:53:20 PM	Things are different now. We need to get the business to break even and then I will leave. We r different when it comes to business. We will be happier that way. But for now, u and I both are on same page because of yesterday that we need to break even.	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_038605	iMessage	7/15/2015 4:53:34 PM	I thought the thing was if we did that then you wouldn't want to leave	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_038606	iMessage	7/15/2015 4:55:28 PM	Stay internally focused and only meet with people who have deals in hand. The PR strategy is wrong and I have been saying that. We need to go on offense and not be defensive.	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_038610	iMessage	7/15/2015 4:59:44 PM	But I can't leave. I will try to fix this	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_038611	iMessage	7/15/2015 4:59:44 PM	I am very unhappy because my work sucks.	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_038609	iMessage	7/15/2015 4:59:51 PM	We can talk about the first text. I agree with the second. If you are as unhappy as you are working w me / at Theranos, that was the thing ---	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_038612	iMessage	7/15/2015 5:00:55 PM	I know but ur saying even if we fix don't want be here	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_038618	iMessage	7/15/2015 5:02:38 PM	Correct. Only "fix" is cash and break even. Once we have that u won't need me. U can then run this ur way and I won't have to convince u. But leaving u now like this doesn't help me unfortunately. I will just be making u miserable. Yesterday was just a preview. Trust me. World is a mean place. Everyone has only been nice to us because of greed.	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	

Record	Type	Message Sent Date/Time	Message	Sender / Author	Recipient(s)	ChatID	Attachments
Holmes_iPhone_iMessage-MMS-SMS_039427	iMessage	7/28/2015 6:37:52 PM	We need to commit to each other and get out of this hell so we can live in paradise we both have.	Sunny Balwani (+[REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_039431	iMessage	7/28/2015 6:39:08 PM	I have literally been meditating on exact same. Whole time I was running was thinking that.	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_039432	iMessage	7/28/2015 6:39:14 PM	At least every quarter	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_039433	iMessage	7/28/2015 6:39:43 PM	We need to commit to focusing and getting in paradise.	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_039434	iMessage	7/28/2015 6:39:59 PM	Product company. Winning.	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_039436	iMessage	7/28/2015 6:40:00 PM	Focus	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_039438	iMessage	7/28/2015 6:40:00 PM	And getting everyone focused and responsible	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_039435	iMessage	7/28/2015 6:40:07 PM	I commit.	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_039437	iMessage	7/28/2015 6:40:13 PM	Focus	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_039439	iMessage	7/28/2015 6:40:28 PM	Completely.	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	

Record	Type	Message Sent Date/Time	Message	Sender / Author	Recipient(s)	ChatID	Attachments
Holmes_iPhone_iMessage-MMS-SMS_039927	iMessage	8/1/2015 3:22:40 AM	Highest volume day today. 547 in wag.	Sunny Balwani (+[REDACTED])	Elizabeth Holmes	[REDACTED]	

Record	Type	Message Sent Date/Time	Message	Sender / Author	Recipient(s)	ChatID	Attachments
Holmes_iPhone_iMessage-MMS-SMS_040813	iMessage	8/20/2015 11:42:42 PM	We need to eliminate mediocrity around us. We could be so far ahead if we just had 20 outstanding people around us.	Sunny Balwani (+[REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_040814	iMessage	8/20/2015 11:43:58 PM	You literally just read my mind in this minute.	Elizabeth Holmes	Sunny Balwani (+[REDACTED])	+ [REDACTED]	

Record	Type	Message Sent Date/Time	Message	Sender / Author	Recipient(s)	ChatID	Attachments
Holmes_iPhone_iMessage-MMS-SMS_041111	iMessage	8/25/2015 5:18:42 PM	Nb tell team only thing manufacture in Newark is ctn	Elizabeth Holmes	Sunny Balwani (+[REDACTED])	[REDACTED]	

Record	Type	Message Sent Date/Time	Message	Sender / Author	Recipient(s)	ChatID	Attachments
Holmes_iPhone_iMessage-MMS-SMS_041126	iMessage	8/25/2015 8:42:36 PM	Also note on what you just called about the ctns that the ctns are not 510k yet or in commercial distribution, which is when the quality systems are required	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_041128	iMessage	8/25/2015 8:44:55 PM	If have time to call us to have Jim go through what else they've asked for so we can comment do now or anytime convenient after documents are ready	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_041135	iMessage	8/25/2015 9:11:12 PM	We use our reagents	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_041134	iMessage	8/25/2015 9:11:28 PM	R u sure?	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_041137	iMessage	8/25/2015 9:11:36 PM	Yes	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_041138	iMessage	8/25/2015 9:12:25 PM	Then tell them only for one assay on an open platform as LDT developed and validated in CLIA lab	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_041141	iMessage	8/25/2015 9:12:33 PM	But triple check 1 I was told we don't	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_041140	iMessage	8/25/2015 9:14:09 PM	Some commercial	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_041142	iMessage	8/25/2015 9:14:15 PM	In CBC	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_041139	iMessage	8/25/2015 9:14:43 PM	Theranos reagents are only some of the reagents	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_041143	iMessage	8/25/2015 9:14:51 PM	Majority are commercial	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_041146	iMessage	8/25/2015 9:14:58 PM	Confirmed with Chinmay	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_041145	iMessage	8/25/2015 9:15:09 PM	Correct. They want I to know which ones.	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_041148	iMessage	8/25/2015 9:49:18 PM	All three sites today got an inspector and one of Courtney's deputies	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	[REDACTED]	

Record	Type	Message Sent Date/Time	Message	Sender / Author	Recipient(s)	ChatID	Attachments
Holmes_iPhone_iMessage-MMS-SMS_041217	iMessage	8/26/2015 10:22:48 PM	Remember tspu not listed or in use	Elizabeth Holmes	Sunny Balwani (+[REDACTED])	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_041220	iMessage	8/26/2015 11:10:01 PM	Yes.	Sunny Balwani (+[REDACTED])	Elizabeth Holmes	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_041222	iMessage	8/26/2015 11:10:09 PM	They got that point.	Sunny Balwani (+[REDACTED])	Elizabeth Holmes	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_041223	iMessage	8/27/2015 12:48:18 AM	Is Mary there right now?	Elizabeth Holmes	Sunny Balwani (+[REDACTED])	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_041224	iMessage	8/27/2015 12:48:35 AM	No. She left at 4	Sunny Balwani (+[REDACTED])	Elizabeth Holmes	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_041225	iMessage	8/27/2015 1:15:40 AM	They are both gone. Left right after call	Sunny Balwani (+[REDACTED])	Elizabeth Holmes	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_041227	iMessage	8/27/2015 1:44:31 AM	On my way!	Sunny Balwani (+[REDACTED])	Elizabeth Holmes	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_041229	iMessage	8/27/2015 1:52:20 AM	Great	Elizabeth Holmes	Sunny Balwani (+[REDACTED])	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_041277	iMessage	8/27/2015 5:30:56 PM	They said they are trying to show that there are no quality issues and ctn performs as intended. Ok whether it's under the CLIA lab or FDA systems so we can pull CLIA systems if needed.	Elizabeth Holmes	Sunny Balwani (+[REDACTED])	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_041276	iMessage	8/27/2015 5:31:39 PM	To supplement our quality documents / what we do under current Fda procedures	Elizabeth Holmes	Sunny Balwani (+[REDACTED])	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_041275	iMessage	8/27/2015 5:39:40 PM	You can use that	Elizabeth Holmes	Sunny Balwani (+[REDACTED])	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_041278	iMessage	8/27/2015 5:48:18 PM	They are saying tspu because we're legally authorized to use it. We didn't get into that	Elizabeth Holmes	Sunny Balwani (+[REDACTED])	[REDACTED]	

Record	Type	Message Sent Date/Time	Message	Sender / Author	Recipient(s)	ChatID	Attachments
Holmes_iPhone_iMessage-MMS-SMS_041318	iMessage	8/27/2015 11:54:38 PM	Good time for me to call Daniel or Sam on something?	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_041317	iMessage	8/27/2015 11:55:04 PM	Yes. We r done	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_041319	iMessage	8/27/2015 11:55:17 PM	Call me	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_041316	iMessage	8/27/2015 11:55:19 PM	With them	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_041320	iMessage	8/27/2015 11:55:20 PM	Incredible day to be honest.	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_041323	iMessage	8/27/2015 11:56:21 PM	Meaning very good	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_041362	iMessage	8/28/2015 4:12:50 PM	CBC LDT validation report were sending has good data on nanotainers	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_041363	iMessage	8/28/2015 4:29:40 PM	We also have more data which we can cover in the design session we call them into	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_041366	iMessage	8/28/2015 4:38:43 PM	Potassium data on 4.1 is FS nanotainers on 4.1 and FS nanotainers on advia	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	[REDACTED]	

Record	Type	Message Sent Date/Time	Message	Sender / Author	Recipient(s)	ChatID	Attachments
Holmes_iPhone_iMessage-MMS-SMS_041376	iMessage	8/28/2015 5:57:39 PM	They are asking if in our ideal world for CTN 510K if we used our LDT as method versus predicate would we like that and not have to do what they have asked us to do (pool 3 CTNs and run on advia instead just 1-2CTN and run in CLIA as LDT)	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_041378	iMessage	8/28/2015 5:58:08 PM	And they will promise to protect trade secret of modified advia as predicate	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_041382	iMessage	8/28/2015 6:12:18 PM	Daniel is on his way. Let me know when we will be ready for video call.	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_041380	iMessage	8/28/2015 6:12:47 PM	I want to be Not on video call so I can be with Mary and Brian as that's not going we'll	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_041381	iMessage	8/28/2015 6:12:49 PM	Well	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_041383	iMessage	8/28/2015 6:12:55 PM	According to Lisa	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_041384	iMessage	8/28/2015 6:15:16 PM	K	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_041388	iMessage	8/28/2015 6:17:35 PM	They want date of when we first shipped nanotubes from Arizona. Can unsay end of November 2013	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_041386	iMessage	8/28/2015 6:17:45 PM	Can I say	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_041385	iMessage	8/28/2015 6:18:26 PM	Yes. First CLIA nov 13	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_041390	iMessage	8/28/2015 6:18:56 PM	Yes on 510k. Ideal is our device ---	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_041389	iMessage	8/28/2015 6:19:11 PM	Not mod advia	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_041392	iMessage	8/28/2015 6:19:18 PM	We don't have our device ready for Chen 14.	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_041391	iMessage	8/28/2015 6:27:29 PM	Their argument is submit for ctn what is ur real life patient scenario if you want general clearance. They said given u will never sell CTN to anyone this makes more sense.	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_041393	iMessage	8/28/2015 6:28:54 PM	Ok	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_041394	iMessage	8/28/2015 6:29:01 PM	You can say makes sense	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_041397	iMessage	8/28/2015 6:29:13 PM	And then if we have better idea later we'll follow up	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	

Record	Type	Message Sent Date/Time	Message	Sender / Author	Recipient(s)	ChatID	Attachments
Holmes_iPhone_iMessage-MMS-SMS_041722	iMessage	9/1/2015 4:25:25 PM	Class I important point - that is what our predicate is	Elizabeth Holmes	Sunny Balwani (+[REDACTED])	[REDACTED]	

Record	Type	Message Sent Date/Time	Message	Sender / Author	Recipient(s)	ChatID	Attachments
Holmes_iPhone_iMessage-MMS-SMS_041737	iMessage	9/1/2015 8:06:18 PM	We are preparing for Dan to call someone he knows at very top of Fda because he knows him. May ruffle feathers but we think he will get that 483 will be bad for Fda are also drafting email to Alberto to let him know we're following up with counsel on this (leave door open for Dan)	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_041738	iMessage	9/1/2015 8:31:04 PM	Ok	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_041739	iMessage	9/1/2015 8:31:23 PM	I think this is now outrageous what they are doing.	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_041740	iMessage	9/1/2015 8:33:21 PM	Agree	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_041757	iMessage	9/1/2015 9:50:18 PM	We need to change .com provider section. It talks about micro samples and reflect testing on micro samples.	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_041758	iMessage	9/1/2015 9:54:09 PM	Is that from audit?	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_041759	iMessage	9/1/2015 9:54:23 PM	No	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_041760	iMessage	9/1/2015 9:54:35 PM	Just saying it is a disaster.	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_041761	iMessage	9/1/2015 9:54:41 PM	Will talk later.	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_041762	iMessage	9/1/2015 9:54:55 PM	It is partially from audit. See my email in 2 minutes	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	

Record	Type	Message Sent Date/Time	Message	Sender / Author	Recipient(s)	ChatID	Attachments
Holmes_iPhone_iMessage-MMS-SMS_041830	iMessage	9/2/2015 5:33:10 PM	Daniel included advia numbers of tests run since 2013 but technically those were different ldts than the advia ones run now. Let me know your thoughts on whether you'd use the bigger number	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_041832	iMessage	9/2/2015 5:33:36 PM	Going to pull % venous as of right now to make a point too	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_041833	iMessage	9/2/2015 5:33:38 PM	You can specify over last 2 years.	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_041834	iMessage	9/2/2015 5:33:54 PM	So total including old ldts like he had it. Ok	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_041835	iMessage	9/2/2015 5:34:39 PM	Ok. Just make it VRY VERY EXPLICIT IT is for 20+ months	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_041837	iMessage	9/2/2015 5:34:54 PM	Exactly	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_041836	iMessage	9/2/2015 6:10:40 PM	Went thru all points on retroactivity and transition points with her. She wants time to send an email about them.	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_041838	iMessage	9/2/2015 6:22:48 PM	She got it - we'll see what she does with it	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_041842	iMessage	9/2/2015 6:38:26 PM	I think we should show them the first ad that's going to run in az. It doesn't mention nanotainers or finger stick. Just less blood which I will make a big deal about being about butterfly and smaller needles. Better for us to show than not	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	[REDACTED]	

Record	Type	Message Sent Date/Time	Message	Sender / Author	Recipient(s)	ChatID	Attachments
[REDACTED]							
Holmes_iPhone_iMessage-MMS-SMS_041871	iMessage	9/2/2015 8:47:46 PM	We should discuss tonite turning CTN off.	Sunny Balwani (+[REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_041870	iMessage	9/2/2015 8:48:17 PM	Been thinking about it.	Elizabeth Holmes	Sunny Balwani (+[REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_041872	iMessage	9/2/2015 8:48:22 PM	We don't want them to say we are marketing LDTs. At least we can stop CTN for direct access	Sunny Balwani (+[REDACTED])	Elizabeth Holmes	+ [REDACTED]	
[REDACTED]							

Record	Type	Message Sent Date/Time	Message	Sender / Author	Recipient(s)	ChatID	Attachments
Holmes_iPhone_iMessage-MMS-SMS_041889	iMessage	9/2/2015 8:50:25 PM	I'm just sitting here trying to stay focused on every detail of this.	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_041890	iMessage	9/2/2015 8:50:37 PM	Good. Stay focused.	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_041891	iMessage	9/2/2015 8:50:39 PM	Not letting myself get involved in anything else.	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_041896	iMessage	9/2/2015 8:54:39 PM	We can build this business they software and JP and run circles around others and fda by manipulating their game.	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_041900	iMessage	9/2/2015 8:55:23 PM	We just need a fresh start and a giant step back. Like we discussed lay night. Do CTN PMA on our terms and then go intelligent on marketing. Intelligent.	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_041901	iMessage	9/2/2015 8:55:40 PM	We can definitely run circles.	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_041902	iMessage	9/2/2015 8:55:53 PM	This isn't even a game. It's straight out harassment.	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_041903	iMessage	9/2/2015 8:56:02 PM	Yes	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_041904	iMessage	9/2/2015 8:56:08 PM	With pma you can market whatever you want.	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_041906	iMessage	9/2/2015 8:56:18 PM	Not LdTs	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_041908	iMessage	9/2/2015 8:56:25 PM	But all our marketing now is for our lab.	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_041905	iMessage	9/2/2015 8:56:27 PM	Yes	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_041907	iMessage	9/2/2015 8:56:33 PM	(Agree)	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_041909	iMessage	9/2/2015 8:56:38 PM	That's the intelligent part.	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_041910	iMessage	9/2/2015 8:57:05 PM	We can market our lab and everything and people will talk about our fingerstick. Without us talking about it.	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_041911	iMessage	9/2/2015 8:57:15 PM	Yea	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_041912	iMessage	9/2/2015 8:57:25 PM	Once we have 70% fs	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	[REDACTED]	

Record	Type	Message Sent Date/Time	Message	Sender / Author	Recipient(s)	ChatID	Attachments
Holmes_iPhone_iMessage-MMS-SMS_041913	iMessage	9/2/2015 8:58:09 PM	In parallels from today onwards we need legal strategy to deal with courteny and Alberto aggressive thru lawyers only	Sunny Balwani (+[REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_041926	iMessage	9/2/2015 9:52:54 PM	We need to also put ALL resources on CTN submission and potassium submission.	Sunny Balwani (+[REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_041924	iMessage	9/2/2015 9:53:03 PM	Agree	Elizabeth Holmes	Sunny Balwani (+[REDACTED])	+ [REDACTED]	

Record	Type	Message Sent Date/Time	Message	Sender / Author	Recipient(s)	ChatID	Attachments
Holmes_iPhone_iMessage-MMS-SMS_042044	iMessage	9/3/2015 11:38:12 PM	Some of the data we sent on Sunday were these validation studies.	Sunny Balwani (+[REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_042043	iMessage	9/3/2015 11:38:38 PM	Great	Elizabeth Holmes	Sunny Balwani (+[REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_042042	iMessage	9/3/2015 11:42:09 PM	Why do the 2013 validation documents have current dates	Elizabeth Holmes	Sunny Balwani (+[REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_042046	iMessage	9/3/2015 11:42:26 PM	Do we have those original documents as they existed in 2013	Elizabeth Holmes	Sunny Balwani (+[REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_042047	iMessage	9/3/2015 11:43:12 PM	Daniel "IDT reports were released and signed of in 2013. "	Sunny Balwani (+[REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_042048	iMessage	9/3/2015 11:43:25 PM	Is she asking about report from the weekend?	Sunny Balwani (+[REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_042049	iMessage	9/3/2015 11:44:05 PM	Daniel says we have her copies of original signed ones from 2013	Sunny Balwani (+[REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_042050	iMessage	9/3/2015 11:44:16 PM	Last week or Sunday?	Elizabeth Holmes	Sunny Balwani (+[REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_042052	iMessage	9/3/2015 11:44:23 PM	Last week	Sunny Balwani (+[REDACTED])	Elizabeth Holmes	+ [REDACTED]	

Record	Type	Message Sent Date/Time	Message	Sender / Author	Recipient(s)	ChatID	Attachments
Holmes_iPhone_iMessage-MMS-SMS_042055	iMessage	9/3/2015 11:50:34 PM	We did redo Gc assays in April this year but probably don't want to go that deep. They r already lost and scrambling.	Sunny Balwani (+[REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_042074	iMessage	9/4/2015 12:17:56 AM	How can we show exact same criteria were applied for 2013 and 14 and 15 validations	Elizabeth Holmes	Sunny Balwani (+[REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_042077	iMessage	9/4/2015 12:18:00 AM	Including in CLIA lab	Elizabeth Holmes	Sunny Balwani (+[REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_042078	iMessage	9/4/2015 12:24:45 AM	Need timeline of validations we've done for tomorrow also	Elizabeth Holmes	Sunny Balwani (+[REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_042079	iMessage	9/4/2015 12:24:54 AM	Including CLIA	Elizabeth Holmes	Sunny Balwani (+[REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_042082	iMessage	9/4/2015 12:26:11 AM	Assume u need these for tomorrow and not today?	Sunny Balwani (+[REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_042081	iMessage	9/4/2015 12:26:27 AM	Correct	Elizabeth Holmes	Sunny Balwani (+[REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_042080	iMessage	9/4/2015 12:26:48 AM	Also show how we did document control in 2013. Could be thru CLIA	Elizabeth Holmes	Sunny Balwani (+[REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_042083	iMessage	9/4/2015 12:26:57 AM	Ok	Sunny Balwani (+[REDACTED])	Elizabeth Holmes	+ [REDACTED]	

Record	Type	Message Sent Date/Time	Message	Sender / Author	Recipient(s)	ChatID	Attachments
[REDACTED]							
Holmes_iPhone_iMessage-MMS-SMS_042356	iMessage	9/8/2015 4:54:21 PM	Mary said she is convinced and will go back and convince her supervisor and compliance guy. She said they are not here to regulate LDTs.	Sunny Balwani (+[REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_042357	iMessage	9/8/2015 4:54:56 PM	HMFR	Elizabeth Holmes	Sunny Balwani (+[REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_042360	iMessage	9/8/2015 4:55:33 PM	We were stunned by she said coming in 2 weeks ago they had the wrong impression	Sunny Balwani (+[REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_042359	iMessage	9/8/2015 4:56:02 PM	We were stunned, she said coming in 2 weeks ago they had the wrong impression	Sunny Balwani (+[REDACTED])	Elizabeth Holmes	+ [REDACTED]	
[REDACTED]							

Record	Type	Message Sent Date/Time	Message	Sender / Author	Recipient(s)	ChatID	Attachments
Holmes_iPhone_iMessage-MMS-SMS_043128	iMessage	9/22/2015 4:35:46 PM	Very hostile so far. They say have complaints.	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_043130	iMessage	9/22/2015 4:37:19 PM	They should know the entire lab industry is and will be seeding everyone they can get at to file complaints.	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_043131	iMessage	9/22/2015 4:38:54 PM	I'm sure Tyler is one as they prob got from ny. Adam is the other - from ca. and those exactly play to lab industry commentary to hurt us.	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_043134	iMessage	9/22/2015 4:43:24 PM	JC himself playing literally off lab comments is likely the other	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_043133	iMessage	9/22/2015 6:00:32 PM	Gary is trying to be pro Theranos.	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_043132	iMessage	9/22/2015 6:00:53 PM	Hmfr	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_043135	iMessage	9/22/2015 6:01:10 PM	Praying literally non stop	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_043142	iMessage	9/22/2015 7:23:54 PM	Do you want me to step out of Fda call?	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_043143	iMessage	9/22/2015 7:24:09 PM	No	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_043145	iMessage	9/22/2015 7:52:28 PM	Off can talk any time	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_043148	iMessage	9/22/2015 7:52:55 PM	Don't worry. We will resume at 1. Lunch break now	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_043146	iMessage	9/22/2015 7:53:15 PM	Call if you want to talk	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	

Record	Type	Message Sent Date/Time	Message	Sender / Author	Recipient(s)	ChatID	Attachments
Holmes_iPhone_iMessage-MMS-SMS_043161	iMessage	9/22/2015 10:28:42 PM	Our validation reports are terrible. Really painful going thru this process. Same issues fda pointed out	Sunny Balwani (+[REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_043162	iMessage	9/22/2015 10:29:34 PM	Can we get someone here to supplement /update / help explain?	Elizabeth Holmes	Sunny Balwani (+[REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_043163	iMessage	9/22/2015 10:29:56 PM	Or is the feedback coming from Fda ...	Elizabeth Holmes	Sunny Balwani (+[REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_043164	iMessage	9/22/2015 10:29:56 PM	No	Sunny Balwani (+[REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_043165	iMessage	9/22/2015 10:30:05 PM	We can provide our Fda submission data	Elizabeth Holmes	Sunny Balwani (+[REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_043166	iMessage	9/22/2015 10:30:09 PM	Not from fda. Nothing to do with fda.	Sunny Balwani (+[REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_043237	iMessage	9/23/2015 2:08:45 PM	Will make sure all teams are reviewing reports. Let me know anything else can do to support	Elizabeth Holmes	Sunny Balwani (+[REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_043239	iMessage	9/23/2015 4:27:20 PM	Going bad so far. Pray.	Sunny Balwani (+[REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_043241	iMessage	9/23/2015 4:27:28 PM	Daniel has nothing ready	Sunny Balwani (+[REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_043242	iMessage	9/23/2015 4:27:50 PM	Told me everything is in the binders.	Sunny Balwani (+[REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_043243	iMessage	9/23/2015 4:27:52 PM	Not there	Sunny Balwani (+[REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_043244	iMessage	9/23/2015 4:28:18 PM	Praying	Elizabeth Holmes	Sunny Balwani (+[REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_043245	iMessage	9/23/2015 4:28:20 PM	At my desk	Elizabeth Holmes	Sunny Balwani (+[REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_043246	iMessage	9/23/2015 4:28:26 PM	Tell me how i can help	Elizabeth Holmes	Sunny Balwani (+[REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_043247	iMessage	9/23/2015 4:52:44 PM	I'm coming there	Elizabeth Holmes	Sunny Balwani (+[REDACTED])	+ [REDACTED]	

Record	Type	Message Sent Date/Time	Message	Sender / Author	Recipient(s)	ChatID	Attachments
Holmes_iPhone_iMessage-MMS-SMS_043263	iMessage	9/23/2015 7:39:52 PM	Praying continually	Elizabeth Holmes	Sunny Balwani (+[REDACTED])	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_043264	iMessage	9/23/2015 7:43:22 PM	You may want to walk him through the reports with Chinmay before he leaves. I can quickly brief you on this. You could get through them and get it done. Data is good. Formatting may be different than what he is used to but substance is there	Elizabeth Holmes	Sunny Balwani (+[REDACTED])	[REDACTED]	

Record	Type	Message Sent Date/Time	Message	Sender / Author	Recipient(s)	ChatID	Attachments
Holmes_iPhone_iMessage-MMS-SMS_045883	iMessage	10/13/2015 1:47:19 AM	K can you glance at bod deck and I will work it as soon as back	Elizabeth Holmes	Sunny Balwani (+[REDACTED])	[REDACTED]	

Record	Type	Message Sent Date/Time	Message	Sender / Author	Recipient(s)	ChatID	Attachments
Holmes_iPhone_iMessage-MMS-SMS_045902	iMessage	10/15/2015 4:21:37 AM	Jc article is out.	Sunny Balwani (+[REDACTED])	Elizabeth Holmes	[REDACTED]	

Record	Type	Message Sent Date/Time	Message	Sender / Author	Recipient(s)	ChatID	Attachments
Holmes_iPhone_iMessage-MMS-SMS_045965	iMessage	10/15/2015 10:30:12 AM	I am ok with less blood and discomfort in holding statement	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_045966	iMessage	10/15/2015 10:30:20 AM	Almost odd if not there	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	[REDACTED]	

Record	Type	Message Sent Date/Time	Message	Sender / Author	Recipient(s)	ChatID	Attachments
Holmes_iPhone_iMessage-MMS-SMS_045967	iMessage	10/15/2015 10:30:25 AM	Ok	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_045968	iMessage	10/15/2015 10:30:37 AM	Just worried about FDA and cms	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_045970	iMessage	10/15/2015 10:30:42 AM	But ok.	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_045969	iMessage	10/15/2015 10:30:47 AM	Have to take this risk	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_045971	iMessage	10/15/2015 10:32:12 AM	We made such big deal when they were here about venipuncture being less blood I am comfortable with it	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_045981	iMessage	10/15/2015 11:44:52 AM	Cramer wants exclusive	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_045982	iMessage	10/15/2015 11:44:55 AM	No other tv	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_045985	iMessage	10/15/2015 12:11:44 PM	Wait for David	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	

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Holmes_iPhone_iMessage-MMS-SMS_046001	iMessage	10/16/2015 5:09:23 PM	Sending draft Rupert email. The language about what JC said is David's language dying	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_046002	iMessage	10/16/2015 5:09:24 PM	Fyi	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_046003	iMessage	10/16/2015 5:09:48 PM	Ok	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_046004	iMessage	10/16/2015 5:12:32 PM	Which part is David language	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_046007	iMessage	10/16/2015 5:23:56 PM	The part about why I didn't want to talk to JC (his accusations) as well as the other paragraphs that weren't there before. Everything new except the one sentence I added on the new article	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_046006	iMessage	10/16/2015 5:28:27 PM	I am comfortable with saying the death and sex thing to Rupert BC it makes the point	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_046008	iMessage	10/16/2015 5:28:45 PM	Don't.	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_046005	iMessage	10/16/2015 5:28:54 PM	Don't what	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_046009	iMessage	10/16/2015 5:29:11 PM	Don't make the death and sex point. Not ok	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_046010	iMessage	10/16/2015 5:29:55 PM	Challenge is you saw how everyone reacted in press to me not meeting with him	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_046012	iMessage	10/16/2015 5:30:19 PM	They didn't think him challenging me on patents was remotely a good reason not to meet w him	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_046013	iMessage	10/16/2015 5:31:29 PM	But we have enuff points to say I didn't meet with him because of his false accusations and didn't have to meet with someone who was attacking me without even meeting with me. For example patents.	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_046011	iMessage	10/16/2015 5:31:44 PM	I wouldn't open up use personal life or murder because enough people on Twitter will assume there is something there.	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_046016	iMessage	10/16/2015 5:31:44 PM	It's filth	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_046017	iMessage	10/16/2015 5:31:44 PM	And we need to get out of flirty	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_046015	iMessage	10/16/2015 5:32:22 PM	Filth	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_046014	iMessage	10/16/2015 5:32:46 PM	Agree for sure on outside world. Even w Rupert to make point?	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_046018	iMessage	10/16/2015 5:33:29 PM	If u feel strongly about murder. But not personal life.	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_046020	iMessage	10/16/2015 5:35:55 PM	I think it is important to send this email but doesn't help with public beating. All our partners are bailing one at a time and same with investors.	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	

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Holmes_iPhone_iMessage-MMS-SMS_046025	iMessage	10/16/2015 5:37:57 PM	Dignity wag everyone is posturing to walk away. We r losing leverage fast	Sunny Balwani (+[REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_046023	iMessage	10/16/2015 5:38:45 PM	Have you talked to wag	Elizabeth Holmes	Sunny Balwani (+[REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_046028	iMessage	10/16/2015 5:39:17 PM	They r not talking for now until their lawyers say so	Sunny Balwani (+[REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_046029	iMessage	10/16/2015 5:39:28 PM	To us?	Elizabeth Holmes	Sunny Balwani (+[REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_046031	iMessage	10/16/2015 5:39:33 PM	Yes	Sunny Balwani (+[REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_046030	iMessage	10/16/2015 5:39:38 PM	At c level	Sunny Balwani (+[REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_046032	iMessage	10/16/2015 5:39:49 PM	Their lawyers told them not to talk to us?	Elizabeth Holmes	Sunny Balwani (+[REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_046033	iMessage	10/16/2015 5:39:53 PM	Yes	Sunny Balwani (+[REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_046034	iMessage	10/16/2015 5:39:57 PM	Wow	Elizabeth Holmes	Sunny Balwani (+[REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_046035	iMessage	10/16/2015 5:40:01 PM	In so many words	Sunny Balwani (+[REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_046036	iMessage	10/16/2015 5:40:16 PM	Not exactly but they will bring all this up about finger sticks etc in contract negotiations	Sunny Balwani (+[REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_046044	iMessage	10/16/2015 5:41:47 PM	It is going to be very difficult 12 months.	Sunny Balwani (+[REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_046043	iMessage	10/16/2015 5:42:24 PM	Our CLIA lab failed mpv pt all 5 levels. Just found out. Dealing with it.	Sunny Balwani (+[REDACTED])	Elizabeth Holmes	+ [REDACTED]	

Record	Type	Message Sent Date/Time	Message	Sender / Author	Recipient(s)	ChatID	Attachments
Holmes_iPhone_iMessage-MMS-SMS_046058	iMessage	10/16/2015 5:48:48 PM	Miss old days. These days are not worth whatever we r trying to do here	Sunny Balwani (+[REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_046061	iMessage	10/16/2015 5:53:04 PM	Nim just texted me. Wants to talk urgently	Sunny Balwani (+[REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_046066	iMessage	10/16/2015 6:00:38 PM	U calling nim?	Elizabeth Holmes	Sunny Balwani (+[REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_046068	iMessage	10/16/2015 6:00:54 PM	He will call me when ready	Sunny Balwani (+[REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_046067	iMessage	10/16/2015 6:01:22 PM	Let me know how it goes. The facts are on our side.	Elizabeth Holmes	Sunny Balwani (+[REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_046071	iMessage	10/16/2015 6:01:36 PM	I know. I am strong on facts. They always react to anything but I will be strong.	Sunny Balwani (+[REDACTED])	Elizabeth Holmes	+ [REDACTED]	

Record	Type	Message Sent Date/Time	Message	Sender / Author	Recipient(s)	ChatID	Attachments
Holmes_iPhone_iMessage-MMS-SMS_046098	iMessage	10/16/2015 7:26:56 PM	Ok. Wag freaking out. Lack of transparency	Sunny Balwani (+[REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_046099	iMessage	10/16/2015 7:26:56 PM	Why they found this all out thru media and not thru us	Sunny Balwani (+[REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_046096	iMessage	10/16/2015 7:28:11 PM	K that's what we'll do	Elizabeth Holmes	Sunny Balwani (+[REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_046097	iMessage	10/16/2015 7:28:18 PM	How was Nim	Elizabeth Holmes	Sunny Balwani (+[REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_046100	iMessage	10/16/2015 7:29:20 PM	Why we didn't tel them about turning off nanotainer a	Sunny Balwani (+[REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_046101	iMessage	10/16/2015 7:29:28 PM	Did you tell him it literally just happened	Elizabeth Holmes	Sunny Balwani (+[REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_046103	iMessage	10/16/2015 7:29:32 PM	Yes	Sunny Balwani (+[REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_046104	iMessage	10/16/2015 7:29:40 PM	And we hadn't finalized plan w Fda yet and still haven't	Elizabeth Holmes	Sunny Balwani (+[REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_046102	iMessage	10/16/2015 7:29:53 PM	I told him we were surprised by the article as much as they r	Sunny Balwani (+[REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_046105	iMessage	10/16/2015 7:30:00 PM	Yes	Sunny Balwani (+[REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_046109	iMessage	10/16/2015 7:30:29 PM	But it was matter of communication. I had actually thought about it but got too busy to chat with u	Sunny Balwani (+[REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_046107	iMessage	10/16/2015 7:31:12 PM	Then let's show them that this literally is still up in air so we literally just decided since the discussion is getting aired out in press	Elizabeth Holmes	Sunny Balwani (+[REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_046108	iMessage	10/16/2015 7:32:09 PM	Ok	Sunny Balwani (+[REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_046106	iMessage	10/16/2015 7:32:31 PM	However issue is we didn't tel them in advance about switching	Sunny Balwani (+[REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_046110	iMessage	10/16/2015 7:32:56 PM	We'll have to present well that we hadn't decided to	Elizabeth Holmes	Sunny Balwani (+[REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_046113	iMessage	10/16/2015 7:33:20 PM	Bad idea. At this point they know. So need to be transparent.	Sunny Balwani (+[REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_046114	iMessage	10/16/2015 7:35:27 PM	How long has it been that we didn't tell them	Elizabeth Holmes	Sunny Balwani (+[REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_046112	iMessage	10/16/2015 7:35:28 PM	3-4 weeks.	Sunny Balwani (+[REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_046111	iMessage	10/16/2015 7:42:33 PM	I'm trying to remember what our thinking was on that	Elizabeth Holmes	Sunny Balwani (+[REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_046115	iMessage	10/16/2015 7:43:03 PM	None. We just didn't tell them thinking under new model this doesn't matter.	Sunny Balwani (+[REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_046117	iMessage	10/16/2015 7:43:23 PM	But attacks like this scare them as they scare everyone.	Sunny Balwani (+[REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_046118	iMessage	10/16/2015 7:46:32 PM	Yeah.	Elizabeth Holmes	Sunny Balwani (+[REDACTED])	+ [REDACTED]	

Record	Type	Message Sent Date/Time	Message	Sender / Author	Recipient(s)	ChatID	Attachments
Holmes_iPhone_iMessage-MMS-SMS_046185	iMessage	10/21/2015 5:50:56 PM	Worried about your "all fingersticks on our technology " comment. Sent an email. The web document is fine.	Sunny Balwani (+[REDACTED])	Elizabeth Holmes	+ [REDACTED]	

Record	Type	Message Sent Date/Time	Message	Sender / Author	Recipient(s)	ChatID	Attachments
Holmes_iPhone_iMessage-MMS-SMS_048125	iMessage	11/19/2015 8:01:45 PM	Going not well. These guys didn't keep most calibration information. Even a machine from 3 weeks ago	Sunny Balwani (+[REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_048124	iMessage	11/19/2015 8:02:07 PM	Going ok to pretty well in here	Elizabeth Holmes	Sunny Balwani (+[REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_048126	iMessage	11/19/2015 8:02:20 PM	Tell team if we can support with documents	Elizabeth Holmes	Sunny Balwani (+[REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_048127	iMessage	11/19/2015 8:02:29 PM	Or if you want Daniel don't need him here	Elizabeth Holmes	Sunny Balwani (+[REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_048134	iMessage	11/20/2015 12:15:45 AM	Who is best person to answer 1800 questions	Elizabeth Holmes	Sunny Balwani (+[REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_048133	iMessage	11/20/2015 12:16:23 AM	Tina, Melissa on operating it.	Sunny Balwani (+[REDACTED])	Elizabeth Holmes	+ [REDACTED]	

Record	Type	Message Sent Date/Time	Message	Sender / Author	Recipient(s)	ChatID	Attachments
Holmes_iPhone_iMessage-MMS-SMS_048143	iMessage	11/20/2015 6:20:38 PM	Should I pull Suraj when she gets to proprietary machines	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_048144	iMessage	11/20/2015 6:20:48 PM	I can send him when u need him	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_048141	iMessage	11/20/2015 6:21:27 PM	I will let you know	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_048145	iMessage	11/20/2015 6:24:51 PM	Hoda not w me so take her if she can help you	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_048146	iMessage	11/20/2015 6:37:35 PM	Both Suraj and Hoda not needed here	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_048149	iMessage	11/20/2015 6:37:39 PM	If you need	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_048147	iMessage	11/20/2015 6:37:52 PM	Don't need here	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_048152	iMessage	11/20/2015 6:37:52 PM	Ok	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_048148	iMessage	11/20/2015 6:38:07 PM	Can you ask Karen if she picked up some of Sarah's paper - pile of papers with clip on them about an inch thick	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_048150	iMessage	11/20/2015 6:39:05 PM	We found them	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_048153	iMessage	11/20/2015 7:40:39 PM	Sam said to her technicians could see levels and rerun controls on Theranos systems after QC failure?	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	

Record	Type	Message Sent Date/Time	Message	Sender / Author	Recipient(s)	ChatID	Attachments
Holmes_iPhone_iMessage-MMS-SMS_048378	iMessage	12/10/2015 2:04:48 PM	I am thinking 100% right now only about product and Nanotainer from venipuncture for GC assays	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_048377	iMessage	12/10/2015 2:05:06 PM	Perfect	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_048380	iMessage	12/10/2015 2:05:53 PM	Get Nanotainer and device cleared for venipuncture and then use our own cleared system as predicate for fingerstick	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_048381	iMessage	12/10/2015 2:06:04 PM	Yes	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_048383	iMessage	12/10/2015 2:06:05 PM	For Gc assays	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_048382	iMessage	12/10/2015 2:06:07 PM	Exactly	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_048384	iMessage	12/10/2015 2:06:09 PM	100%	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_048385	iMessage	12/10/2015 2:06:14 PM	Dead on	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_048388	iMessage	12/10/2015 2:06:56 PM	For hematology there are enough fingerstick devices cleared so shouldn't be issue doing fingerstick submission directly	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_048386	iMessage	12/10/2015 2:08:37 PM	And for Elisa the CVs are not so tight so there too doing direct fingerstick submissions shouldn't be issues. Perhaps only for Immunoassays where CB is very tight but I can't think of any except for Tsh and there we r already solid.	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_048387	iMessage	12/10/2015 2:08:51 PM	Meant CV requirements.	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_048389	iMessage	12/10/2015 2:09:41 PM	Yes	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_048390	iMessage	12/10/2015 2:10:08 PM	So for Gc we should do venipuncture submission first. Ideally if we can do Nanotainers with butterfly adapter for lihep only Nanotainers	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_048392	iMessage	12/10/2015 2:10:52 PM	And vacutainers aliquoted into cart or Nanotainers - however we r doing this now for our submission next week	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_048393	iMessage	12/10/2015 2:11:12 PM	Once we have chem14 cleared on venipuncture we can immediately file for fs and in parallel keep doing Immunoassays and hematology directly on fs.	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_048391	iMessage	12/10/2015 2:11:16 PM	Exactly	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_048394	iMessage	12/10/2015 2:12:08 PM	Yes	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_048396	iMessage	12/10/2015 2:12:43 PM	I am going to spend time on this today and take over all product dev and get everyone focused and do regular team meetings even with all Chem and hardware teams.	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_048395	iMessage	12/10/2015 2:13:15 PM	Awesome	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	

Record	Type	Message Sent Date/Time	Message	Sender / Author	Recipient(s)	ChatID	Attachments
Holmes_iPhone_iMessage-MMS-SMS_048686	iMessage	1/29/2016 7:39:44 PM	Looking at all the tv and Print ads. We should push them Out for few weeks. Not a good idea to talk about pricing and affordability given focus on our quality.	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_048687	iMessage	1/29/2016 7:41:51 PM	Everyone including me thinks this is the right approach. Talking to Patric and Carissa and Brooke and Heather.	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_048688	iMessage	1/29/2016 7:49:18 PM	Done	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_048689	iMessage	1/29/2016 7:49:22 PM	Tell them	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_048692	iMessage	1/29/2016 8:05:20 PM	Have pushed radio and tv out to April. Unfortunately the paper ad u approved is too late to pull. They already went to presses.	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_048697	iMessage	1/29/2016 8:17:52 PM	We need the right content which is not ready. We can do radio this quarter	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_048698	iMessage	1/29/2016 8:18:28 PM	But we should pause tv for couple of months and radio for 1 month	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	+ [REDACTED]	

Record	Type	Message Sent Date/Time	Message	Sender / Author	Recipient(s)	ChatID	Attachments
Holmes_iPhone_iMessage-MMS-SMS_048717	iMessage	1/31/2016 5:35:59 PM	Let me know when u have ur plan for day & if people are going to be onsite in office; will decide on 2 apptmnts timing for this evening based on that ...	Elizabeth Holmes	Sunny Balwani (+ [REDACTED])	[REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_048719	iMessage	1/31/2016 6:32:26 PM	You should go home. Do appointments earlier. I am going to Newark and will be back when ur appointments are done. If u do appointments in evening then I will come home by 130-2	Sunny Balwani (+ [REDACTED])	Elizabeth Holmes	[REDACTED]	

Record	Type	Message Sent Date/Time	Message	Sender / Author	Recipient(s)	ChatID	Attachments
Holmes_iPhone_iMessage-MMS-SMS_049989	iMessage	5/25/2016 11:58:56 AM	We need more people owning the publications, start putting together ctn submissions, and keep publishing more fs versus vp assay data after first publication	Sunny Balwani (+[REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_049990	iMessage	5/25/2016 11:58:56 AM	And deploy zika and trioplex fs in latam and Mexico.	Sunny Balwani (+[REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_049991	iMessage	5/25/2016 11:59:53 AM	Completely agree. Changing publication owners.	Elizabeth Holmes	Sunny Balwani (+[REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_049992	iMessage	5/25/2016 12:01:04 PM	I had already suggested putting different/additional people on pubs. We need more people but have very very clear project plan and team structure.	Sunny Balwani (+[REDACTED])	Elizabeth Holmes	+ [REDACTED]	

Record	Type	Message Sent Date/Time	Message	Sender / Author	Recipient(s)	ChatID	Attachments
Holmes_iPhone_iMessage-MMS-SMS_049994	iMessage	5/25/2016 12:01:04 PM	A zika and then trioplex fs publication along with our key fs and vp pub will be amazing. Let's get these done. And then ctn clearance. People will be dumb founded after our ctn clearance.	Sunny Balwani (+[REDACTED])	Elizabeth Holmes	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_049993	iMessage	5/25/2016 12:01:30 PM	Agree	Elizabeth Holmes	Sunny Balwani (+[REDACTED])	+ [REDACTED]	
Holmes_iPhone_iMessage-MMS-SMS_049995	iMessage	5/25/2016 12:05:05 PM	Completely completely agree	Elizabeth Holmes	Sunny Balwani (+[REDACTED])	+ [REDACTED]	